

Local Market Update

Single Family Homes

November 2012



November 2012		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Nov-12	Nov-11	Change	Nov-12	Nov-11	Change	Nov-12	Nov-11	Change	Nov-12	Nov-11	Change	Nov-12	Nov-11	Change	Nov-12	Nov-11	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	9	11	-18%	3	5	-40%	\$830,000	\$1,137,500	-27%	93.5%	93.1%	0%	36	53	-32%	25	36	-31%
Ala Moana - Kakaako	1-2-3	0	0	-	1	0	-	\$510,000	\$0	-	102.2%	0.0%	-	6	0	-	3	3	0%
Downtown - Nuuanu	1-1-8 to 1-2-2	11	8	38%	14	9	56%	\$804,000	\$672,000	20%	98.8%	90.6%	9%	14	27	-48%	45	43	5%
Ewa Plain	1-9-1	44	40	10%	45	31	45%	\$500,000	\$417,500	20%	102.4%	97.3%	5%	21	20	5%	111	138	-20%
Hawaii Kai	1-3-9	10	14	-29%	13	11	18%	\$879,000	\$925,000	-5%	97.8%	91.2%	7%	60	91	-34%	53	90	-41%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	22	30	-27%	30	25	20%	\$752,500	\$720,000	5%	94.1%	98.0%	-4%	48	17	182%	94	132	-29%
Kalihi - Palama	1-1-2 to 1-1-7	11	9	22%	15	4	275%	\$590,000	\$487,500	21%	107.8%	97.8%	10%	8	32	-75%	54	58	-7%
Kaneohe	Selected 1-4-4 to 1-4-7	22	33	-33%	17	21	-19%	\$688,500	\$660,000	4%	100.5%	97.4%	3%	43	47	-9%	85	117	-27%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	22	29	-24%	19	13	46%	\$825,000	\$684,000	21%	98.2%	93.8%	5%	24	18	33%	75	95	-21%
Makaha - Nanakuli	1-8-1 to 1-8-9	23	22	5%	18	17	6%	\$351,500	\$300,000	17%	99.2%	96.2%	3%	76	20	280%	106	99	7%
Makakilo	1-9-2 to 1-9-3	11	17	-35%	4	4	0%	\$577,500	\$458,000	26%	96.3%	95.0%	1%	53	49	8%	34	50	-32%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	11	11	0%	8	13	-38%	\$790,000	\$850,000	-7%	102.0%	93.2%	9%	70	24	192%	45	43	5%
Mililani	Selected 1-9-4 to 1-9-5	14	14	0%	22	15	47%	\$582,500	\$578,000	1%	97.2%	94.0%	3%	26	63	-59%	52	56	-7%
Monalua - Salt Lake	1-1-1	6	4	50%	4	13	-69%	\$762,500	\$515,000	48%	102.1%	90.4%	13%	20	44	-55%	14	19	-26%
North Shore	1-5-6 to 1-6-9	13	9	44%	8	4	100%	\$657,750	\$507,500	30%	89.2%	88.5%	1%	48	92	-48%	65	79	-18%
Pearl City - Aiea	1-9-6 to 1-9-9	22	16	38%	24	18	33%	\$609,400	\$552,500	10%	97.7%	94.3%	4%	20	26	-23%	69	63	10%
Wahiawa	1-7-1 to 1-7-7	4	7	-43%	8	3	167%	\$457,889	\$432,500	6%	100.7%	92.5%	9%	13	21	-38%	22	24	-8%
Waialae - Kahala	1-3-5	12	11	9%	15	9	67%	\$1,450,000	\$1,319,200	10%	90.9%	89.0%	2%	27	91	-70%	50	58	-14%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	2	-100%
Waipahu	1-9-4	27	24	13%	16	27	-41%	\$527,750	\$525,000	1%	98.3%	94.6%	4%	44	71	-38%	62	83	-25%
Windward Coast	1-4-8 to 1-5-5	11	9	22%	6	8	-25%	\$495,000	\$373,538	33%	96.7%	88.7%	9%	46	36	28%	47	53	-11%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Nov-12	Nov-11	Change	Nov-12	Nov-11	Change	Nov-12	Nov-11	Change	Nov-12	Nov-11	Change	Nov-12	Nov-11	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	116	110	5%	70	67	4%	\$998,000	\$1,250,000	-20%	99.9%	92.3%	8%	29	44	-34%
Ala Moana - Kakaako	1-2-3	11	7	57%	9	2	350%	\$785,000	\$635,500	24%	94.7%	92.2%	3%	15	70	-79%
Downtown - Nuuanu	1-1-8 to 1-2-2	130	128	2%	77	73	5%	\$750,000	\$750,000	0%	96.3%	93.2%	3%	29	42	-31%
Ewa Plain	1-9-1	603	590	2%	456	417	9%	\$460,000	\$439,000	5%	96.8%	97.7%	-1%	26	31	-16%
Hawaii Kai	1-3-9	237	284	-17%	185	143	29%	\$880,000	\$895,000	-2%	95.1%	96.1%	-1%	37	25	48%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	342	402	-15%	273	221	24%	\$794,500	\$770,000	3%	96.3%	94.9%	1%	32	34	-6%
Kalihi - Palama	1-1-2 to 1-1-7	152	168	-10%	99	90	10%	\$560,000	\$500,000	12%	97.4%	94.9%	3%	18	31	-42%
Kaneohe	Selected 1-4-4 to 1-4-7	267	333	-20%	172	188	-9%	\$657,250	\$650,000	1%	97.4%	95.0%	3%	29	36	-19%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	279	314	-11%	227	191	19%	\$795,000	\$730,000	9%	95.8%	94.3%	2%	29	27	7%
Makaha - Nanakuli	1-8-1 to 1-8-9	304	363	-16%	190	216	-12%	\$313,750	\$280,000	12%	93.4%	94.6%	-1%	35	26	35%
Makakilo	1-9-2 to 1-9-3	154	158	-3%	99	85	16%	\$574,000	\$510,000	13%	98.1%	96.0%	2%	50	34	47%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	143	165	-13%	97	93	4%	\$880,000	\$850,000	4%	92.7%	92.3%	0%	25	44	-43%
Mililani	Selected 1-9-4 to 1-9-5	256	241	6%	226	153	48%	\$591,500	\$589,000	0%	97.8%	96.5%	1%	31	39	-21%
Monalua - Salt Lake	1-1-1	55	73	-25%	43	55	-22%	\$700,500	\$587,500	19%	96.6%	93.8%	3%	20	35	-43%
North Shore	1-5-6 to 1-6-9	134	180	-26%	79	73	8%	\$689,000	\$566,500	22%	95.0%	91.9%	3%	50	67	-25%
Pearl City - Aiea	1-9-6 to 1-9-9	245	263	-7%	183	172	6%	\$599,700	\$570,000	5%	96.9%	96.0%	1%	27	34	-21%
Wahiawa	1-7-1 to 1-7-7	84	88	-5%	57	63	-10%	\$395,000	\$394,000	0%	99.0%	92.4%	7%	21	58	-64%
Waialae - Kahala	1-3-5	134	150	-11%	106	93	14%	\$1,450,000	\$1,320,000	10%	91.5%	92.0%	-1%	41	46	-11%
Waikiki	1-2-6	2	2	0%	1	0	-	\$835,000	\$0	-	92.9%	0.0%	-	42	0	-
Waipahu	1-9-4	238	348	-32%	169	228	-26%	\$495,000	\$509,500	-3%	95.4%	96.0%	-1%	28	44	-36%
Windward Coast	1-4-8 to 1-5-5	98	127	-23%	45	52	-13%	\$500,000	\$475,000	5%	91.1%	90.9%	0%	53	48	10%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos November 2012



November 2012		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Nov-12	Nov-11	Change	Nov-12	Nov-11	Change	Nov-12	Nov-11	Change	Nov-12	Nov-11	Change	Nov-12	Nov-11	Change	Nov-12	Nov-11	Change
Aina Haina - Kuliuouou	1-3-6 to 1-3-8	0	0	-	1	2	-50%	\$485,000	\$528,500	-8%	82.9%	94.7%	-12%	92	152	-39%	1	1	0%
Ala Moana - Kakaako	1-2-3	38	45	-16%	35	46	-24%	\$440,000	\$457,968	-4%	98.9%	94.9%	4%	16	55	-71%	133	172	-23%
Downtown - Nuuanu	1-1-8 to 1-2-2	18	37	-51%	18	25	-28%	\$315,000	\$324,500	-3%	94.2%	95.6%	-1%	30	45	-33%	116	138	-16%
Ewa Plain	1-9-1	25	23	9%	24	23	4%	\$339,250	\$235,000	44%	100.1%	100.1%	0%	14	21	-33%	72	83	-13%
Hawaii Kai	1-3-9	15	15	0%	22	12	83%	\$497,000	\$438,750	13%	93.3%	92.8%	1%	18	61	-70%	48	83	-42%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	7	6	17%	10	9	11%	\$438,000	\$373,000	17%	95.3%	99.4%	-4%	33	31	6%	17	25	-32%
Kalihi - Palama	1-1-2 to 1-1-7	12	11	9%	9	11	-18%	\$351,500	\$230,000	53%	100.7%	95.8%	5%	9	52	-83%	34	43	-21%
Kaneohe	Selected 1-4-4 to 1-4-7	17	15	13%	17	15	13%	\$395,000	\$420,000	-6%	101.3%	95.0%	7%	19	42	-55%	40	53	-25%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	14	17	-18%	3	3	0%	\$400,000	\$425,000	-6%	100.3%	91.2%	10%	16	127	-87%	63	62	2%
Makaha - Nanakuli	1-8-1 to 1-8-9	14	17	-18%	13	4	225%	\$87,500	\$97,950	-11%	87.5%	91.1%	-4%	22	28	-21%	75	67	12%
Makakilo	1-9-2 to 1-9-3	9	3	200%	4	6	-33%	\$248,750	\$227,050	10%	98.7%	96.3%	2%	81	18	350%	13	21	-38%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	49	38	29%	50	39	28%	\$345,000	\$298,000	16%	96.6%	92.1%	5%	43	30	43%	174	217	-20%
Mililani	Selected 1-9-4 to 1-9-5	20	14	43%	28	15	87%	\$319,500	\$220,000	45%	98.3%	95.5%	3%	23	77	-70%	65	60	8%
Monalua - Salt Lake	1-1-1	18	16	13%	18	20	-10%	\$270,000	\$277,000	-3%	99.1%	94.7%	5%	17	52	-67%	44	52	-15%
North Shore	1-5-6 to 1-6-9	6	3	100%	0	1	-100%	\$0	\$437,500	-100%	0.0%	62.5%	-100%	0	134	-100%	18	30	-40%
Pearl City - Aiea	1-9-6 to 1-9-9	17	29	-41%	18	25	-28%	\$297,000	\$282,000	5%	99.5%	94.7%	5%	21	16	31%	66	100	-34%
Wahiawa	1-7-1 to 1-7-7	3	1	200%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	11	10	10%
Waialae - Kahala	1-3-5	5	4	25%	2	1	100%	\$562,500	\$510,000	10%	86.9%	96.2%	-10%	151	6	2417%	16	19	-16%
Waikiki	1-2-6	91	109	-17%	67	53	26%	\$315,000	\$300,000	5%	100.0%	94.2%	6%	23	37	-38%	478	509	-6%
Waipahu	1-9-4	22	21	5%	24	20	20%	\$240,550	\$272,500	-12%	97.6%	95.2%	3%	24	41	-41%	64	82	-22%
Windward Coast	1-4-8 to 1-5-5	2	2	0%	0	1	-	\$0	\$195,000	-	0.0%	95.1%	-	0	59	-	13	14	-7%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Nov-12	Nov-11	Change	Nov-12	Nov-11	Change	Nov-12	Nov-11	Change	Nov-12	Nov-11	Change	Nov-12	Nov-11	Change
Aina Haina - Kuliuouou	1-3-6 to 1-3-8	6	7	-14%	4	8	-50%	\$497,500	\$545,000	-9%	96.6%	97.1%	-1%	67	71	-6%
Ala Moana - Kakaako	1-2-3	470	567	-17%	367	365	1%	\$353,000	\$350,000	1%	96.7%	94.9%	2%	35	42	-17%
Downtown - Nuuanu	1-1-8 to 1-2-2	386	467	-17%	274	263	4%	\$379,000	\$378,500	0%	97.9%	94.2%	4%	33	45	-27%
Ewa Plain	1-9-1	333	331	1%	260	256	2%	\$312,000	\$300,000	4%	98.6%	98.5%	0%	23	36	-36%
Hawaii Kai	1-3-9	217	269	-19%	177	165	7%	\$519,000	\$510,000	2%	96.1%	95.8%	0%	40	35	14%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	119	102	17%	105	70	50%	\$427,000	\$380,000	12%	95.1%	96.9%	-2%	22	33	-33%
Kalihi - Palama	1-1-2 to 1-1-7	134	149	-10%	95	89	7%	\$328,000	\$249,500	31%	96.5%	95.1%	1%	32	36	-11%
Kaneohe	Selected 1-4-4 to 1-4-7	184	212	-13%	134	136	-1%	\$403,500	\$374,000	8%	98.7%	94.8%	4%	23	52	-56%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	141	146	-3%	73	76	-4%	\$460,000	\$435,000	6%	94.8%	94.4%	0%	38	68	-44%
Makaha - Nanakuli	1-8-1 to 1-8-9	168	184	-9%	77	82	-6%	\$89,000	\$88,500	1%	89.9%	91.7%	-2%	44	32	38%
Makakilo	1-9-2 to 1-9-3	96	94	2%	79	70	13%	\$255,000	\$250,000	2%	98.5%	95.6%	3%	18	38	-53%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	689	810	-15%	489	449	9%	\$315,000	\$300,000	5%	96.9%	94.4%	3%	31	38	-18%
Mililani	Selected 1-9-4 to 1-9-5	303	256	18%	273	202	35%	\$280,000	\$255,000	10%	96.6%	95.2%	1%	27	38	-29%
Monalua - Salt Lake	1-1-1	237	239	-1%	190	152	25%	\$275,500	\$281,500	-2%	95.3%	95.6%	0%	20	38	-47%
North Shore	1-5-6 to 1-6-9	49	64	-23%	166	33	403%	\$293,000	\$249,500	17%	93.0%	89.6%	4%	68	50	36%
Pearl City - Aiea	1-9-6 to 1-9-9	329	370	-11%	255	250	2%	\$270,000	\$268,000	1%	96.8%	94.9%	2%	39	43	-9%
Wahiawa	1-7-1 to 1-7-7	21	22	-5%	9	10	-10%	\$110,000	\$125,000	-12%	88.0%	88.2%	0%	71	93	-24%
Waialae - Kahala	1-3-5	60	60	0%	44	35	26%	\$446,000	\$443,500	1%	98.6%	94.1%	5%	22	22	0%
Waikiki	1-2-6	1352	1407	-4%	822	750	10%	\$362,500	\$285,000	27%	98.1%	93.4%	5%	37	41	-10%
Waipahu	1-9-4	230	311	-26%	171	215	-20%	\$250,000	\$260,000	-4%	96.2%	95.5%	1%	25	38	-34%
Windward Coast	1-4-8 to 1-5-5	29	27	7%	9	12	-25%	\$185,000	\$199,250	-7%	100.0%	86.5%	16%	56	71	-21%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2012

Aina Haina - Kuliouou

(1-3-6 to 1-3-8)

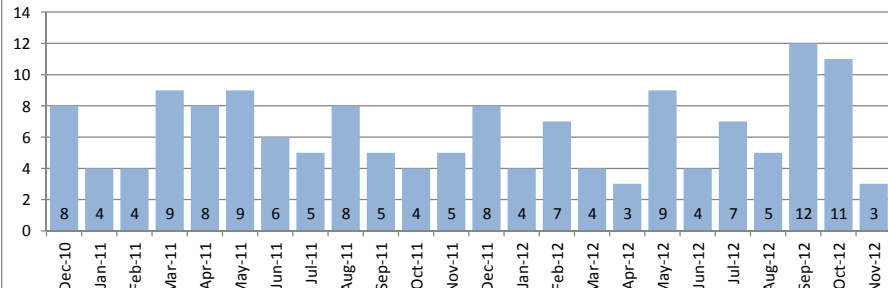


November 2012

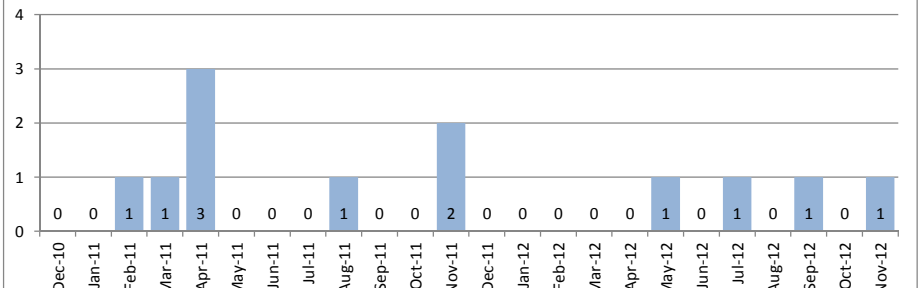
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	9	11	-18%	116	110	5%
Closed Sales	3	5	-40%	70	67	4%
Median Sales Price	\$830,000	\$1,137,500	-27%	\$998,000	\$1,250,000	-20%
Percent of Original List Price Received	93.5%	93.1%	0%	99.9%	92.3%	8%
Median Days on Market Until Sale	36	53	-32%	29	44	-34%
Inventory of Homes for Sale	25	36	-31%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	0	0	-	6	7	-14%
Closed Sales	1	2	-	4	8	-50%
Median Sales Price	\$485,000	\$528,500	-	\$497,500	\$545,000	-9%
Percent of Original List Price Received	82.9%	94.7%	-	96.6%	97.1%	-1%
Median Days on Market Until Sale	92	152	-	67	71	-6%
Inventory of Homes for Sale	1	1	0%	--	--	--

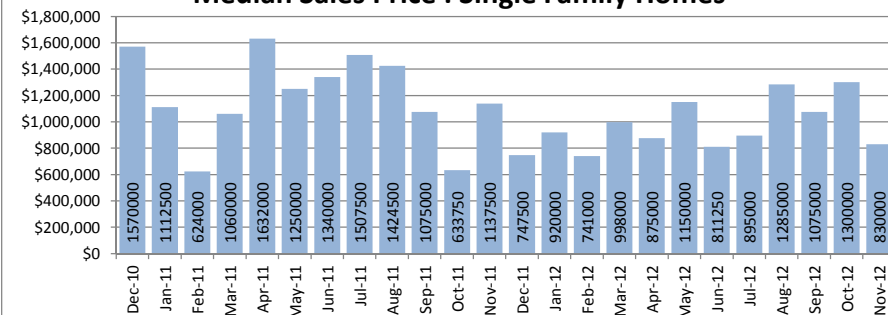
Closed Sales : Single Family Homes



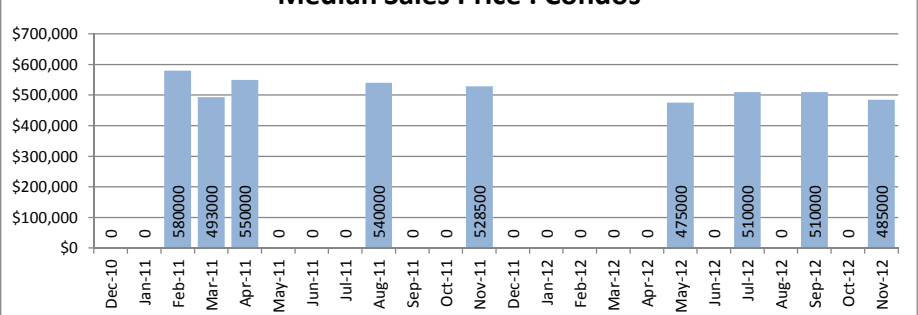
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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Local Market Update

