

Local Market Update

Single Family Homes

October 2012



October 2012		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Oct-12	Oct-11	Change	Oct-12	Oct-11	Change	Oct-12	Oct-11	Change	Oct-12	Oct-11	Change	Oct-12	Oct-11	Change	Oct-12	Oct-11	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	6	4	50%	11	4	175%	\$1,300,000	\$633,750	105%	93.2%	95.4%	-2%	47	18	161%	37	41	-10%
Ala Moana - Kakaako	1-2-3	1	1	0%	1	1	0%	\$455,000	\$705,000	-35%	101.1%	89.2%	13%	15	54	-72%	3	3	0%
Downtown - Nuuanu	1-1-8 to 1-2-2	12	7	71%	7	4	75%	\$765,000	\$795,000	-4%	95.7%	92.5%	3%	29	101	-71%	31	43	-28%
Ewa Plain	1-9-1	52	57	-9%	46	35	31%	\$469,000	\$490,000	-4%	98.7%	97.3%	1%	21	48	-56%	116	128	-9%
Hawaii Kai	1-3-9	17	22	-23%	20	10	100%	\$899,000	\$960,000	-6%	100.0%	97.3%	3%	37	55	-33%	70	93	-25%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	39	34	15%	24	13	85%	\$855,000	\$610,000	40%	101.5%	90.3%	12%	35	66	-47%	87	125	-30%
Kalihi - Palama	1-1-2 to 1-1-7	18	13	38%	9	12	-25%	\$538,000	\$582,000	-8%	102.5%	95.1%	8%	21	16	31%	47	56	-16%
Kaneohe	Selected 1-4-4 to 1-4-7	20	18	11%	22	17	29%	\$652,000	\$610,000	7%	91.6%	93.8%	-2%	47	42	12%	83	110	-25%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	24	31	-23%	21	20	5%	\$815,000	\$700,000	16%	90.7%	94.7%	-4%	39	27	44%	78	89	-12%
Makaha - Nanakuli	1-8-1 to 1-8-9	15	16	-6%	15	13	15%	\$291,000	\$282,500	3%	93.9%	96.8%	-3%	63	19	232%	95	114	-17%
Makakilo	1-9-2 to 1-9-3	7	9	-22%	9	9	0%	\$461,888	\$565,000	-18%	80.3%	97.0%	-17%	41	58	-29%	39	47	-17%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	16	12	33%	8	10	-20%	\$848,250	\$808,750	5%	95.6%	89.0%	7%	24	66	-64%	40	47	-15%
Mililani	Selected 1-9-4 to 1-9-5	25	18	39%	23	14	64%	\$605,000	\$587,000	3%	100.0%	97.0%	3%	47	52	-10%	55	59	-7%
Monalua - Salt Lake	1-1-1	3	6	-50%	2	4	-50%	\$542,200	\$557,000	-3%	95.4%	94.1%	1%	11	71	-85%	7	24	-71%
North Shore	1-5-6 to 1-6-9	16	17	-6%	8	10	-20%	\$1,460,000	\$546,500	167%	89.9%	87.0%	3%	44	134	-67%	54	77	-30%
Pearl City - Aiea	1-9-6 to 1-9-9	25	17	47%	17	14	21%	\$530,000	\$618,500	-14%	96.5%	97.0%	-1%	23	38	-39%	56	81	-31%
Wahiawa	1-7-1 to 1-7-7	8	8	0%	2	7	-71%	\$477,500	\$449,000	6%	93.2%	94.4%	-1%	138	17	712%	22	26	-15%
Waialae - Kahala	1-3-5	12	19	-37%	10	6	67%	\$1,342,500	\$2,000,000	-33%	91.7%	90.6%	1%	32	108	-70%	39	50	-22%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	2	-100%
Waipahu	1-9-4	29	25	16%	20	19	5%	\$552,500	\$529,000	4%	96.2%	96.8%	-1%	20	62	-68%	66	93	-29%