November 2012

Ala Moana - Kakaako

(1-2-3)

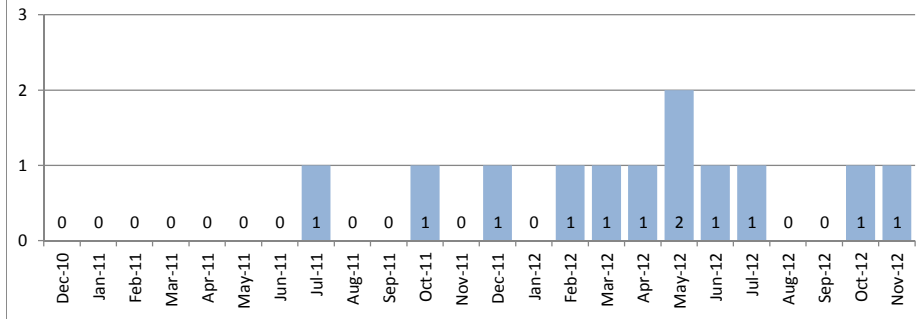


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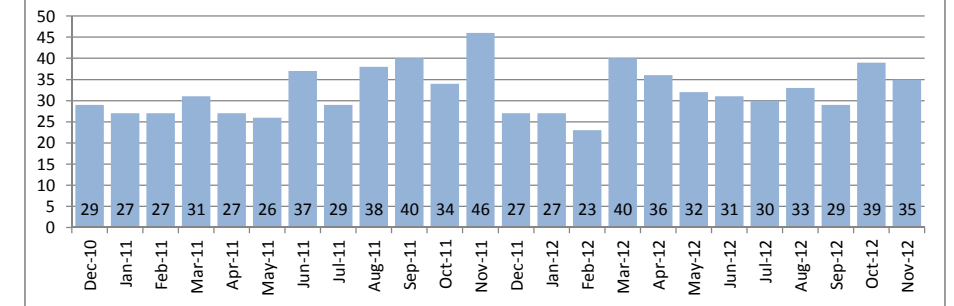
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	0	0	-	11	7	57%
Closed Sales	1	0	-	9	2	350%
Median Sales Price	\$510,000	\$0	-	\$785,000	\$635,500	24%
Percent of Original List Price Received	102.2%	0.0%	-	94.7%	92.2%	3%
Median Days on Market Until Sale	6	0	-	15	70	-79%
Inventory of Homes for Sale	3	3	0%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	38	45	-16%	470	567	-17%
Closed Sales	35	46	-24%	367	365	1%
Median Sales Price	\$440,000	\$457,968	-4%	\$353,000	\$350,000	1%
Percent of Original List Price Received	98.9%	94.9%	4%	96.7%	94.9%	2%
Median Days on Market Until Sale	16	55	-71%	35	42	-17%
Inventory of Homes for Sale	133	172	-23%	--	--	--

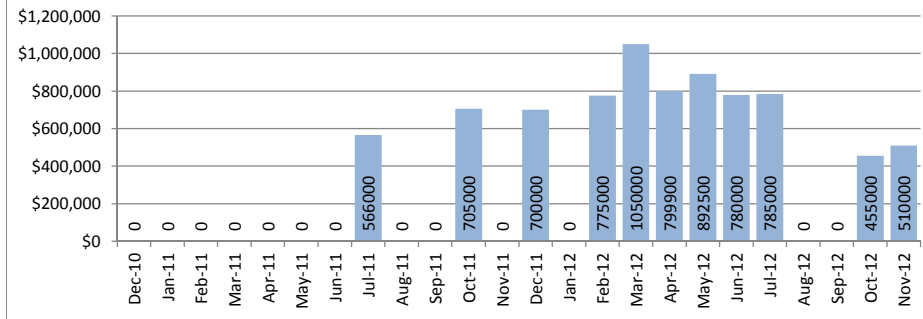
Closed Sales : Single Family Homes



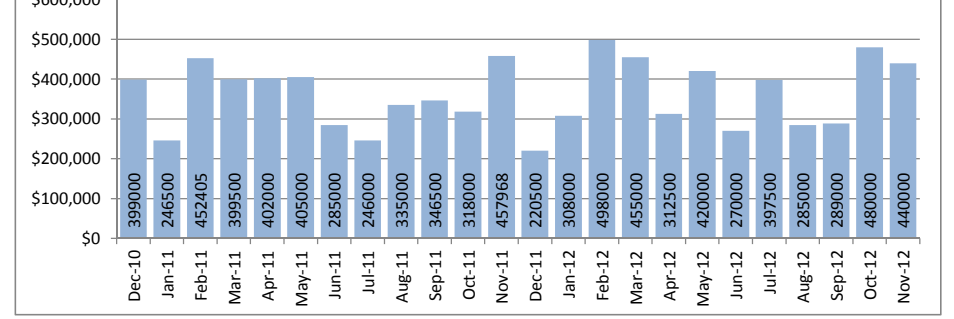
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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Local Market Update

November 2012

Downtown - Nuuanu

1-1-8 to 1-2-2

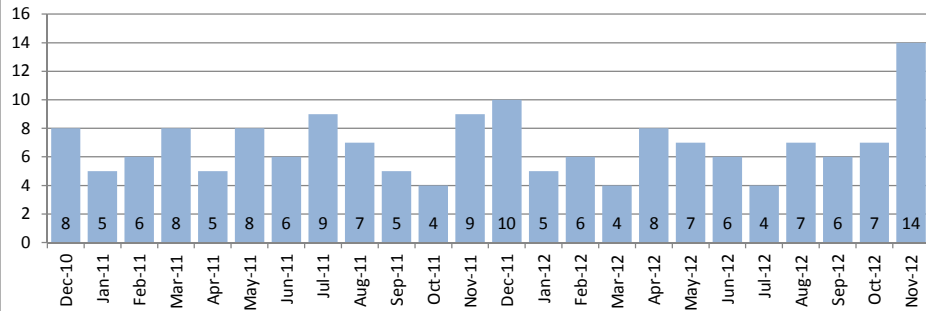


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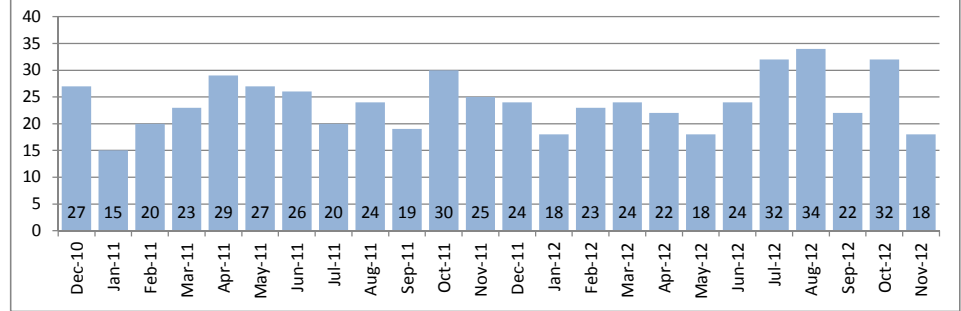
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	11	8	38%	130	128	2%
Closed Sales	14	9	56%	77	73	5%
Median Sales Price	\$804,000	\$672,000	20%	\$750,000	\$750,000	0%
Percent of Original List Price Received	98.8%	90.6%	9%	96.3%	93.2%	3%
Median Days on Market Until Sale	14	27	-48%	29	42	-31%
Inventory of Homes for Sale	45	43	5%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	18	37	-51%	386	467	-17%
Closed Sales	18	25	-28%	274	263	4%
Median Sales Price	\$315,000	\$324,500	-3%	\$379,000	\$378,500	0%
Percent of Original List Price Received	94.2%	95.6%	-1%	97.9%	94.2%	4%
Median Days on Market Until Sale	30	45	-33%	33	45	-27%
Inventory of Homes for Sale	116	138	-16%	--	--	--

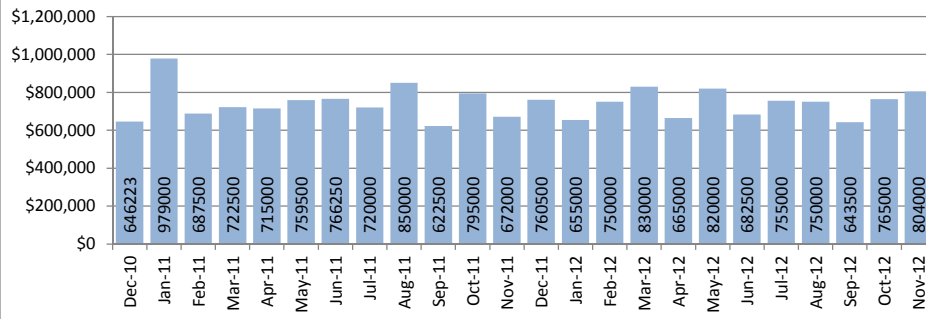
Closed Sales : Single Family Homes



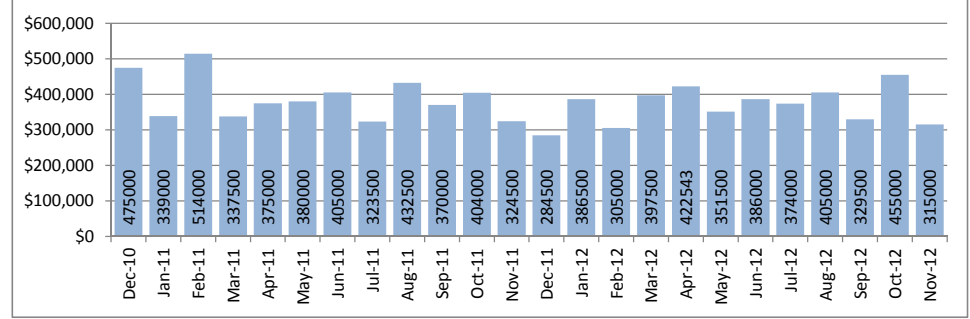
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2012



Ewa Plain

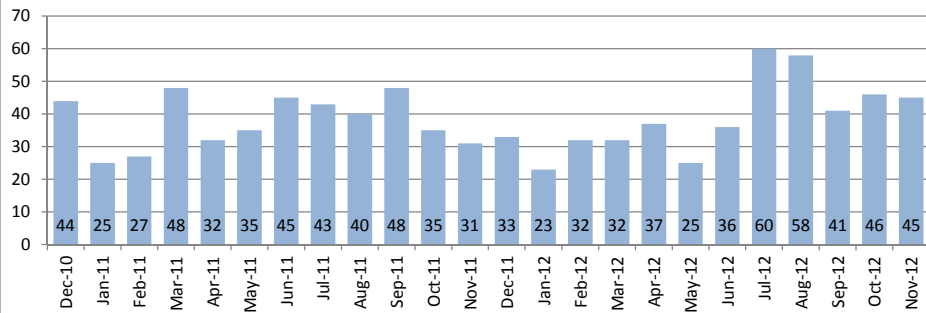
1-9-1

November 2012

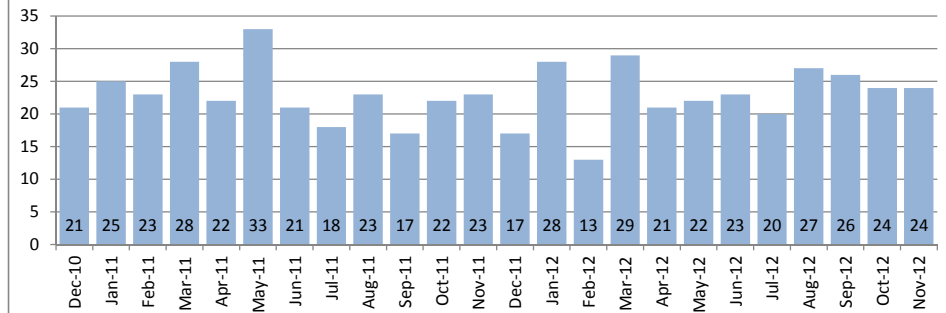
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	44	40	10%	603	590	2%
Closed Sales	45	31	45%	456	417	9%
Median Sales Price	\$500,000	\$417,500	20%	\$460,000	\$439,000	5%
Percent of Original List Price Received	102.4%	97.3%	5%	96.8%	97.7%	-1%
Median Days on Market Until Sale	21	20	5%	26	31	-16%
Inventory of Homes for Sale	111	138	-20%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	25	23	9%	333	331	1%
Closed Sales	24	23	4%	260	256	2%
Median Sales Price	\$339,250	\$235,000	44%	\$312,000	\$300,000	4%
Percent of Original List Price Received	100.1%	100.1%	0%	98.6%	98.5%	0%
Median Days on Market Until Sale	14	21	-33%	23	36	-36%
Inventory of Homes for Sale	72	83	-13%	--	--	--

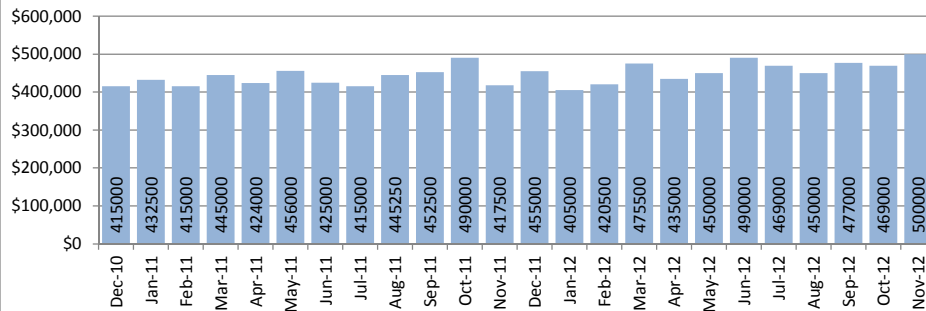
Closed Sales : Single Family Homes



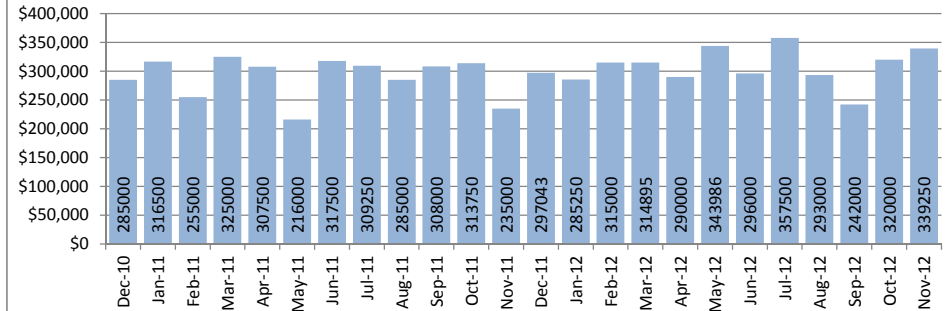
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2012

Hawaii Kai

1-3-9

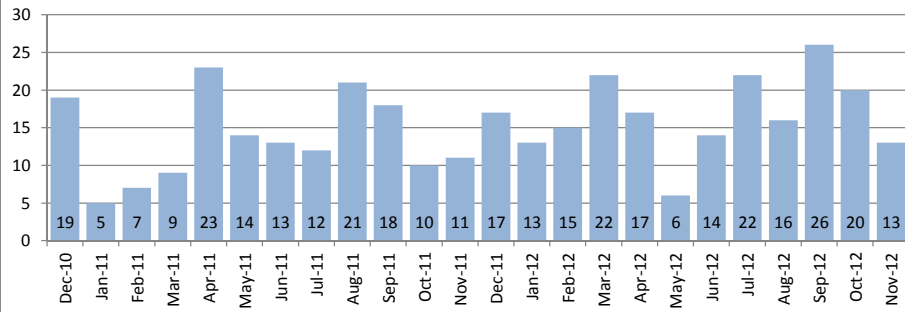


November 2012

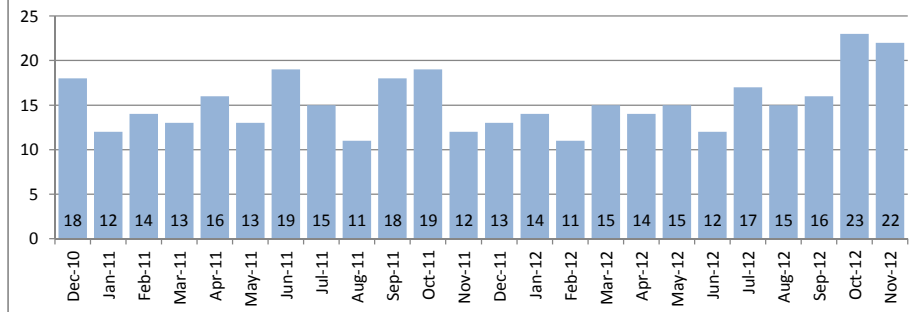
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	10	14	-29%	237	284	-17%
Closed Sales	13	11	18%	185	143	29%
Median Sales Price	\$879,000	\$925,000	-5%	\$880,000	\$895,000	-2%
Percent of Original List Price Received	97.8%	91.2%	7%	95.1%	96.1%	-1%
Median Days on Market Until Sale	60	91	-34%	37	25	48%
Inventory of Homes for Sale	53	90	-41%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	15	15	0%	217	269	-19%
Closed Sales	22	12	83%	177	165	7%
Median Sales Price	\$497,000	\$438,750	13%	\$519,000	\$510,000	2%
Percent of Original List Price Received	93.3%	92.8%	1%	96.1%	95.8%	0%
Median Days on Market Until Sale	18	61	-70%	40	35	14%
Inventory of Homes for Sale	48	83	-42%	--	--	--

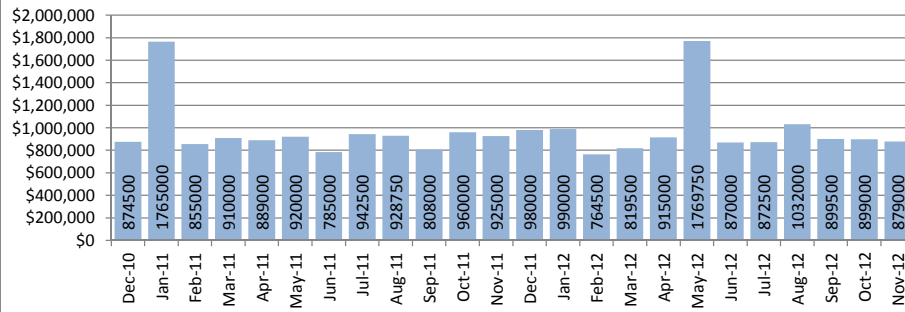
Closed Sales : Single Family Homes



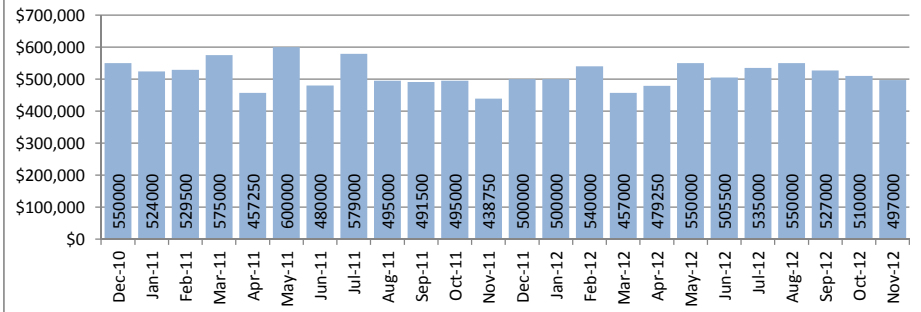
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2012



Kailua - Waimanalo

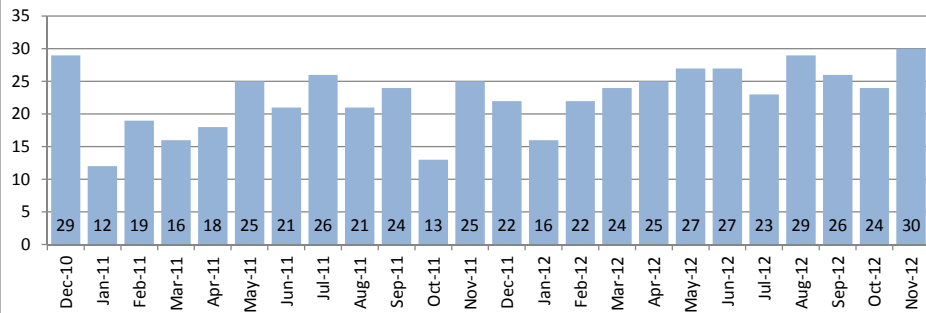
1-4-1 to Selected 1-4-4

November 2012

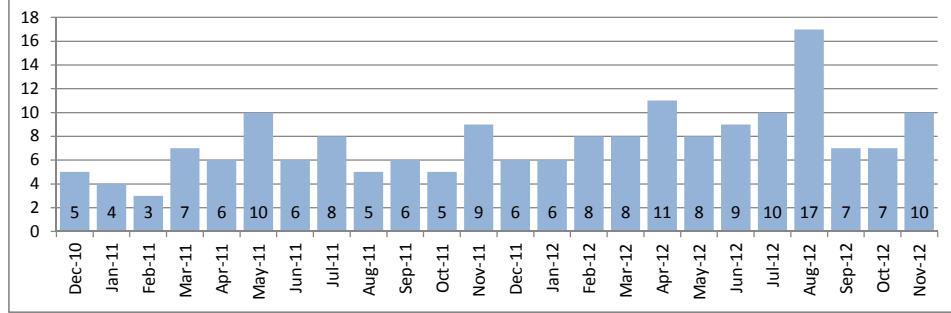
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	22	30	-27%	342	402	-15%
Closed Sales	30	25	20%	273	221	24%
Median Sales Price	\$752,500	\$720,000	5%	\$794,500	\$770,000	3%
Percent of Original List Price Received	94.1%	98.0%	-4%	96.3%	94.9%	1%
Median Days on Market Until Sale	48	17	182%	32	34	-6%
Inventory of Homes for Sale	94	132	-29%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	7	6	17%	119	102	17%
Closed Sales	10	9	11%	105	70	50%
Median Sales Price	\$438,000	\$373,000	17%	\$427,000	\$380,000	12%
Percent of Original List Price Received	95.3%	99.4%	-4%	95.1%	96.9%	-2%
Median Days on Market Until Sale	33	31	6%	22	33	-33%
Inventory of Homes for Sale	17	25	-32%	--	--	--

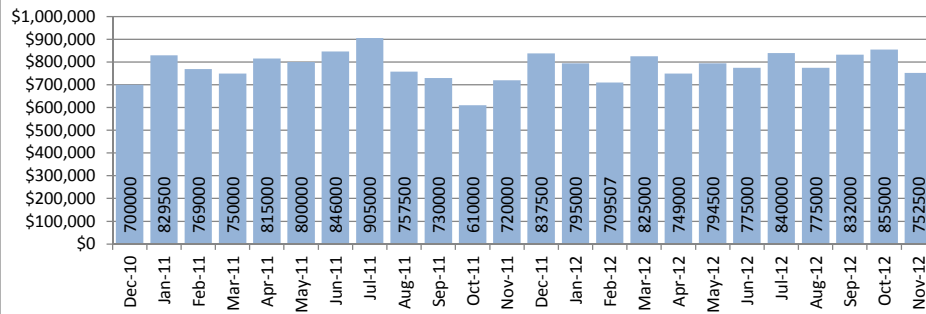
Closed Sales : Single Family Homes



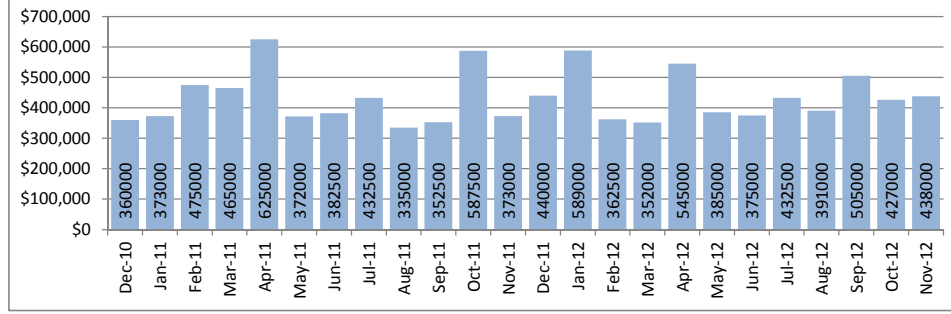
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2012

Kalihi - Palama

1-1-2 to 1-1-7

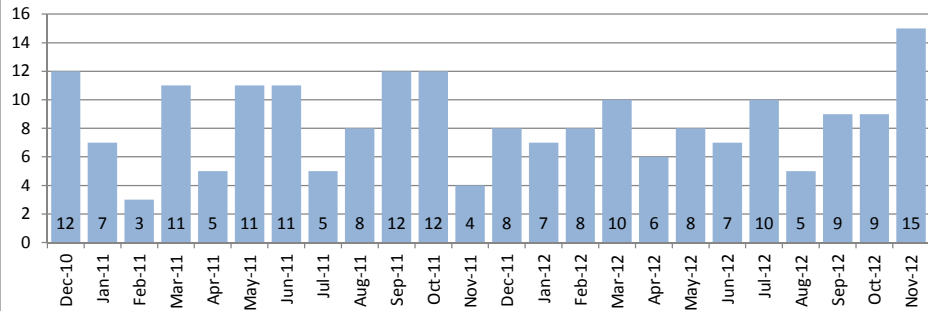


November 2012

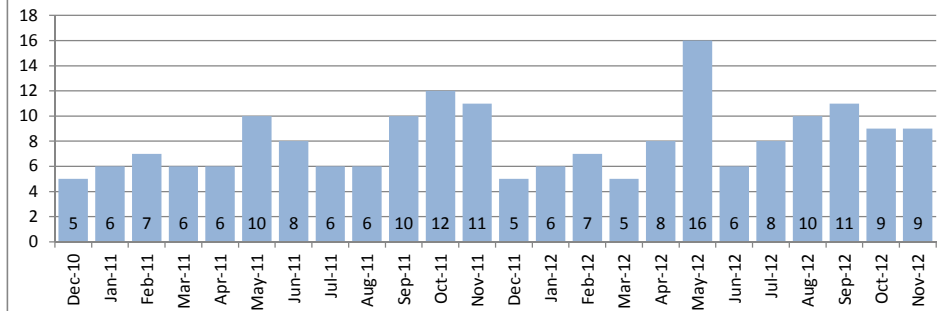
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	11	9	22%	152	168	-10%
Closed Sales	15	4	275%	99	90	10%
Median Sales Price	\$590,000	\$487,500	21%	\$560,000	\$500,000	12%
Percent of Original List Price Received	107.8%	97.8%	10%	97.4%	94.9%	3%
Median Days on Market Until Sale	8	32	-75%	18	31	-42%
Inventory of Homes for Sale	54	58	-7%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	12	11	9%	134	149	-10%
Closed Sales	9	11	-18%	95	89	7%
Median Sales Price	\$351,500	\$230,000	53%	\$328,000	\$249,500	31%
Percent of Original List Price Received	100.7%	95.8%	5%	96.5%	95.1%	1%
Median Days on Market Until Sale	9	52	-83%	32	36	-11%
Inventory of Homes for Sale	34	43	-21%	--	--	--

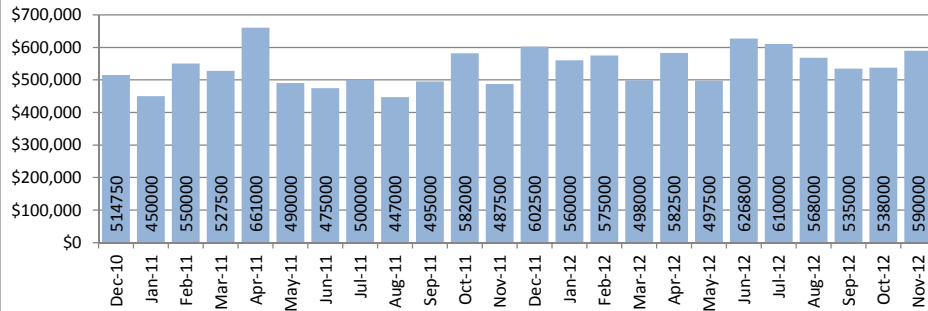
Closed Sales : Single Family Homes



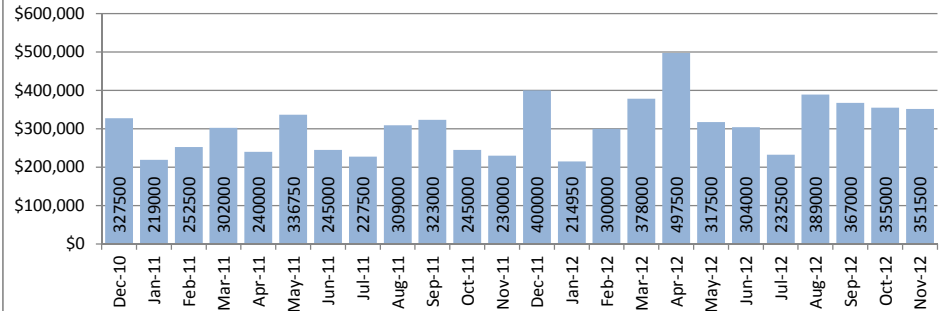
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2012



Kaneohe

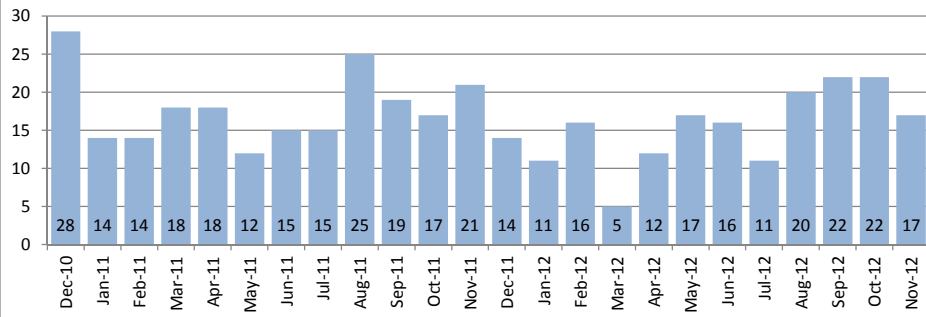
Selected 1-4-4 to 1-4-7

November 2012

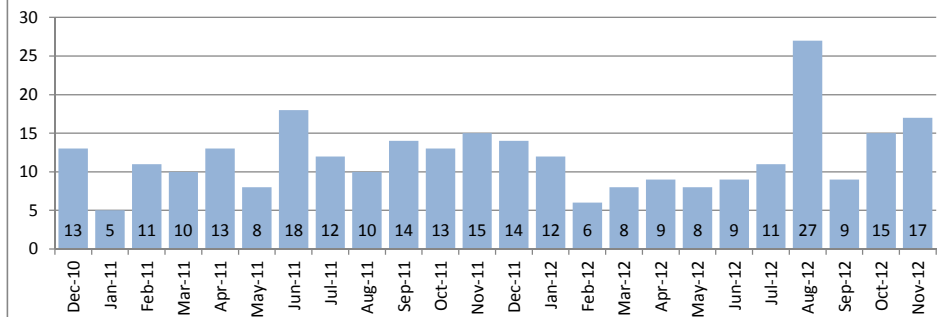
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	22	33	-33%	267	33	709%
Closed Sales	17	21	-19%	172	188	-9%
Median Sales Price	\$688,500	\$660,000	4%	\$657,250	\$650,000	1%
Percent of Original List Price Received	100.5%	97.4%	3%	97.4%	95.0%	3%
Median Days on Market Until Sale	43	47	-9%	29	36	-19%
Inventory of Homes for Sale	85	117	-27%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	17	15	13%	184	212	-13%
Closed Sales	17	15	13%	134	136	-1%
Median Sales Price	\$395,000	\$420,000	-6%	\$403,500	\$374,000	8%
Percent of Original List Price Received	101.3%	95.0%	7%	98.7%	94.8%	4%
Median Days on Market Until Sale	19	42	-55%	23	52	-56%
Inventory of Homes for Sale	40	53	-25%	--	--	--

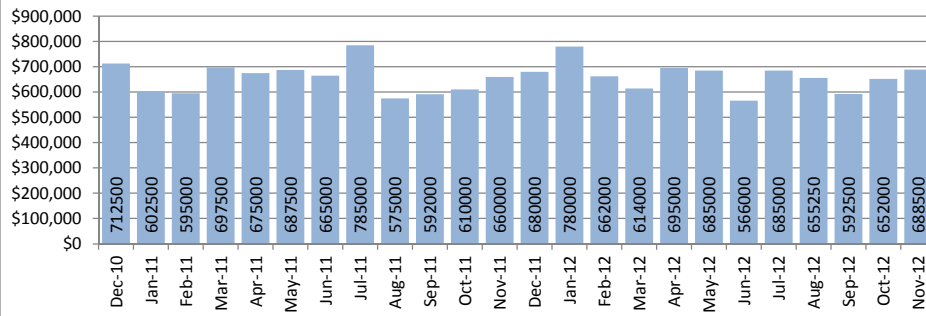
Closed Sales : Single Family Homes



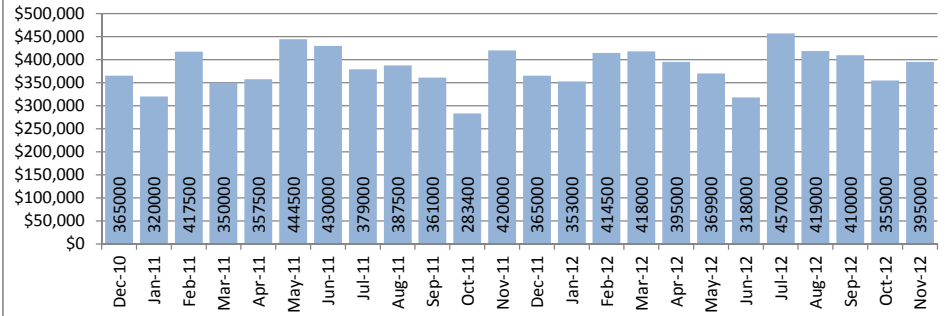
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2012

Kapahulu - Diamond Head

1-3-1 to 1-3-4

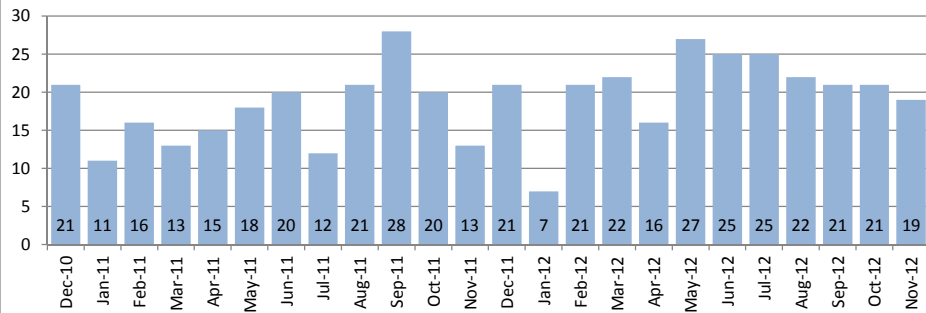


November 2012

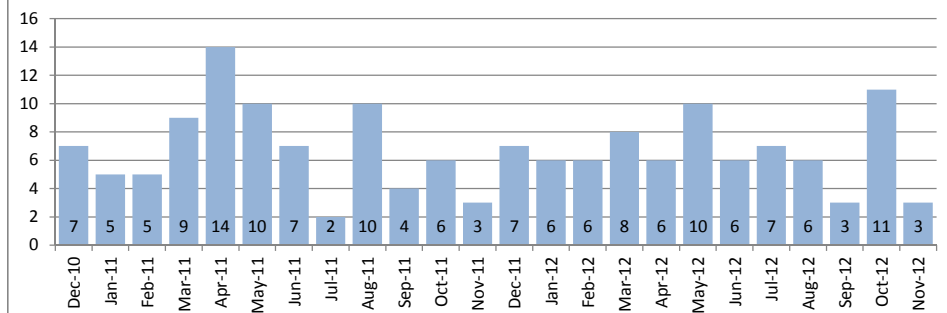
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	22	29	-24%	279	314	-11%
Closed Sales	19	13	46%	227	191	19%
Median Sales Price	\$825,000	\$684,000	21%	\$795,000	\$730,000	9%
Percent of Original List Price Received	98.2%	93.8%	5%	95.8%	94.3%	2%
Median Days on Market Until Sale	24	18	33%	29	27	7%
Inventory of Homes for Sale	75	95	-21%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	14	17	-18%	141	146	-3%
Closed Sales	3	3	0%	73	76	-4%
Median Sales Price	\$400,000	\$425,000	-6%	\$460,000	\$435,000	6%
Percent of Original List Price Received	100.3%	91.2%	10%	94.8%	94.4%	0%
Median Days on Market Until Sale	16	127	-87%	38	68	-44%
Inventory of Homes for Sale	63	62	2%	--	--	--