Windward Coast	1-4-8 to 1-5-5	7	8	-13%	7	1	600%	\$525,000	\$289,900	81%	95.5%	97.0%	-2%	107	28	282%	41	55	-25%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Oct-12	Oct-11	Change	Oct-12	Oct-11	Change	Oct-12	Oct-11	Change	Oct-12	Oct-11	Change	Oct-12	Oct-11	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	90	98	-8%	67	62	8%	\$1,011,000	\$1,250,000	-19%	101.3%	92.3%	10%	29	31	-6%
Ala Moana - Kakaako	1-2-3	9	7	29%	8	2	300%	\$792,450	\$635,500	25%	94.5%	92.2%	2%	34	70	-51%
Downtown - Nuuanu	1-1-8 to 1-2-2	95	120	-21%	63	63	0%	\$750,000	\$753,000	0%	96.3%	93.5%	3%	32	44	-27%
Ewa Plain	1-9-1	492	548	-10%	409	383	7%	\$460,000	\$440,000	5%	96.9%	97.8%	-1%	27	31	-13%
Hawaii Kai	1-3-9	199	271	-27%	172	132	30%	\$880,000	\$889,000	-1%	94.4%	96.4%	-2%	36	23	57%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	280	372	-25%	243	196	24%	\$800,000	\$777,500	3%	97.0%	94.5%	3%	31	37	-16%
Kalihi - Palama	1-1-2 to 1-1-7	120	159	-25%	82	85	-4%	\$560,000	\$500,000	12%	96.6%	94.7%	2%	21	32	-34%
Kaneohe	Selected 1-4-4 to 1-4-7	205	300	-32%	155	167	-7%	\$655,500	\$640,000	2%	97.1%	94.8%	2%	28	32	-13%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	233	285	-18%	208	177	18%	\$794,000	\$749,000	6%	96.0%	94.4%	2%	30	27	11%
Makaha - Nanakuli	1-8-1 to 1-8-9	246	334	-26%	169	194	-13%	\$310,000	\$279,000	11%	94.2%	94.5%	0%	32	29	10%
Makakilo	1-9-2 to 1-9-3	115	139	-17%	95	79	20%	\$570,000	\$517,000	10%	97.4%	96.0%	1%	50	34	47%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	107	154	-31%	90	80	13%	\$898,350	\$855,000	5%	94.7%	92.2%	3%	21	47	-55%
Mililani	Selected 1-9-4 to 1-9-5	220	227	-3%	202	138	46%	\$594,000	\$589,500	1%	97.8%	96.8%	1%	33	35	-6%
Monalua - Salt Lake	1-1-1	43	69	-38%	39	42	-7%	\$700,000	\$610,000	15%	96.6%	94.9%	2%	20	34	-41%
North Shore	1-5-6 to 1-6-9	101	171	-41%	71	68	4%	\$689,000	\$570,000	21%	95.0%	92.3%	3%	51	67	-24%
Pearl City - Aiea	1-9-6 to 1-9-9	202	247	-18%	158	154	3%	\$590,000	\$575,000	3%	95.7%	96.2%	-1%	28	35	-20%
Wahiawa	1-7-1 to 1-7-7	71	81	-12%	49	60	-18%	\$390,000	\$391,500	0%	98.0%	92.4%	6%	27	62	-56%
Waialae - Kahala	1-3-5	109	137	-20%	91	83	10%	\$1,450,000	\$1,320,000	10%	96.7%	92.2%	5%	44	45	-2%
Waikiki	1-2-6	1	2	-50%	1	0	-	\$835,000	\$0	-	92.9%	0.0%	-	42	0	-
Waipahu	1-9-4	187	325	-42%	153	200	-24%	\$490,000	\$505,000	-3%	96.1%	96.3%	0%	26	40	-35%
Windward Coast	1-4-8 to 1-5-5	79	118	-33%	39	44	-11%	\$500,000	\$520,000	-4%	90.9%	91.3%	0%	53	52	2%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos October 2012