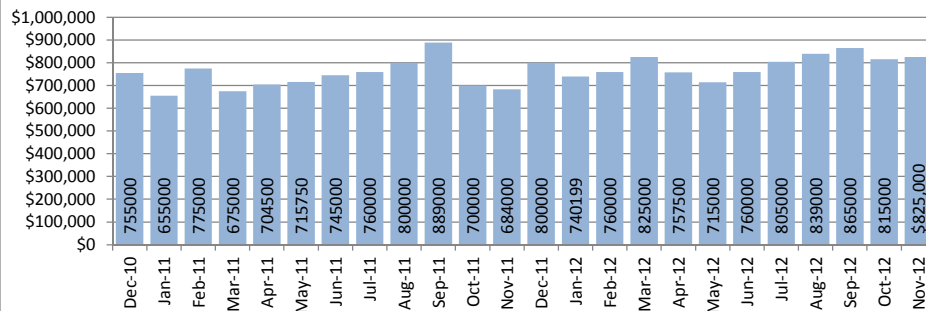
Closed Sales : Single Family Homes



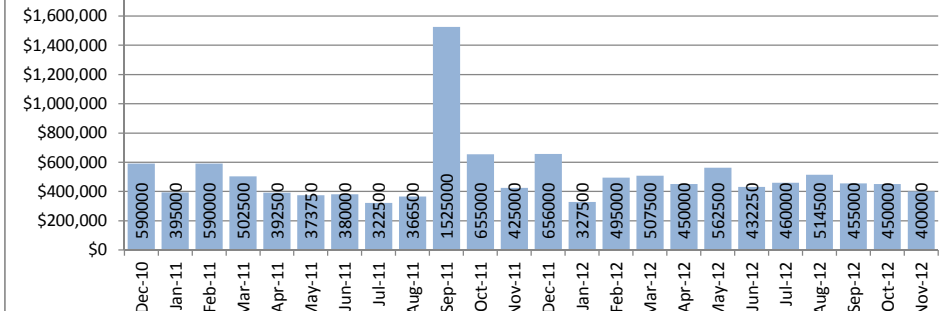
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2012

Makaha - Nanakuli

1-8-1 to 1-8-9

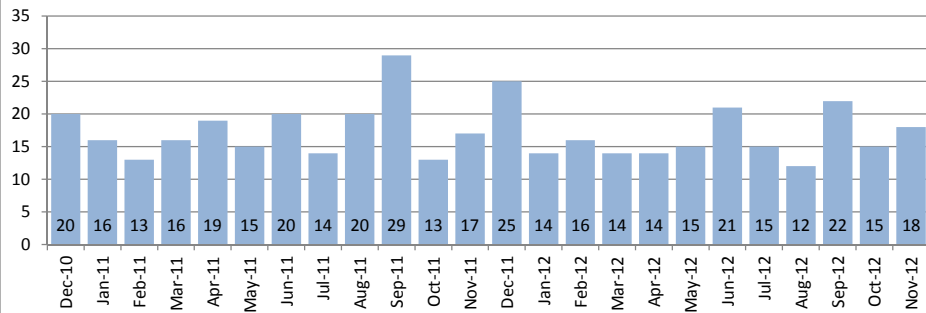


November 2012

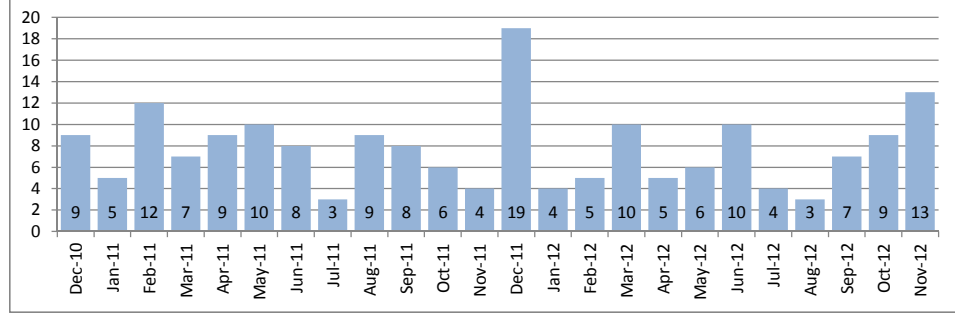
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	23	22	5%	304	363	-16%
Closed Sales	18	17	6%	190	216	-12%
Median Sales Price	\$351,500	\$300,000	17%	\$313,750	\$280,000	12%
Percent of Original List Price Received	99.2%	96.2%	3%	93.4%	94.6%	-1%
Median Days on Market Until Sale	76	20	280%	35	26	35%
Inventory of Homes for Sale	106	99	7%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	14	17	-18%	168	184	-9%
Closed Sales	13	4	225%	77	82	-6%
Median Sales Price	\$87,500	\$97,950	-11%	\$89,000	\$88,500	1%
Percent of Original List Price Received	87.5%	91.1%	-4%	89.9%	91.7%	-2%
Median Days on Market Until Sale	22	28	-21%	44	32	38%
Inventory of Homes for Sale	75	67	12%	--	--	--

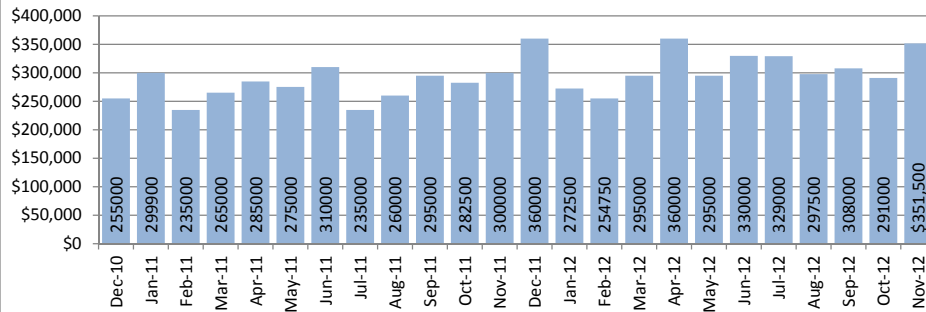
Closed Sales : Single Family Homes



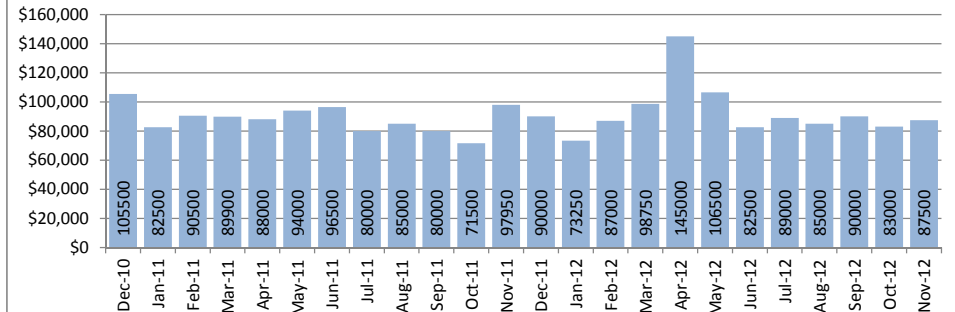
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2012



Makakilo

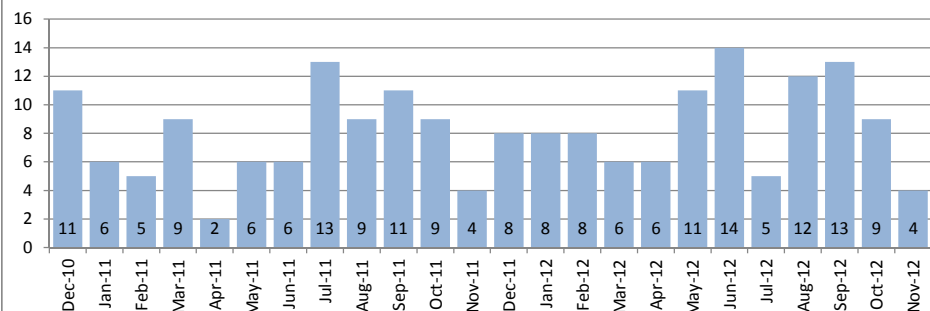
1-9-2 to 1-9-3

November 2012

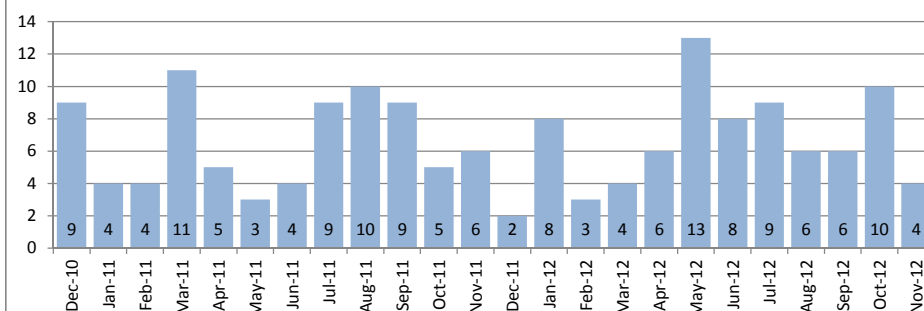
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	11	17	-35%	154	158	-3%
Closed Sales	4	4	0%	99	85	16%
Median Sales Price	\$577,500	\$458,000	26%	\$574,000	\$510,000	13%
Percent of Original List Price Received	96.3%	95.0%	1%	98.1%	96.0%	2%
Median Days on Market Until Sale	53	49	8%	50	34	47%
Inventory of Homes for Sale	34	50	-32%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	9	3	200%	96	94	2%
Closed Sales	4	6	-33%	79	70	13%
Median Sales Price	\$248,750	\$227,050	10%	\$255,000	\$250,000	2%
Percent of Original List Price Received	98.7%	96.3%	2%	98.5%	95.6%	3%
Median Days on Market Until Sale	81	18	350%	18	38	-53%
Inventory of Homes for Sale	13	21	-38%	--	--	--

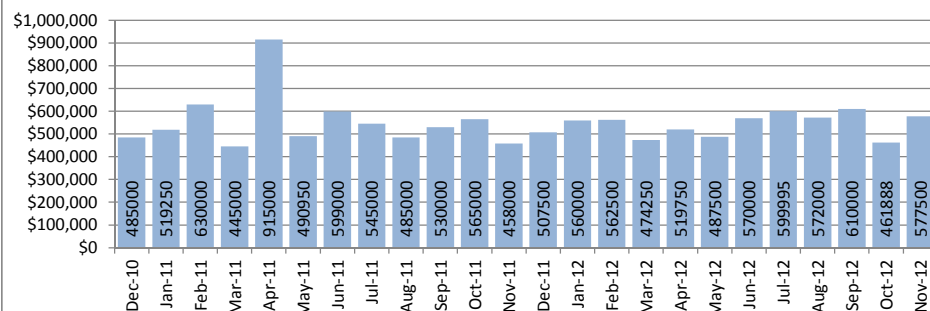
Closed Sales : Single Family Homes



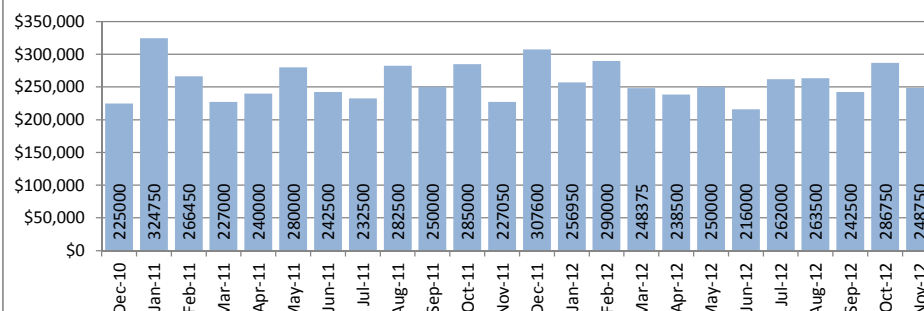
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2012



Makiki - Moiliili

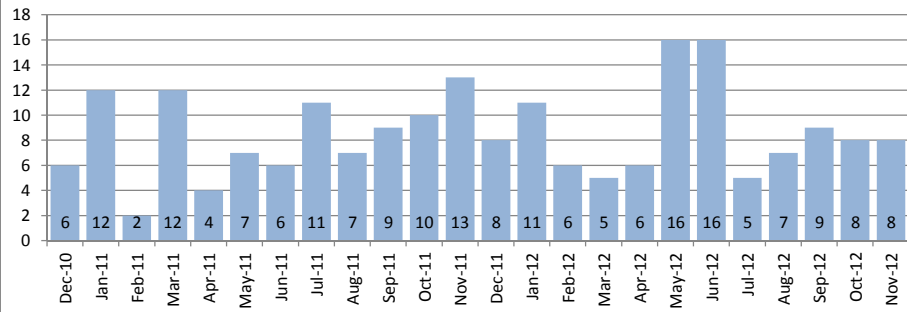
1-2-4 to 1-2-9 (except 1-2-6)

November 2012

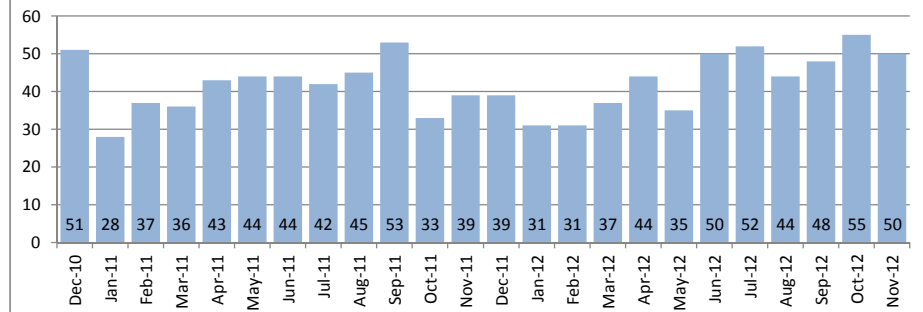
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	11	11	0%	143	165	-13%
Closed Sales	8	13	-38%	97	93	4%
Median Sales Price	\$790,000	\$850,000	-7%	\$880,000	\$850,000	4%
Percent of Original List Price Received	102.0%	93.2%	9%	92.7%	92.3%	0%
Median Days on Market Until Sale	70	24	192%	25	44	-43%
Inventory of Homes for Sale	45	43	5%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	49	38	29%	689	810	-15%
Closed Sales	50	39	28%	489	449	9%
Median Sales Price	\$345,000	\$298,000	16%	\$315,000	\$300,000	5%
Percent of Original List Price Received	96.6%	92.1%	5%	96.9%	94.4%	3%
Median Days on Market Until Sale	43	30	43%	31	38	-18%
Inventory of Homes for Sale	174	217	-20%	--	--	--

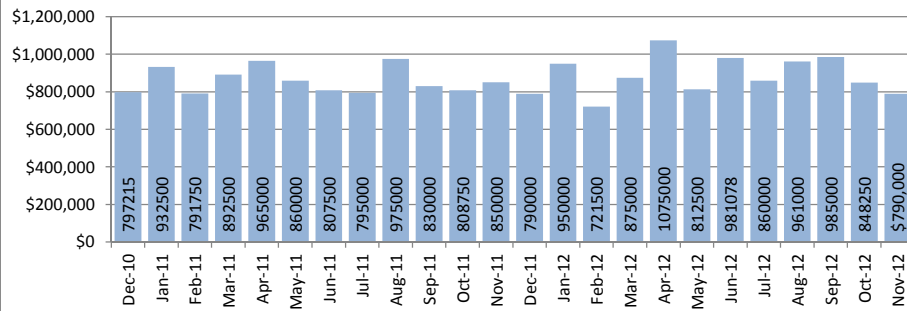
Closed Sales : Single Family Homes



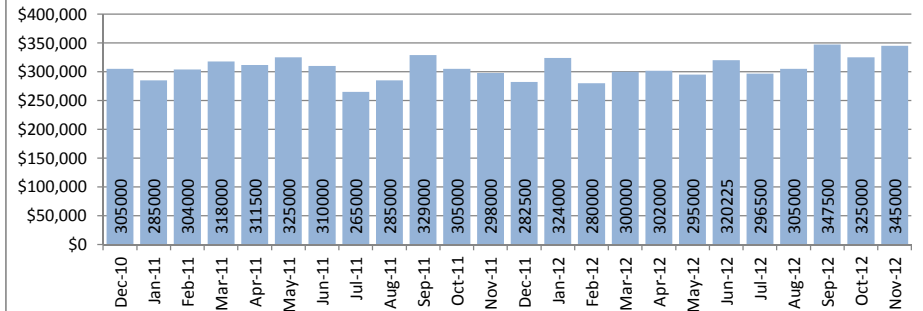
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2012



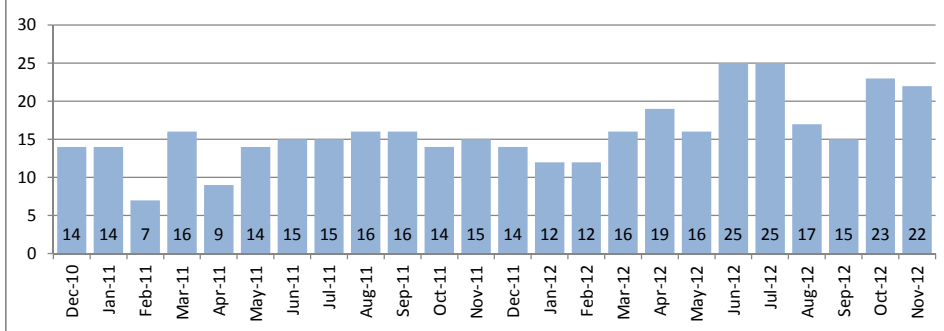
Mililani
Selected 1-9-4 to 1-9-5

November 2012

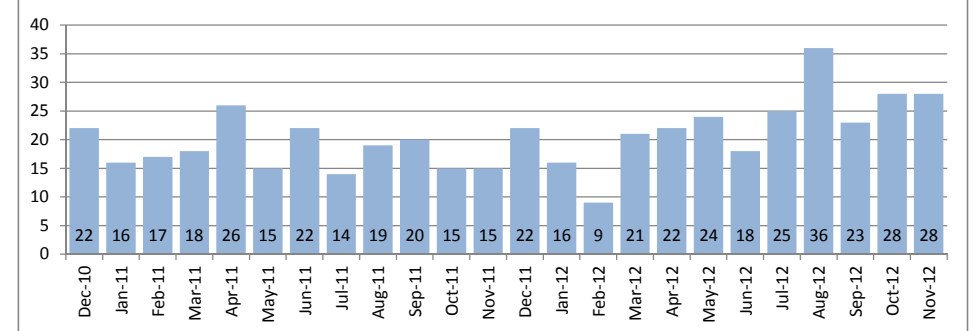
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	14	14	0%	256	241	6%
Closed Sales	22	15	47%	226	153	48%
Median Sales Price	\$582,500	\$578,000	1%	\$591,500	\$589,000	0%
Percent of Original List Price Received	97.2%	94.0%	3%	97.8%	96.5%	1%
Median Days on Market Until Sale	26	63	-59%	31	39	-21%
Inventory of Homes for Sale	52	56	-7%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	20	14	43%	303	256	18%
Closed Sales	28	15	87%	273	202	35%
Median Sales Price	\$319,500	\$220,000	45%	\$280,000	\$255,000	10%
Percent of Original List Price Received	98.3%	95.5%	3%	96.6%	95.2%	1%
Median Days on Market Until Sale	23	77	-70%	27	38	-29%
Inventory of Homes for Sale	65	60	8%	--	--	--

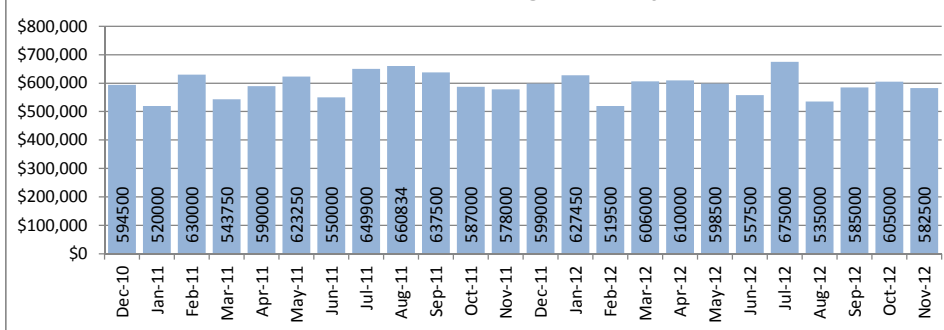
Closed Sales : Single Family Homes



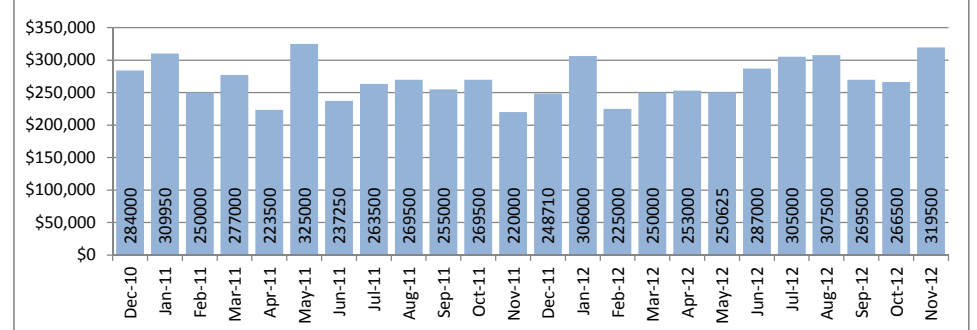
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2012



Monalua - Salt Lake

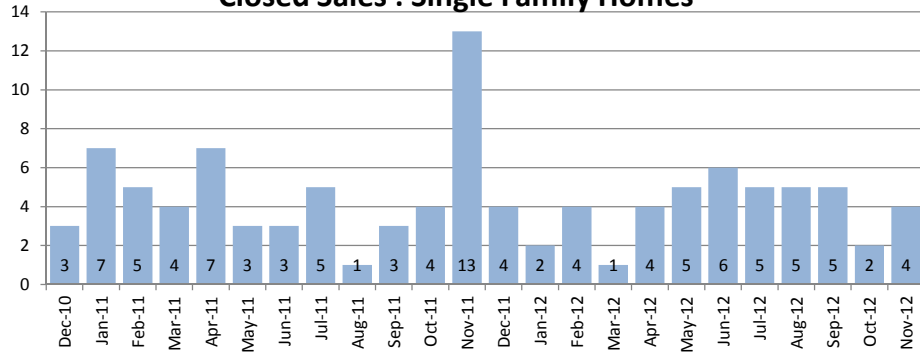
1-1-1

November 2012

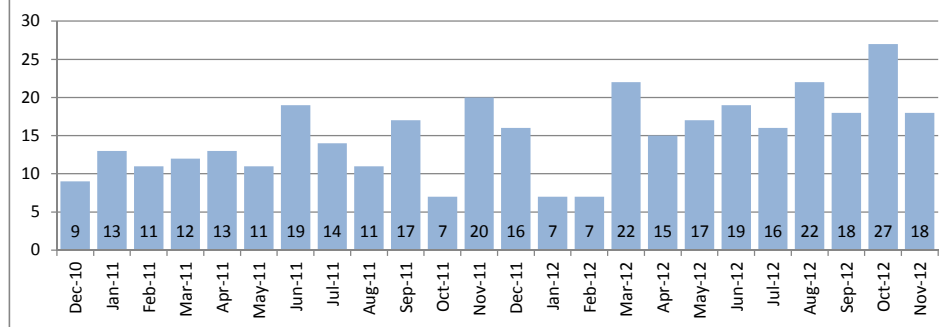
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	6	4	50%	55	73	-25%
Closed Sales	4	13	-69%	43	55	-22%
Median Sales Price	\$762,500	\$515,000	48%	\$700,500	\$587,500	19%
Percent of Original List Price Received	102.1%	90.4%	13%	96.6%	93.8%	3%
Median Days on Market Until Sale	20	44	-55%	20	35	-43%
Inventory of Homes for Sale	14	19	-26%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	18	16	13%	237	239	-1%
Closed Sales	18	20	-10%	190	152	25%
Median Sales Price	\$270,000	\$277,000	-3%	\$275,500	\$281,500	-2%
Percent of Original List Price Received	99.1%	94.7%	5%	95.3%	95.6%	0%
Median Days on Market Until Sale	17	52	-67%	20	38	-47%
Inventory of Homes for Sale	44	52	-15%	--	--	--

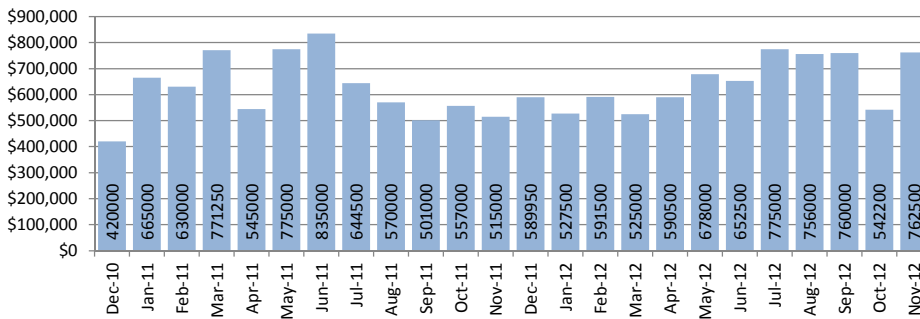
Closed Sales : Single Family Homes



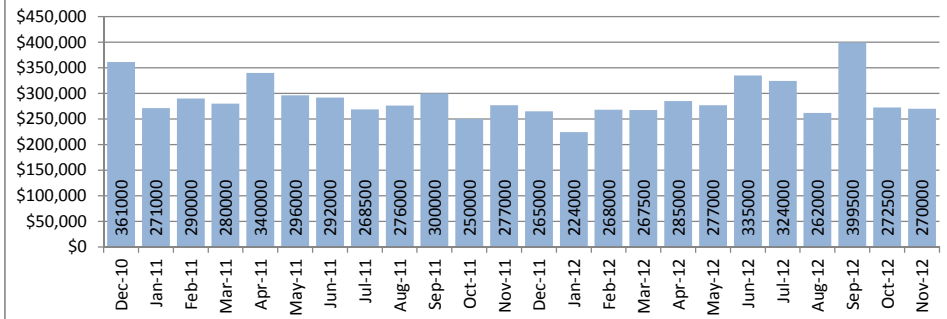
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2012

North Shore

1-5-6 to 1-6-9

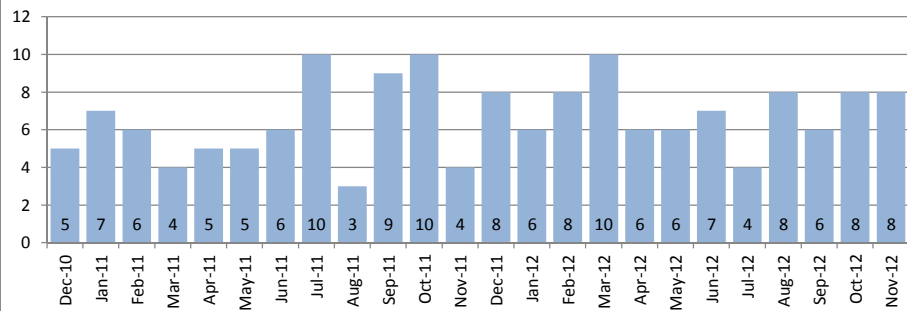


November 2012

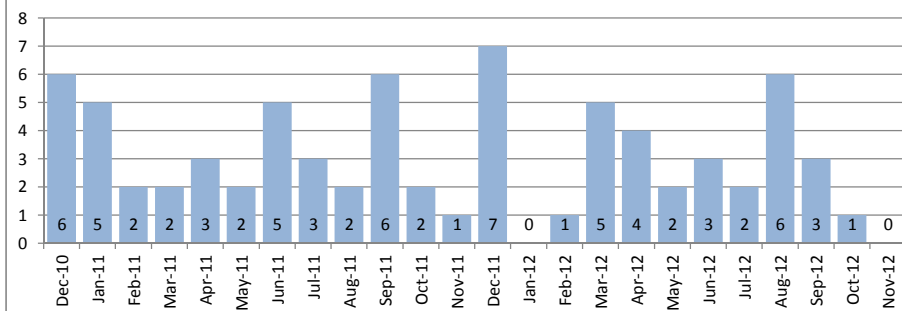
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	13	9	44%	134	180	-26%
Closed Sales	8	4	100%	79	73	8%
Median Sales Price	\$657,750	\$507,500	30%	\$689,000	\$566,500	22%
Percent of Original List Price Received	89.2%	88.5%	1%	95.0%	91.9%	3%
Median Days on Market Until Sale	48	92	-48%	50	67	-25%
Inventory of Homes for Sale	65	79	-18%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	6	3	100%	49	64	-23%
Closed Sales	0	1	-100%	166	33	403%
Median Sales Price	\$0	\$437,500	-100%	\$293,000	\$249,500	17%
Percent of Original List Price Received	0.0%	62.5%	-100%	93.0%	89.6%	4%
Median Days on Market Until Sale	0	134	-100%	68	50	36%
Inventory of Homes for Sale	18	30	-40%	--	--	--

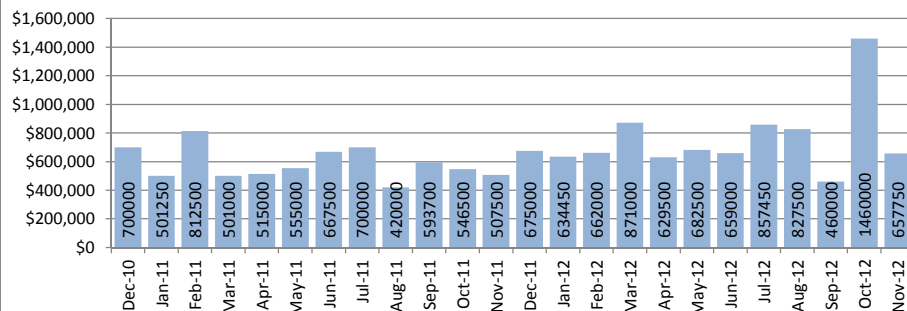
Closed Sales : Single Family Homes



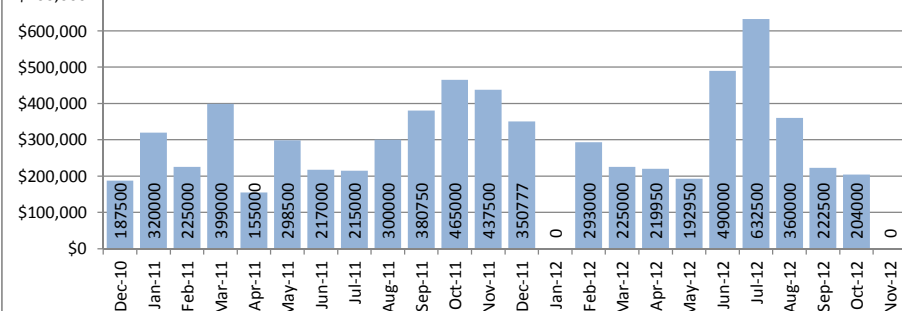
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2012

Pearl City - Aiea

1-9-6 to 1-9-9

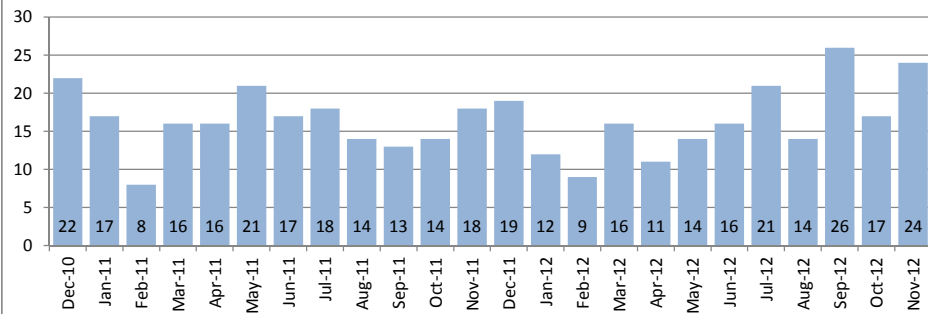


November 2012

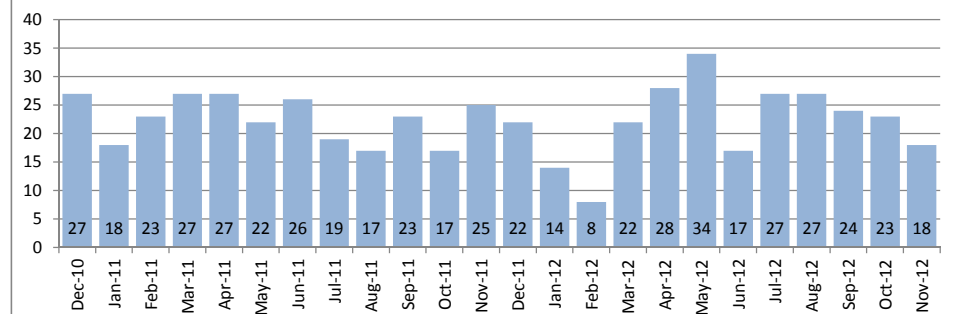
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	22	16	38%	245	263	-7%
Closed Sales	24	18	33%	183	172	6%
Median Sales Price	\$609,400	\$552,500	10%	\$599,700	\$570,000	5%
Percent of Original List Price Received	97.7%	94.3%	4%	96.9%	96.0%	1%
Median Days on Market Until Sale	20	26	-23%	27	34	-21%
Inventory of Homes for Sale	69	63	10%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	17	29	-41%	329	370	-11%
Closed Sales	18	25	-28%	255	250	2%
Median Sales Price	\$297,000	\$282,000	5%	\$270,000	\$268,000	1%
Percent of Original List Price Received	99.5%	94.7%	5%	96.8%	94.9%	2%
Median Days on Market Until Sale	21	16	31%	39	43	-9%
Inventory of Homes for Sale	66	100	-34%	--	--	--

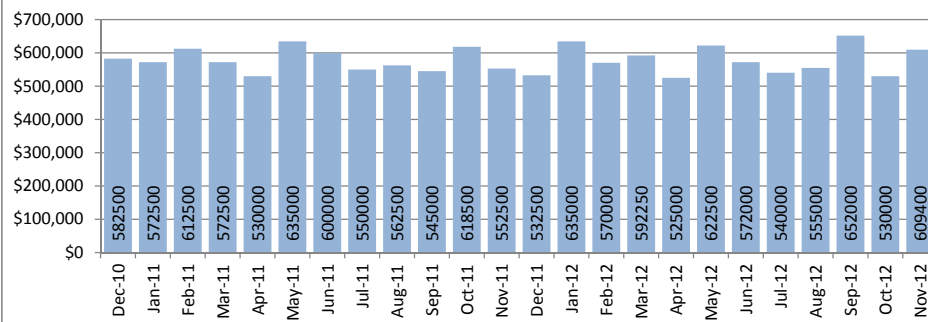
Closed Sales : Single Family Homes



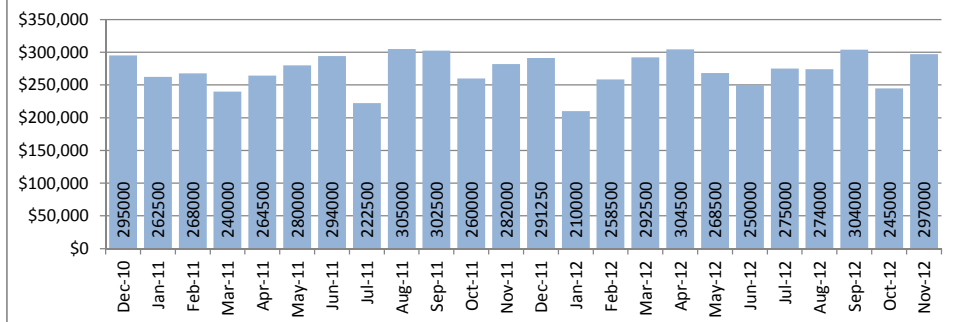
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2012