October 2012		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Oct-12	Oct-11	Change	Oct-12	Oct-11	Change	Oct-12	Oct-11	Change	Oct-12	Oct-11	Change	Oct-12	Oct-11	Change	Oct-12	Oct-11	Change
Aina Haina - Kuliuouou	1-3-6 to 1-3-8	1	1	0%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	1	100%
Ala Moana - Kakaako	1-2-3	44	38	16%	39	34	15%	\$480,000	\$318,000	51%	82.8%	96.7%	-14%	24	21	14%	137	188	-27%
Downtown - Nuuanu	1-1-8 to 1-2-2	40	34	18%	32	30	7%	\$455,000	\$404,000	13%	99.5%	93.3%	7%	16	74	-78%	131	134	-2%
Ewa Plain	1-9-1	30	42	-29%	24	22	9%	\$320,000	\$313,750	2%	99.4%	96.8%	3%	14	35	-60%	72	75	-4%
Hawaii Kai	1-3-9	23	25	-8%	23	19	21%	\$495,000	\$495,000	3%	98.1%	97.0%	1%	39	40	-3%	54	80	-33%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	9	7	29%	7	5	40%	\$427,000	\$587,500	-27%	100.0%	97.2%	3%	10	16	-38%	13	25	-48%
Kalihi - Palama	1-1-2 to 1-1-7	14	18	-22%	9	12	-25%	\$355,000	\$245,000	45%	100.0%	97.7%	2%	15	27	-44%	29	39	-26%
Kaneohe	Selected 1-4-4 to 1-4-7	13	19	-32%	15	13	15%	\$355,000	\$283,400	25%	98.9%	95.1%	4%	45	21	114%	34	60	-43%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	11	9	22%	11	6	83%	\$450,000	\$655,000	-31%	92.8%	92.4%	0%	51	17	200%	61	62	-2%
Makaha - Nanakuli	1-8-1 to 1-8-9	20	27	-26%	9	6	50%	\$83,000	\$71,500	16%	92.2%	92.0%	0%	35	6	483%	64	50	28%
Makakilo	1-9-2 to 1-9-3	5	8	-38%	10	5	100%	\$286,750	\$285,000	1%	102.4%	97.4%	5%	14	38	-63%	20	15	33%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	69	63	10%	55	33	67%	\$325,000	\$305,000	7%	98.5%	93.5%	5%	31	40	-23%	182	213	-15%
Mililani	Selected 1-9-4 to 1-9-5	24	19	26%	28	15	87%	\$266,500	\$269,500	-1%	98.7%	94.6%	4%	33	99	-67%	71	62	15%
Monalua - Salt Lake	1-1-1	25	16	56%	27	7	286%	\$272,500	\$250,000	9%	94.6%	95.1%	-1%	14	38	-63%	52	58	-10%
North Shore	1-5-6 to 1-6-9	2	5	-60%	1	2	-50%	\$204,000	\$465,000	-56%	90.7%	94.9%	-4%	56	51	10%	21	28	-25%
Pearl City - Aiea	1-9-6 to 1-9-9	31	38	-18%	23	17	35%	\$245,000	\$260,000	-6%	102.1%	94.1%	9%	52	80	-35%	83	85	-2%
Wahiawa	1-7-1 to 1-7-7	4	2	100%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	10	9	11%
Waialae - Kahala	1-3-5	7	10	-30%	7	3	133%	\$740,000	\$215,000	244%	100.0%	92.0%	9%	10	89	-89%	21	13	62%
Waikiki	1-2-6	115	113	2%	82	72	14%	\$358,500	\$299,950	20%	95.9%	94.4%	2%	51	31	65%	478	510	-6%
Waipahu	1-9-4	9	24	-63%	23	18	28%	\$260,000	\$240,750	8%	92.2%	96.3%	-4%	60	48	25%	53	75	-29%