Wahiawa

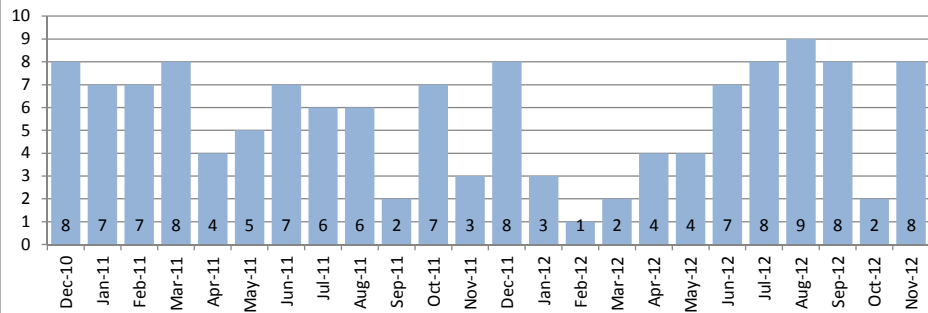
1-7-1 to 1-7-7

November 2012

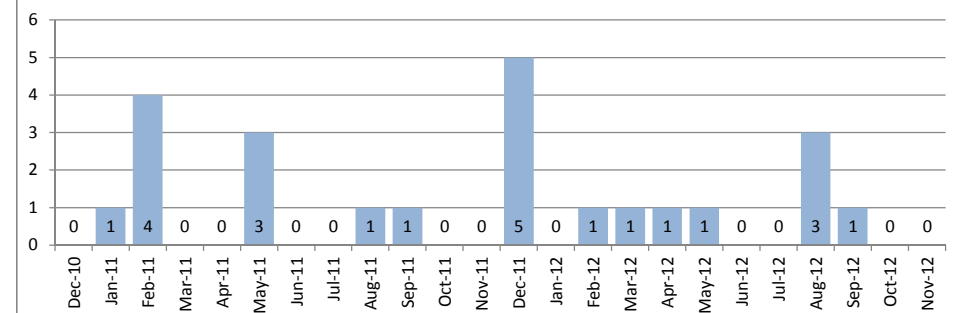
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	4	7	-43%	84	88	-5%
Closed Sales	8	3	167%	57	63	-10%
Median Sales Price	\$457,889	\$432,500	6%	\$395,000	\$394,000	0%
Percent of Original List Price Received	100.7%	92.5%	9%	99.0%	92.4%	7%
Median Days on Market Until Sale	13	21	-38%	21	58	-64%
Inventory of Homes for Sale	22	24	-8%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	3	1	200%	21	22	-5%
Closed Sales	0	0	-	9	10	-10%
Median Sales Price	\$0	\$0	-	\$110,000	\$125,000	-12%
Percent of Original List Price Received	0.0%	0.0%	-	88.0%	88.2%	0%
Median Days on Market Until Sale	0	0	-	71	93	-24%
Inventory of Homes for Sale	11	10	10%	--	--	--

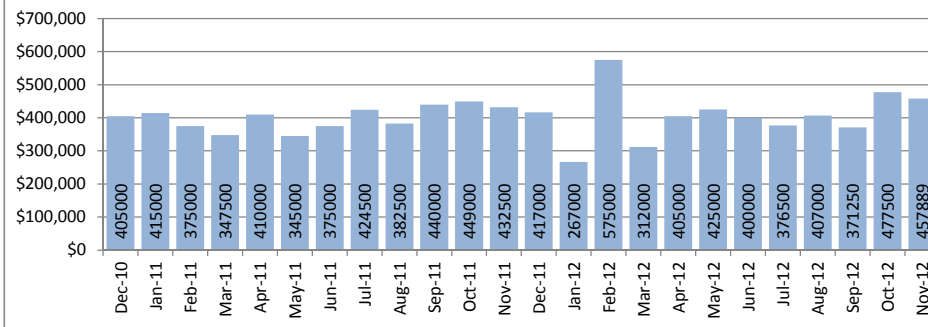
Closed Sales : Single Family Homes



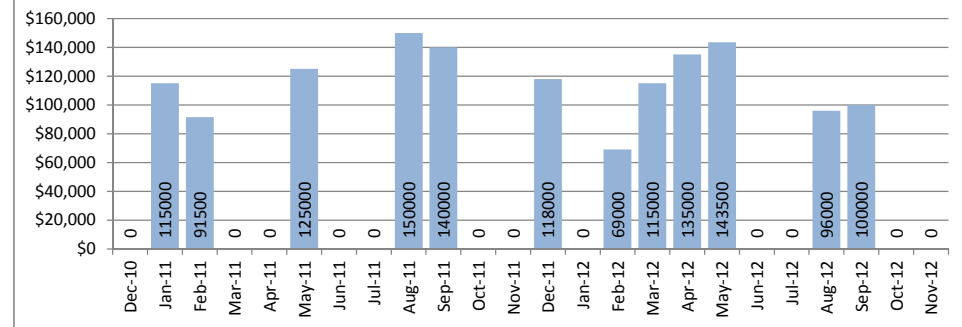
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2012



Waialae - Kahala

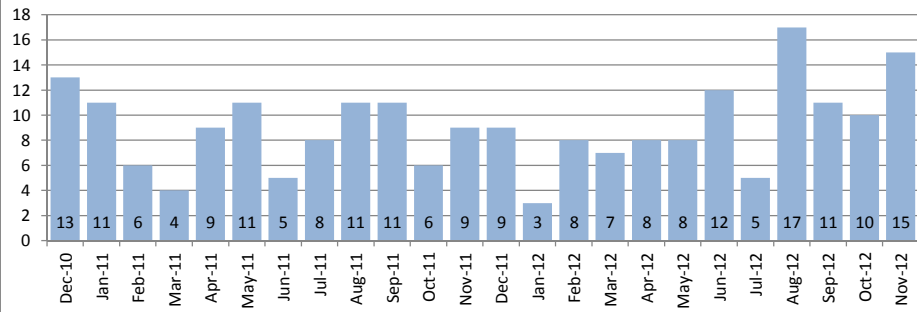
1-3-5

November 2012

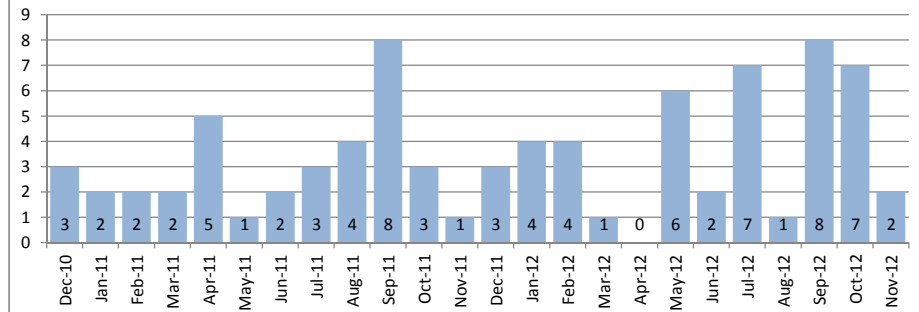
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	12	11	9%	134	150	-11%
Closed Sales	15	9	67%	106	93	14%
Median Sales Price	\$1,450,000	\$1,319,200	10%	\$1,450,000	\$1,320,000	10%
Percent of Original List Price Received	90.9%	89.0%	2%	91.5%	92.0%	-1%
Median Days on Market Until Sale	27	91	-70%	41	46	-11%
Inventory of Homes for Sale	50	58	-14%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	5	4	25%	60	60	0%
Closed Sales	2	1	100%	44	35	26%
Median Sales Price	\$562,500	\$510,000	10%	\$446,000	\$443,500	1%
Percent of Original List Price Received	86.9%	96.2%	-10%	98.6%	94.1%	5%
Median Days on Market Until Sale	151	6	2417%	22	22	0%
Inventory of Homes for Sale	16	19	-16%	--	--	--

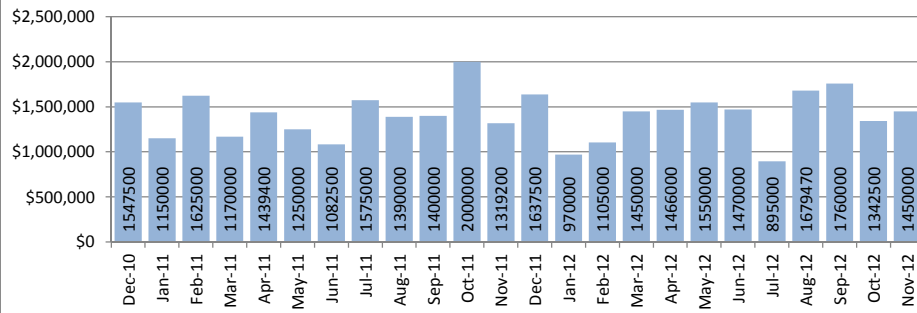
Closed Sales : Single Family Homes



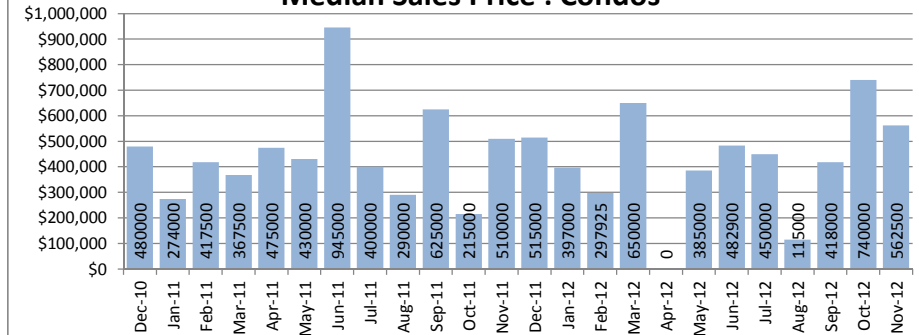
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2012



Waikiki

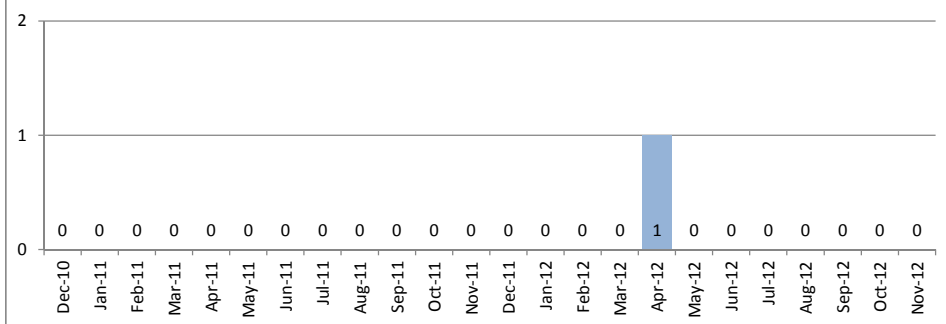
1-2-6

November 2012

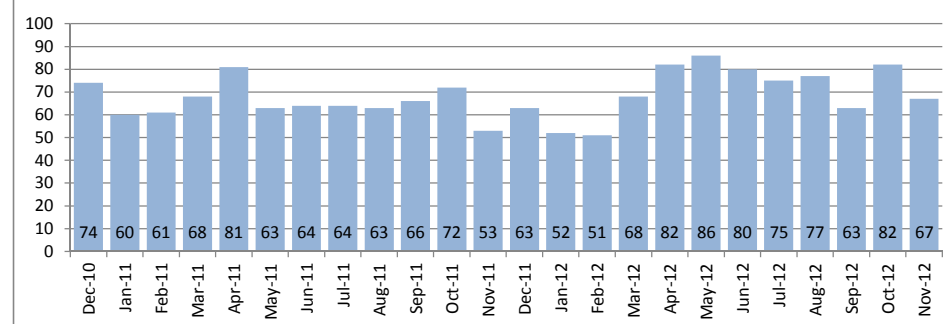
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	0	0	--	2	2	0%
Closed Sales	0	0	--	1	0	--
Median Sales Price	\$0	\$0	--	\$835,000	\$0	--
Percent of Original List Price Received	0.0%	0.0%	--	92.9%	0.0%	--
Median Days on Market Until Sale	0	0	--	42	0	--
Inventory of Homes for Sale	0	2	--	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	91	109	-17%	1352	1407	-4%
Closed Sales	67	53	26%	822	750	10%
Median Sales Price	\$315,000	\$300,000	5%	\$362,500	\$285,000	27%
Percent of Original List Price Received	100.0%	94.2%	6%	98.1%	93.4%	5%
Median Days on Market Until Sale	23	37	-38%	37	41	-10%
Inventory of Homes for Sale	478	509	-6%	--	--	--

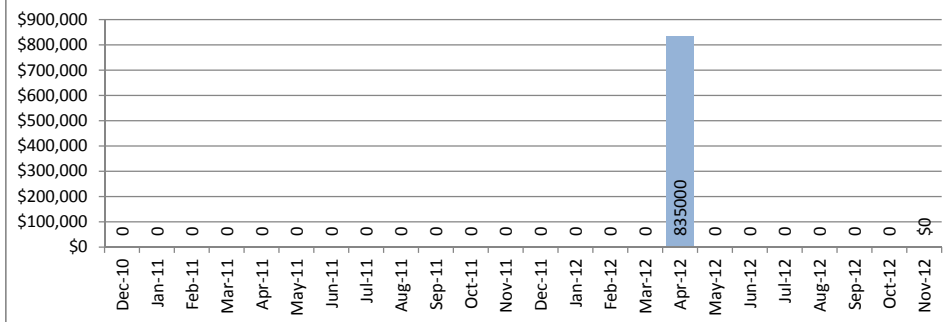
Closed Sales : Single Family Homes



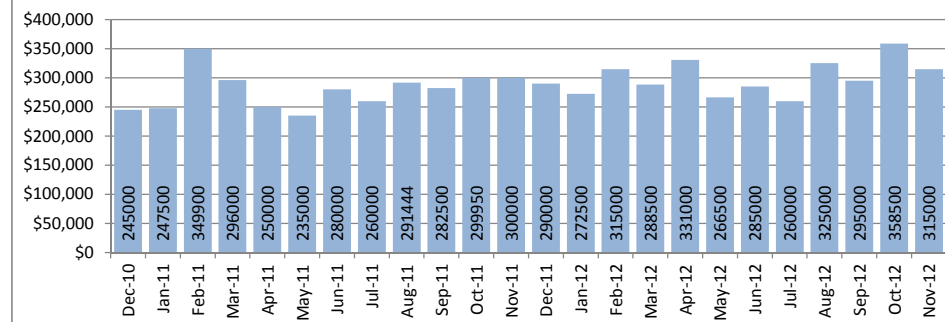
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2012



Waipahu

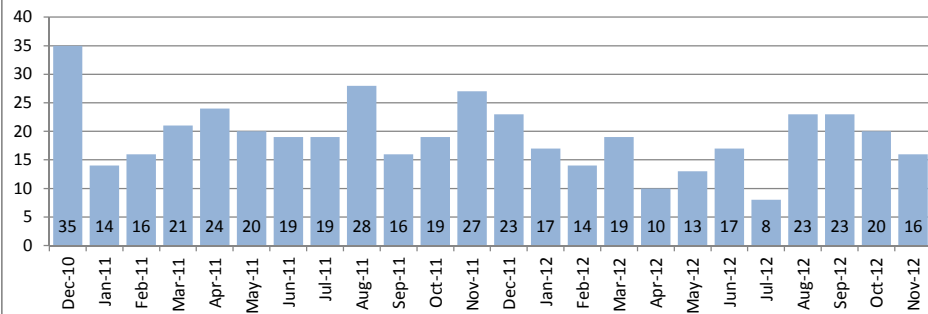
1-9-4

November 2012

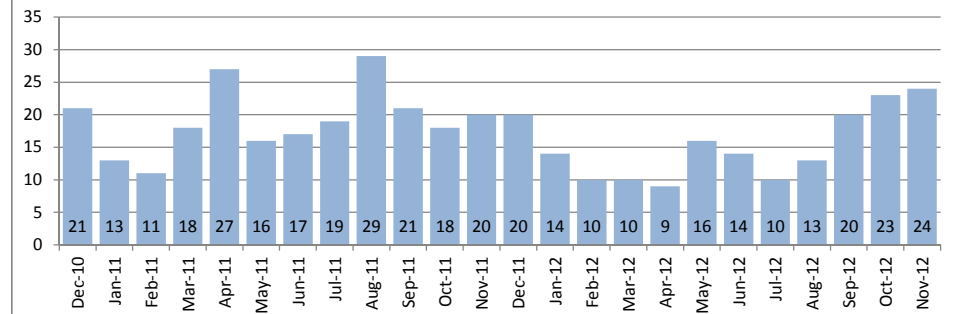
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	27	24	13%	238	348	-32%
Closed Sales	16	27	-41%	169	228	-26%
Median Sales Price	\$527,750	\$525,000	1%	\$495,000	\$509,500	-3%
Percent of Original List Price Received	98.3%	94.6%	4%	95.4%	96.0%	-1%
Median Days on Market Until Sale	44	71	-38%	28	44	-36%
Inventory of Homes for Sale	62	83	-25%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	22	21	5%	230	311	-26%
Closed Sales	24	20	20%	171	215	-20%
Median Sales Price	\$240,550	\$272,500	-12%	\$250,000	\$260,000	-4%
Percent of Original List Price Received	97.6%	95.2%	3%	96.2%	95.5%	1%
Median Days on Market Until Sale	24	41	-41%	25	38	-34%
Inventory of Homes for Sale	64	82	-22%	--	--	--

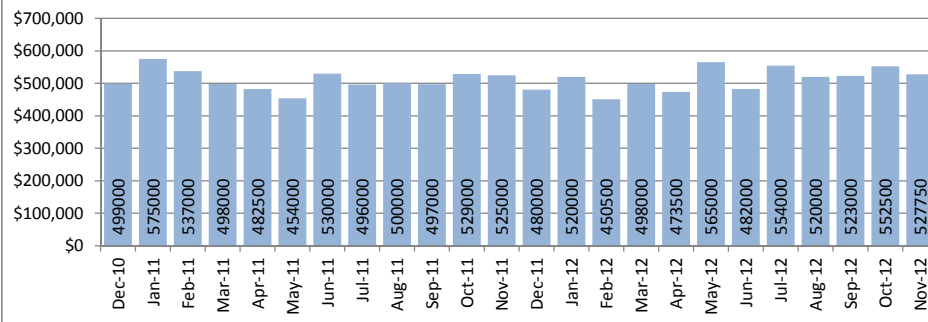
Closed Sales : Single Family Homes



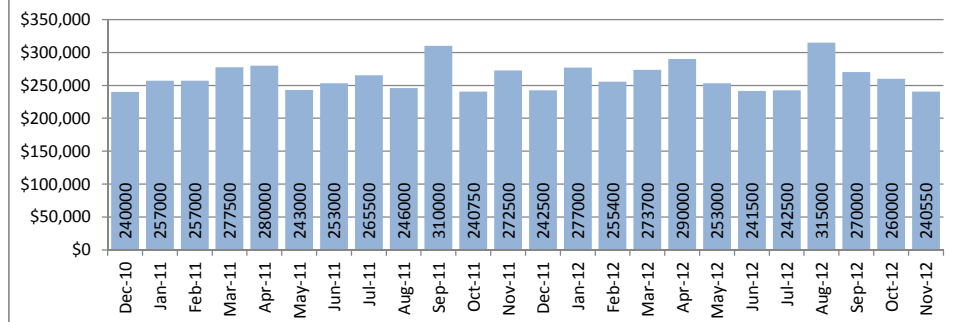
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2012



Windward Coast

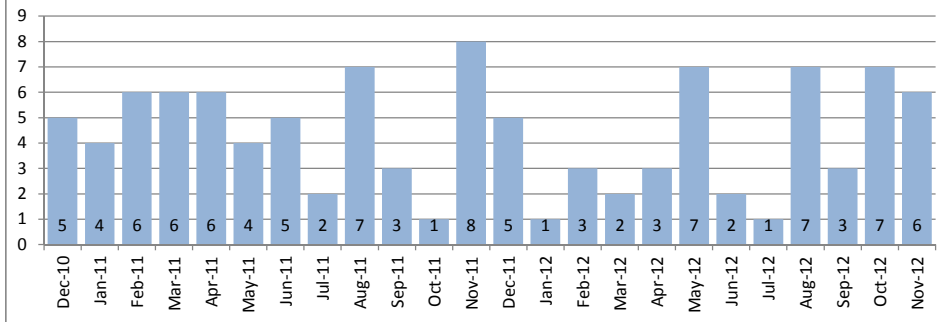
1-4-8 to 1-5-5

November 2012

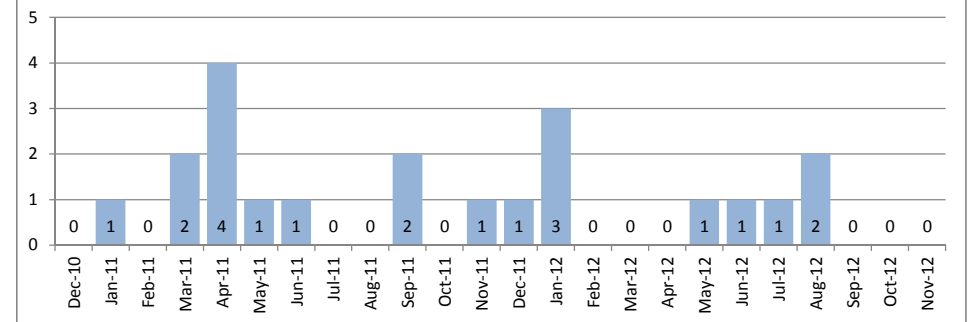
Single Family Homes	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	11	9	22%	98	127	-23%
Closed Sales	6	8	-25%	45	52	-13%
Median Sales Price	\$495,000	\$373,538	33%	\$500,000	\$475,000	5%
Percent of Original List Price Received	96.7%	88.7%	9%	91.1%	90.9%	0%
Median Days on Market Until Sale	46	36	28%	53	48	10%
Inventory of Homes for Sale	47	53	-11%	--	--	--

Condos	November			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	2	2	0%	29	27	7%
Closed Sales	0	1	--	9	12	-25%
Median Sales Price	\$0	\$195,000	--	\$185,000	\$199,250	-7%
Percent of Original List Price Received	0.0%	95.1%	--	100.0%	86.5%	16%
Median Days on Market Until Sale	0	59	--	56	71	-21%
Inventory of Homes for Sale	13	14	-7%	--	--	--

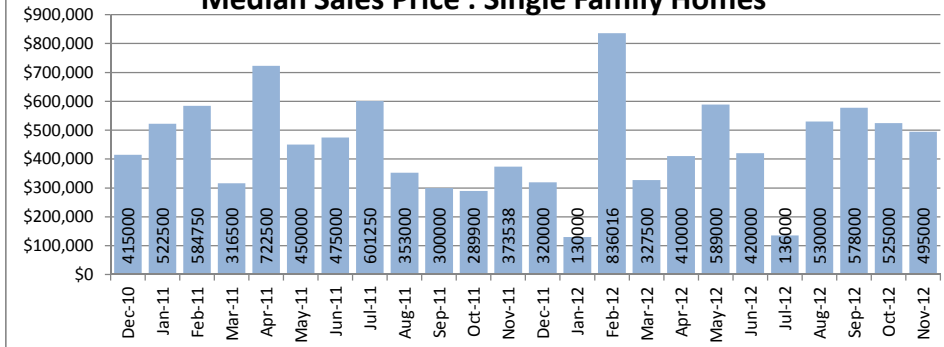
Closed Sales : Single Family Homes



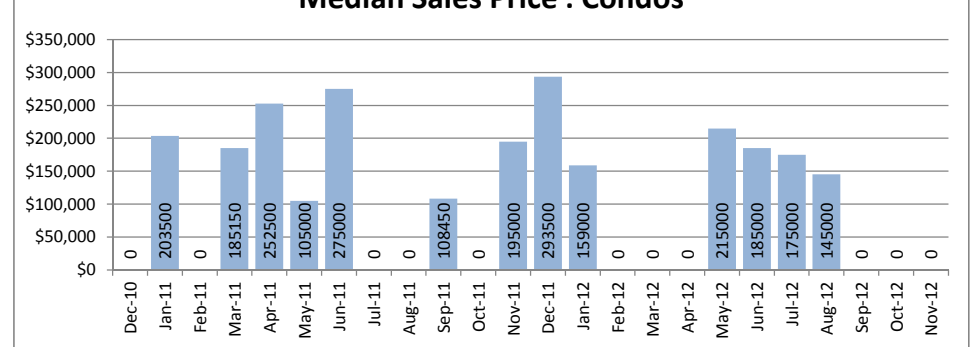
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Single Family Solds - November 2012 vs 2011 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
LAUNANI VALLEY	\$ 495,000	\$ -	-100.0%	-\$495,000	1	0	-100.0%	-1
MILILANI AREA	\$ 589,000	\$ 560,000	-4.9%	-\$29,000	11	9	-18.2%	-2
MILILANI MAUKA	\$ 581,500	\$ 610,500	5.0%	\$29,000	8	12	50.0%	4
WAHIAWA AREA	\$ -	\$ 457,889	-	\$457,889	0	4	-	4
WAHIAWA HEIGHTS	\$ 465,000	\$ 485,000	4.3%	\$20,000	1	4	300.0%	3
WAIPIO ACRES/WAIKALANI WOODL	\$ -	\$ 340,000	-	\$340,000	0	1	-	1
WHITMORE VILLAGE	\$ 400,000	\$ -	-100.0%	-\$400,000	1	0	-100.0%	-1
WILIKINA	\$ 425,000	\$ -	-100.0%	-\$425,000	1	0	-100.0%	-1
Central Region	\$ 565,000	\$ 557,500	-1.3%	-\$7,500	23	30	30.4%	7
Diamond Hd Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
AINA HAINA AREA	\$ 762,500	\$ 1,105,000	44.9%	\$342,500	2	2	0.0%	0
BLACK POINT	\$ -	\$ 2,140,000	-	\$2,140,000	0	1	-	1
DIAMOND HEAD	\$ -	\$ 2,100,000	-	\$2,100,000	0	3	-	3
HAWAII LOA RIDGE	\$ 1,990,000	\$ -	-100.0%	-\$1,990,000	2	0	-100.0%	-2
KAHALA AREA	\$ 1,424,000	\$ 2,637,500	85.2%	\$1,213,500	2	6	200.0%	4
KAHALA KUA	\$ 1,319,200	\$ -	-100.0%	-\$1,319,200	1	0	-100.0%	-1
KAIMUKI	\$ 677,500	\$ 787,500	16.2%	\$110,000	2	4	100.0%	2
KALANI IKI	\$ -	\$ 827,000	-	\$827,000	0	1	-	1
KAI NANI	\$ 3,000,000	\$ -	-100.0%	-\$3,000,000	1	0	-100.0%	-1
KAPAHULU	\$ 684,000	\$ 640,000	-6.4%	-\$44,000	1	1	0.0%	0
KULIOUOU	\$ 585,000	\$ 649,000	10.9%	\$64,000	1	1	0.0%	0
MAUNALANI HEIGHTS	\$ 1,425,000	\$ 1,499,000	5.2%	\$74,000	1	2	100.0%	1
PALOLO	\$ 650,000	\$ 725,000	11.5%	\$75,000	5	3	-40.0%	-2
PUUPANINI	\$ 750,000	\$ 785,000	4.7%	\$35,000	1	1	0.0%	0
ST. LOUIS	\$ 682,500	\$ 825,000	20.9%	\$142,500	2	1	-50.0%	-1
WAIALAE IKI	\$ 1,250,000	\$ 1,299,000	3.9%	\$49,000	4	5	25.0%	1
WAIALAE G/C	\$ 4,650,000	\$ -	-100.0%	-\$4,650,000	1	0	-100.0%	-1
WAIALAE NUI RDGE	\$ -	\$ 1,536,500	-	\$1,536,500	0	2	-	2
WAIALAE NUI VLY	\$ 875,000	\$ -	-100.0%	-\$875,000	1	0	-100.0%	-1
WILHELMINA	\$ 665,000	\$ 762,000	14.6%	\$97,000	1	4	300.0%	3
Diamond Hd Region	\$ 805,000	\$ 1,250,000	55.3%	\$445,000	28	37	32.1%	9
Hawaii Kai Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
HAHAIONE-UPPER	\$ 900,000	\$ -	-100.0%	-\$900,000	1	0	-100.0%	-1
KALAMA VALLEY	\$ 525,000	\$ 632,500	20.5%	\$107,500	1	2	100.0%	1
KAMILO IKI	\$ -	\$ 675,000	-	\$675,000	0	1	-	1
KOKO HEAD TERRAC	\$ 615,000	\$ 794,475	29.2%	\$179,475	1	2	100.0%	1
KOKO KAI	\$ -	\$ 8,038,000	-	\$8,038,000	0	1	-	1
LAULIMA	\$ -	\$ 780,000	-	\$780,000	0	1	-	1
MARINERS COVE	\$ 1,065,000	\$ -	-100.0%	-\$1,065,000	1	0	-100.0%	-1
MARINERS RIDGE	\$ 660,000	\$ 927,000	40.5%	\$267,000	1	2	100.0%	1
MARINERS VALLEY	\$ 902,500	\$ -	-100.0%	-\$902,500	2	0	-100.0%	-2
MARINA WEST	\$ -	\$ 880,000	-	\$880,000	0	1	-	1
NAPALI HAWEO	\$ 1,451,250	\$ -	-100.0%	-\$1,451,250	2	0	-100.0%	-2
PORTLOCK	\$ 3,400,000	\$ -	-100.0%	-\$3,400,000	1	0	-100.0%	-1
TRIANGLE	\$ 950,000	\$ 1,130,000	18.9%	\$180,000	1	2	100.0%	1
WEST MARINA	\$ -	\$ 1,700,000	-	\$1,700,000	0	1	-	1
Hawaii Kai Region	\$ 950,000	\$ 879,000	-7.5%	-\$71,000	11	13	18.2%	2

Single Family Solds - November 2012 vs 2011 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
LUALUALEI	\$ 343,500	\$ 180,000	-47.6%	-\$163,500	3	1	-66.7%	-2
MAILI	\$ 222,500	\$ 351,500	58.0%	\$129,000	4	6	50.0%	2
MALI SEA-KAIMALINO	\$ 347,000	\$ -	-100.0%	-\$347,000	1	0	-100.0%	-1
MALI SEA-MAKALAE 1	\$ 446,093	\$ 450,000	0.9%	\$3,907	3	3	0.0%	0
MAKAHA	\$ 486,633	\$ 247,500	-49.1%	-\$239,133	4	4	0.0%	0
NANAKULI	\$ 275,000	\$ -	-100.0%	-\$275,000	1	0	-100.0%	-1
WAIANAE	\$ 339,000	\$ 332,500	-1.9%	-\$6,500	3	4	33.3%	1
Leeward Region	\$ 339,000	\$ 351,500	3.7%	\$12,500	19	18	-5.3%	-1

Ewa Plain Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
EWA BEACH	\$ 424,500	\$ 439,000	3.4%	\$14,500	2	4	100.0%	2
EWA GEN ALII COURT	\$ 340,000	\$ 399,000	17.4%	\$59,000	1	1	0.0%	0
EWA GEN HALEAKEA	\$ 665,000	\$ -	-100.0%	-\$665,000	1	0	-100.0%	-1
EWA GEN KULA LEI	\$ 393,000	\$ -	-100.0%	-\$393,000	1	0	-100.0%	-1
EWA GEN LAULANI-TIDES	\$ -	\$ 444,500	-	\$444,500	0	2	-	2
EWA GEN LAS BRISAS	\$ 326,000	\$ -	-100.0%	-\$326,000	1	0	-100.0%	-1
EWA GEN LATITUDES	\$ -	\$ 635,000	-	\$635,000	0	1	-	1
EWA GEN LOMBARD WAY	\$ 325,000	\$ -	-100.0%	-\$325,000	1	0	-100.0%	-1
EWA GEN MONTECITO/TUSCANY	\$ 399,000	\$ 405,000	1.5%	\$6,000	3	4	33.3%	1
EWA GEN PRESCOTT	\$ 500,000	\$ 510,000	2.0%	\$10,000	1	1	0.0%	0
EWA GEN SEA BREEZE	\$ 425,000	\$ -	-100.0%	-\$425,000	1	0	-100.0%	-1
EWA GEN SUMMERHILL	\$ -	\$ 440,000	-	\$440,000	0	1	-	1
EWA GEN SODA CREEK	\$ 420,000	\$ 442,500	5.4%	\$22,500	3	2	-33.3%	-1
EWA GEN SONOMA	\$ 500,000	\$ -	-100.0%	-\$500,000	1	0	-100.0%	-1
EWA GEN SUN TERRA	\$ 380,000	\$ 474,000	24.7%	\$94,000	1	1	0.0%	0
EWA GEN SUN TERRA ON THE PARK	\$ 415,000	\$ -	-100.0%	-\$415,000	1	0	-100.0%	-1
EWA GEN TERRAZZA	\$ 390,000	\$ -	-100.0%	-\$390,000	1	0	-100.0%	-1
EWA GEN WOODBRIDGE	\$ -	\$ 647,000	-	\$647,000	0	1	-	1
EWA VILLAGES	\$ 496,000	\$ 464,000	-6.5%	-\$32,000	1	1	0.0%	0
HOAKALEI-KA MAKANA	\$ 663,000	\$ 679,000	2.4%	\$16,000	1	3	200.0%	2
KAPOLEI	\$ -	\$ 508,346	-	\$508,346	0	6	-	6
KAPOLEI KNOLLS	\$ -	\$ 605,000	-	\$605,000	0	5	-	5
KAPOLEI-IWALANI	\$ 527,500	\$ -	-100.0%	-\$527,500	2	0	-100.0%	-2
KAPOLEI-KEKUILANI	\$ 400,000	\$ 400,000	0.0%	\$0	1	1	0.0%	0
LEEWARD ESTATES	\$ -	\$ 330,000	-	\$330,000	0	1	-	1
OCEAN POINTE	\$ 497,000	\$ 520,000	4.6%	\$23,000	4	10	150.0%	6
WESTLOCH ESTATES	\$ 380,000	\$ -	-100.0%	-\$380,000	1	0	-100.0%	-1
Ewa Plain Region	\$ 420,000	\$ 500,000	19.0%	\$80,000	29	45	55.2%	16

Makakilo Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$ -	\$ 550,000	-	\$550,000	0	2	-	2
MAKAKILO-UPPER	\$ 493,000	\$ -	-100.0%	-\$493,000	3	0	-100.0%	-3
MAKAKILO-LOWER	\$ -	\$ 580,000	-	\$580,000	0	1	-	1
MAKAKILO-PALEHUA HGTS	\$ -	\$ 800,000	-	\$800,000	0	1	-	1
NANAKAI GARDENS	\$ 423,000	\$ -	-100.0%	-\$423,000	1	0	-100.0%	-1
Makakilo Region	\$ 458,000	\$ 577,500	26.1%	\$119,500	4	4	0.0%	0

Single Family Solds - November 2012 vs 2011 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
AIKAHI PARK	\$ 730,500	\$ 927,500	27.0%	\$197,000	1	2	100.0%	1
BEACHSIDE	\$ -	\$ 1,275,000	-	\$1,275,000	0	2	-	2
COCONUT GROVE	\$ 550,000	\$ 605,000	10.0%	\$55,000	5	6	20.0%	1
COUNTRY CLUB KNOLL	\$ 899,000	\$ -	-100.0%	-\$899,000	1	0	-100.0%	-1
ENCHANTED LAKE	\$ 682,450	\$ 757,500	11.0%	\$75,050	4	4	0.0%	0
HILLCREST	\$ 1,047,500	\$ 737,475	-29.6%	-\$310,025	2	2	0.0%	0
KAILUA BLUFFS	\$ -	\$ 499,000	-	\$499,000	0	1	-	1
KALAEHO HILLSIDE	\$ 677,500	\$ 750,000	10.7%	\$72,500	2	1	-50.0%	-1
KAIMALINO	\$ 1,290,500	\$ -	-100.0%	-\$1,290,500	2	0	-100.0%	-2
KALAMA TRACT	\$ 1,124,000	\$ 1,190,000	5.9%	\$66,000	2	2	0.0%	0
KALAMA/CNUT GROV	\$ 815,000	\$ -	-100.0%	-\$815,000	2	0	-100.0%	-2
KEOLU HILLS	\$ 710,000	\$ 675,000	-4.9%	-\$35,000	4	3	-25.0%	-1
KOOLAUPOKU	\$ 1,306,000	\$ -	-100.0%	-\$1,306,000	1	0	-100.0%	-1
KUKANANONO	\$ 720,000	\$ -	-100.0%	-\$720,000	1	0	-100.0%	-1
LANIKAI	\$ 6,100,000	\$ 1,200,000	-80.3%	-\$4,900,000	1	1	0.0%	0
OLOMANA	\$ 635,000	\$ 710,000	11.8%	\$75,000	2	2	0.0%	0
POHAKUPU	\$ 718,000	\$ 787,000	9.6%	\$69,000	1	2	100.0%	1
WAIMANALO	\$ -	\$ 2,020,000	-	\$2,020,000	0	2	-	2
Kailua Region	\$ 729,900	\$ 752,500	3.1%	\$22,600	31	30	-3.2%	-1
Pearl City Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
AIEA AREA	\$ 591,000	\$ -	-100.0%	-\$591,000	1	0	-100.0%	-1
AIEA HEIGHTS	\$ 527,500	\$ 630,000	19.4%	\$102,500	4	1	-75.0%	-3
FOSTER VILLAGE	\$ 616,423	\$ 609,400	-1.1%	-\$7,023	4	4	0.0%	0
HALAWA	\$ 690,475	\$ 640,500	-7.2%	-\$49,975	1	2	100.0%	1
MOMILANI	\$ 560,000	\$ -	-100.0%	-\$560,000	2	0	-100.0%	-2
NEWTOWN	\$ 517,000	\$ 705,000	36.4%	\$188,000	1	2	100.0%	1
PACIFIC PALISADES	\$ 520,000	\$ 560,000	7.7%	\$40,000	2	1	-50.0%	-1
PEARL CITY-UPPER	\$ 477,500	\$ 555,000	16.2%	\$77,500	2	9	350.0%	7
ROYAL SUMMIT	\$ -	\$ 1,042,500	-	\$1,042,500	0	2	-	2
WAILUNA	\$ 540,000	\$ 634,850	17.6%	\$94,850	1	2	100.0%	1
WAIMALU	\$ -	\$ 550,000	-	\$550,000	0	1	-	1
Pearl City Region	\$ 552,500	\$ 609,400	10.3%	\$56,900	18	24	33.3%	6
Kaneohe Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
AHUIMANU AREA	\$ 595,000	\$ 648,000	8.9%	\$53,000	1	1	0.0%	0
ALII BLUFFS	\$ -	\$ 975,000	-	\$975,000	0	1	-	1
BAYVIEW GARDEN	\$ -	\$ 640,000	-	\$640,000	0	1	-	1
CASTLE HILL	\$ 595,000	\$ -	-100.0%	-\$595,000	1	0	-100.0%	-1
CLUB VIEW ESTATE	\$ 695,000	\$ -	-100.0%	-\$695,000	2	0	-100.0%	-2
HALE KOU	\$ -	\$ 500,500	-	\$500,500	0	2	-	2
HAIKU PLANTATION	\$ -	\$ 951,000	-	\$951,000	0	1	-	1
HALEKAUWILA	\$ 665,000	\$ 851,250	28.0%	\$186,250	1	1	0.0%	0
HAUULA	\$ 534,500	\$ 325,000	-39.2%	-\$209,500	5	3	-40.0%	-2
HALEPUU	\$ -	\$ 495,475	-	\$495,475	0	1	-	1
KAAAWA	\$ 297,076	\$ 645,000	117.1%	\$347,924	3	1	-66.7%	-2
KAALAEA	\$ 2,300,000	\$ 688,500	-70.1%	-\$1,611,500	1	1	0.0%	0
KANEOHE BAY	\$ -	\$ 910,000	-	\$910,000	0	1	-	1
KANEOHE TOWN	\$ -	\$ 537,000	-	\$537,000	0	1	-	1
KAPUNA HALA	\$ -	\$ 750,000	-	\$750,000	0	1	-	1
KEAPUKA	\$ 600,000	\$ -	-100.0%	-\$600,000	3	0	-100.0%	-3
KEAAHALA	\$ -	\$ 615,000	-	\$615,000	0	1	-	1
KOKOKAHI	\$ -	\$ 645,000	-	\$645,000	0	1	-	1
LULANI OCEAN	\$ 746,250	\$ -	-100.0%	-\$746,250	1	0	-100.0%	-1
MAHINUI	\$ 900,000	\$ 1,250,000	38.9%	\$350,000	1	1	0.0%	0
PIKOILOA	\$ 676,500	\$ 797,000	17.8%	\$120,500	4	2	-50.0%	-2
PUNALUU	\$ -	\$ 680,000	-	\$680,000	0	2	-	2
VALLEY ESTATES	\$ 505,000	\$ -	-100.0%	-\$505,000	2	0	-100.0%	-2
Kaneohe Region	\$ 590,000	\$ 645,000	9.3%	\$55,000	25	23	-8.0%	-2

Single Family Solds - November 2012 vs 2011 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
HALEIWA	\$ -	\$ 610,000	-	\$610,000	0	1	-	1
KAHUKU	\$ -	\$ 407,400	-	\$407,400	0	1	-	1
KAWAIOLOA	\$ -	\$ 625,500	-	\$625,500	0	1	-	1
PAALAAKAI	\$ 350,000	\$ -	-100.0%	-\$350,000	1	0	-100.0%	-1
PUPUKEA	\$ -	\$ 1,050,000	-	\$1,050,000	0	1	-	1
SUNSET AREA	\$ 1,800,000	\$ -	-100.0%	-\$1,800,000	1	0	-100.0%	-1
SUNSET/VELZY	\$ 410,000	\$ 795,000	93.9%	\$385,000	1	1	0.0%	0
WAIALUA	\$ 507,500	\$ 619,500	22.1%	\$112,000	2	2	0.0%	0
WAIMEA	\$ -	\$ 2,162,500	-	\$2,162,500	0	1	-	1
North Shore Region	\$ 505,000	\$ 657,750	30.2%	\$152,750	5	8	60.0%	3

Waipahu Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
HARBOR VIEW	\$ 125,000	\$ -	-100.0%	-\$125,000	1	0	-100.0%	-1
RENAISSANCE	\$ 560,000	\$ 675,000	20.5%	\$115,000	1	1	0.0%	0
ROYAL KUNIA	\$ 615,000	\$ 547,500	-11.0%	-\$67,500	3	2	-33.3%	-1
ROBINSON HEIGHTS	\$ -	\$ 365,000	-	\$365,000	0	1	-	1
VILLAGE PARK	\$ 480,500	\$ 428,000	-10.9%	-\$52,500	2	1	-50.0%	-1
WAIKELE	\$ 610,000	\$ 530,000	-13.1%	-\$80,000	7	5	-28.6%	-2
WAIPAHU-TRIANGLE	\$ -	\$ 656,500	-	\$656,500	0	3	-	3
WAIPAHU-LOWER	\$ 502,500	\$ 460,000	-8.5%	-\$42,500	5	1	-80.0%	-4
WAIPAHU ESTATES	\$ 526,000	\$ -	-100.0%	-\$526,000	2	0	-100.0%	-2
WAIPIO GENTRY	\$ 423,500	\$ 525,000	24.0%	\$101,500	2	1	-50.0%	-1
Waipahu Region	\$ 524,000	\$ 527,750	0.7%	\$3,750	23	15	-34.8%	-8

Metro Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
ALEWA HEIGHTS	\$ -	\$ 830,000	-	\$830,000	0	3	-	3
ALIAMANU	\$ 463,750	\$ 399,000	-14.0%	-\$64,750	6	1	-83.3%	-5
DOWSETT	\$ 1,261,000	\$ 1,325,000	5.1%	\$64,000	2	1	-50.0%	-1
KALIHI-LOWER	\$ -	\$ 510,000	-	\$510,000	0	5	-	5
KALIHI-UPPER	\$ 454,000	\$ 499,000	9.9%	\$45,000	1	2	100.0%	1
KALIHI VALLEY	\$ -	\$ 505,000	-	\$505,000	0	2	-	2
KAM HEIGHTS	\$ 500,000	\$ 690,000	38.0%	\$190,000	1	2	100.0%	1
KAPALAMA	\$ -	\$ 630,000	-	\$630,000	0	3	-	3
LILIHA	\$ 475,000	\$ 590,000	24.2%	\$115,000	3	1	-66.7%	-2
MAKIKI	\$ -	\$ 660,000	-	\$660,000	0	1	-	1
MAKIKI AREA	\$ -	\$ 795,000	-	\$795,000	0	1	-	1
MAKIKI HEIGHTS	\$ 1,950,000	\$ -	-100.0%	-\$1,950,000	1	0	-100.0%	-1
MANOA AREA	\$ 969,500	\$ 1,082,500	11.7%	\$113,000	4	1	-75.0%	-3
MANOA-UPPER	\$ 850,000	\$ 590,800	-30.5%	-\$259,200	3	1	-66.7%	-2
MANOA-LOWER	\$ 745,080	\$ -	-100.0%	-\$745,080	1	0	-100.0%	-1
MANOA-WOODLAWN	\$ 849,000	\$ 875,000	3.1%	\$26,000	3	1	-66.7%	-2
MOANALUA GARDENS	\$ 610,000	\$ -	-100.0%	-\$610,000	5	0	-100.0%	-5
MCCULLY	\$ -	\$ 510,000	-	\$510,000	0	1	-	1
MOANALUA VALLEY	\$ -	\$ 762,500	-	\$762,500	0	2	-	2
MOIILILI	\$ -	\$ 817,500	-	\$817,500	0	2	-	2
NUUANU AREA	\$ -	\$ 828,000	-	\$828,000	0	3	-	3
OLD PALI	\$ 905,000	\$ 900,000	-0.6%	-\$5,000	2	1	-50.0%	-1
PACIFIC HEIGHTS	\$ 535,000	\$ -	-100.0%	-\$535,000	2	0	-100.0%	-2
PAUOA VALLEY	\$ 587,500	\$ 675,000	14.9%	\$87,500	1	3	200.0%	2
PUUNUI	\$ 425,000	\$ 780,000	83.5%	\$355,000	1	1	0.0%	0
PUNCHBOWL-AREA	\$ 562,500	\$ -	-100.0%	-\$562,500	2	0	-100.0%	-2
PUNCHBOWL-LOWER	\$ -	\$ 677,500	-	\$677,500	0	2	-	2
SALT LAKE	\$ 562,500	\$ 1,134,000	101.6%	\$571,500	2	1	-50.0%	-1
TANTALUS	\$ -	\$ 770,000	-	\$770,000	0	1	-	1
UNIVERSITY	\$ 355,000	\$ -	-100.0%	-\$355,000	1	0	-100.0%	-1
Metro Region	\$ 670,000	\$ 692,500	3.4%	\$22,500	41	42	2.4%	1

Condo Solds - November 2012 vs 2011 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
LAUNANI VALLEY	\$ 240,000	\$ 340,000	41.7%	\$100,000	4	3	-25.0%	-1
MILILANI AREA	\$ 265,000	\$ 314,000	18.5%	\$49,000	10	11	10.0%	1
MILILANI MAUKA	\$ 217,500	\$ 342,500	57.5%	\$125,000	6	10	66.7%	4
WAIPIO ACRES/WAIKALANI WOOD	\$ 134,950	\$ 257,500	90.8%	\$122,550	4	4	0.0%	0

Central Region	\$ 240,000	\$ 319,500	33.1%	\$79,500	24	28	16.7%	4
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Diamond Hd Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
DIAMOND HEAD	\$ 1,650,000	\$ 314,250	-81.0%	-\$1,335,750	1	2	100.0%	1
KAHALA AREA	\$ -	\$ 1,050,000	-	\$1,050,000	0	1	-	1
KAPAHULU	\$ 206,000	\$ -	-100.0%	-\$206,000	1	0	-100.0%	-1
KULIOUOU	\$ 528,500	\$ 485,000	-8.2%	-\$43,500	2	1	-50.0%	-1
ST. LOUIS	\$ 425,000	\$ 610,000	43.5%	\$185,000	1	1	0.0%	0
WAIALAE G/C	\$ -	\$ 75,000	-	\$75,000	0	1	-	1
WAIALAE NUI VLY	\$ 510,000	\$ -	-100.0%	-\$510,000	1	0	-100.0%	-1

Diamond Hd Region	\$ 504,500	\$ 442,500	-12.3%	-\$62,000	6	6	0.0%	0
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Ewa Plain Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
AG/INDL/NAVY	\$ 225,000	\$ -	-100.0%	-\$225,000	1	0	-100.0%	-1
EWA	\$ 200,000	\$ 227,750	13.9%	\$27,750	13	4	-69.2%	-9
EWA GEN SODA CREEK	\$ 205,000	\$ 234,000	14.1%	\$29,000	2	2	0.0%	0
KAPOLEI	\$ 250,000	\$ 317,127	26.9%	\$67,127	3	8	166.7%	5
KO OLINA	\$ 409,000	\$ 550,000	34.5%	\$141,000	3	3	0.0%	0
OCEAN POINTE	\$ 314,000	\$ 343,000	9.2%	\$29,000	2	7	250.0%	5

Ewa Plain Region	\$ 230,000	\$ 339,250	47.5%	\$109,250	24	24	0.0%	0
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Hawaii Kai Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
HAHAIONE-LOWER	\$ 405,000	\$ 470,000	16.0%	\$65,000	3	8	166.7%	5
MARINERS VALLEY	\$ 490,000	\$ 485,000	-1.0%	-\$5,000	1	1	0.0%	0
WEST MARINA	\$ 463,750	\$ 545,000	17.5%	\$81,250	8	13	62.5%	5

Hawaii Kai Region	\$ 438,750	\$ 497,000	13.3%	\$58,250	12	22	83.3%	10
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Kailua Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
AIKAHI PARK	\$ -	\$ 431,250	-	\$431,250	0	2	-	2
BLUESTONE	\$ -	\$ 800,000	-	\$800,000	0	1	-	1
COCONUT GROVE	\$ 171,500	\$ -	-100.0%	-\$171,500	1	0	-100.0%	-1
KAILUA TOWN	\$ 371,500	\$ 430,000	15.7%	\$58,500	6	7	16.7%	1
KAWAILOA	\$ 719,000	\$ -	-100.0%	-\$719,000	1	0	-100.0%	-1
KUKILAKILA	\$ 570,000	\$ -	-100.0%	-\$570,000	1	0	-100.0%	-1

Kailua Region	\$ 373,000	\$ 438,000	17.4%	\$65,000	9	10	11.1%	1
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Kaneohe Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
ALII BLUFFS	\$ 455,000	\$ -	-100.0%	-\$455,000	1	0	-100.0%	-1
COUNTRY CLUB	\$ 503,000	\$ 502,000	-0.2%	-\$1,000	2	2	0.0%	0
HAIKU VILLAGE	\$ 350,000	\$ -	-100.0%	-\$350,000	1	0	-100.0%	-1
HAIKI PLANTATION	\$ -	\$ 479,000	-	\$479,000	0	1	-	1
HALE KOU	\$ -	\$ 239,000	-	\$239,000	0	1	-	1
KAAAWA	\$ 195,000	\$ -	-100.0%	-\$195,000	1	0	-100.0%	-1
LILIPUNA	\$ -	\$ 341,000	-	\$341,000	0	2	-	2
PUUALII	\$ 430,000	\$ 398,000	-7.4%	-\$32,000	1	3	200.0%	2
TEMPLE VALLEY	\$ 420,000	\$ 470,000	11.9%	\$50,000	5	3	-40.0%	-2
WINDWARD ESTATES	\$ 357,000	\$ 270,000	-24.4%	-\$87,000	6	5	-16.7%	-1

Kaneohe Region	\$ 403,000	\$ 395,000	-2.0%	-\$8,000	17	17	0.0%	0
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Condo Solds - November 2012 vs 2011 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
MAILI	\$ 107,450	\$ 100,000	-6.9%	-\$7,450	2	3	50.0%	1
WAIANAE	\$ 67,950	\$ -	-100.0%	-\$67,950	2	0	-100.0%	-2
MAKAHA	\$ -	\$ 86,250	-	\$86,250	0	10	-	10
Leeward Region	\$ 97,950	\$ 87,500	-10.7%	-\$10,450	4	13	225.0%	9

Makakilo Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 227,050	\$ 248,750	9.6%	\$21,700	6	4	-33.3%	-2
Makakilo Region	\$ 227,050	\$ 248,750	9.6%	\$21,700	6	4	-33.3%	-2

Metro Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
ALA MOANA	\$ 285,000	\$ 207,500	-27.2%	-\$77,500	13	11	-15.4%	-2
CHINATOWN	\$ -	\$ 385,000	-	\$385,000	0	3	-	3
DILLINGHAM	\$ 443,000	\$ -	-100.0%	-\$443,000	1	0	-100.0%	-1
DOWNTOWN	\$ 280,000	\$ 308,000	10.0%	\$28,000	13	8	-38.5%	-5
HOLIDAY MART	\$ 281,000	\$ 352,500	25.4%	\$71,500	4	4	0.0%	0
KAKAAKO	\$ 589,000	\$ 695,000	18.0%	\$106,000	29	17	-41.4%	-12
KALIHI AREA	\$ 233,500	\$ -	-100.0%	-\$233,500	2	0	-100.0%	-2
KALIHI-LOWER	\$ 199,000	\$ 210,000	5.5%	\$11,000	3	1	-66.7%	-2
KAM HEIGHTS	\$ -	\$ 235,000	-	\$235,000	0	1	-	1
KAPAHULU	\$ 320,000	\$ 186,000	-41.9%	-\$134,000	1	1	0.0%	0
KAPALAMA	\$ 230,000	\$ -	-100.0%	-\$230,000	3	0	-100.0%	-3
KAPIO/KINAU/WARD	\$ 602,500	\$ 420,000	-30.3%	-\$182,500	2	1	-50.0%	-1
KAPIOLANI	\$ 384,500	\$ 451,000	17.3%	\$66,500	6	14	133.3%	8
KUAKINI	\$ 328,500	\$ 317,500	-3.3%	-\$11,000	1	1	0.0%	0
LILIHA	\$ -	\$ 135,000	-	\$135,000	0	1	-	1
MAKIKI	\$ 283,000	\$ 690,000	143.8%	\$407,000	3	2	-33.3%	-1
MAKIKI AREA	\$ 289,500	\$ 325,000	12.3%	\$35,500	14	11	-21.4%	-3
MOIILILI	\$ 289,000	\$ 265,000	-8.3%	-\$24,000	12	13	8.3%	1
NUUANU-LOWER	\$ 414,500	\$ 398,000	-4.0%	-\$16,500	2	3	50.0%	1
PALAMA	\$ 145,000	\$ -	-100.0%	-\$145,000	1	0	-100.0%	-1
PAWAA	\$ 325,000	\$ 190,000	-41.5%	-\$135,000	6	5	-16.7%	-1
PUNAHOU	\$ 80,000	\$ 329,900	312.4%	\$249,900	1	5	400.0%	4
PUNCHBOWL AREA	\$ 298,000	\$ 316,000	6.0%	\$18,000	5	4	-20.0%	-1
PUNCHBOWL-LOWER	\$ 274,000	\$ 290,000	5.8%	\$16,000	3	5	66.7%	2
SALT LAKE	\$ 262,500	\$ 270,000	2.9%	\$7,500	20	18	-10.0%	-2
UNIVERSITY	\$ 210,000	\$ -	-100.0%	-\$210,000	1	0	-100.0%	-1
WAIKIKI	\$ 301,000	\$ 315,000	4.7%	\$14,000	54	67	24.1%	13
Metro Region	\$ 302,500	\$ 329,950	9.1%	\$27,450	200	196	-2.0%	-4

North Shore Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
KUILIMA	\$ 437,500	\$ -	-100.0%	-\$437,500	1	0	-100.0%	-1
North Shore Region	\$ 437,500	\$ -	-100.0%	-\$437,500	1	0	-100.0%	-1

Pearl City Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
HALAWA	\$ 322,000	\$ 185,000	-42.5%	-\$137,000	5	1	-80.0%	-4
PEARLRIDGE	\$ 282,000	\$ 297,000	5.3%	\$15,000	15	10	-33.3%	-5
PEARL CITY-LOWER	\$ 217,000	\$ -	-100.0%	-\$217,000	1	0	-100.0%	-1
WAIU	\$ 218,500	\$ 265,000	21.3%	\$46,500	4	3	-25.0%	-1
WAILUNA	\$ 406,500	\$ 447,500	10.1%	\$41,000	1	4	300.0%	3
Pearl City Region	\$ 283,000	\$ 297,000	4.9%	\$14,000	26	18	-30.8%	-8

Condo Solds - November 2012 vs 2011 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
WAIKELE	\$ 312,250	\$ 315,000	0.9%	\$2,750	6	8	33.3%	2
ROYAL KUNIA	\$ 280,000	\$ 223,000	-20.4%	-\$57,000	1	1	0.0%	0
WAIPAHU-LOWER	\$ -	\$ 156,250	-	\$156,250	0	6	-	6
WAIPIO GENTRY	\$ 240,000	\$ 228,000	-5.0%	-\$12,000	5	8	60.0%	3
VILLAGE PARK	\$ -	\$ 189,000	-	\$189,000	0	1	-	1
Waipahu Region	\$ 284,000	\$ 240,550	-15.3%	-\$43,450	12	24	100.0%	12