Windward Coast	1-4-8 to 1-5-5	3	2	50%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	12	14	-14%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Oct-12	Oct-11	Change	Oct-12	Oct-11	Change	Oct-12	Oct-11	Change	Oct-12	Oct-11	Change	Oct-12	Oct-11	Change
Aina Haina - Kuliuouou	1-3-6 to 1-3-8	6	7	-14%	3	6	-50%	\$510,000	\$545,000	-6%	100.0%	97.9%	2%	42	20	110%
Ala Moana - Kakaako	1-2-3	366	522	-30%	332	319	4%	\$346,250	\$347,000	0%	96.4%	94.8%	2%	37	42	-12%
Downtown - Nuuanu	1-1-8 to 1-2-2	311	428	-27%	256	238	8%	\$383,000	\$380,000	1%	97.7%	94.0%	4%	33	45	-27%
Ewa Plain	1-9-1	268	308	-13%	236	233	1%	\$310,000	\$306,500	1%	98.4%	98.4%	0%	24	38	-37%
Hawaii Kai	1-3-9	170	253	-33%	155	154	1%	\$523,000	\$515,000	2%	96.9%	96.1%	1%	41	35	17%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	98	96	2%	94	61	54%	\$415,000	\$380,000	9%	96.3%	96.5%	0%	22	35	-37%
Kalihi - Palama	1-1-2 to 1-1-7	100	138	-28%	86	78	10%	\$324,000	\$255,000	27%	95.4%	95.0%	0%	34	35	-3%
Kaneohe	Selected 1-4-4 to 1-4-7	143	197	-27%	115	120	-4%	\$406,000	\$367,500	10%	99.3%	94.7%	5%	33	54	-39%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	103	129	-20%	70	73	-4%	\$462,500	\$450,000	3%	94.1%	94.5%	0%	39	59	-34%
Makaha - Nanakuli	1-8-1 to 1-8-9	123	167	-26%	64	78	-18%	\$89,500	\$88,000	2%	90.9%	91.7%	-1%	49	32	53%
Makakilo	1-9-2 to 1-9-3	81	91	-11%	74	64	16%	\$256,000	\$250,000	2%	98.7%	95.5%	3%	18	41	-56%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	558	772	-28%	439	408	8%	\$312,000	\$300,000	4%	96.0%	94.6%	1%	30	39	-23%
Mililani	Selected 1-9-4 to 1-9-5	279	242	15%	245	187	31%	\$278,390	\$268,750	4%	96.3%	95.2%	1%	27	36	-25%
Monalua - Salt Lake	1-1-1	199	222	-10%	172	131	31%	\$276,500	\$281,500	-2%	95.3%	95.7%	0%	20	38	-47%
North Shore	1-5-6 to 1-6-9	39	61	-36%	27	32	-16%	\$293,000	\$229,000	28%	93.0%	90.4%	3%	68	47	45%
Pearl City - Aiea	1-9-6 to 1-9-9	270	341	-21%	235	225	4%	\$267,000	\$265,000	1%	96.0%	94.9%	1%	41	44	-7%
Wahiawa	1-7-1 to 1-7-7	18	21	-14%	9	10	-10%	\$110,000	\$125,000	-12%	88.0%	88.2%	0%	71	93	-24%
Waialae - Kahala	1-3-5	49	56	-13%	42	34	24%	\$446,000	\$437,000	2%	98.6%	94.1%	5%	20	22	-9%
Waikiki	1-2-6	1046	1297	-19%	748	696	7%	\$360,000	\$280,000	29%	97.8%	93.3%	5%	43	42	2%
Waipahu	1-9-4	167	288	-42%	131	192	-32%	\$260,000	\$257,500	1%	94.5%	95.5%	-1%	28	39	-28%
Windward Coast	1-4-8 to 1-5-5	19	25	-24%	9	11	-18%	\$185,000	\$203,500	-9%	100.0%	85.7%	17%	56	83	-33%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

October 2012

Aina Haina - Kuliouou

(1-3-6 to 1-3-8)

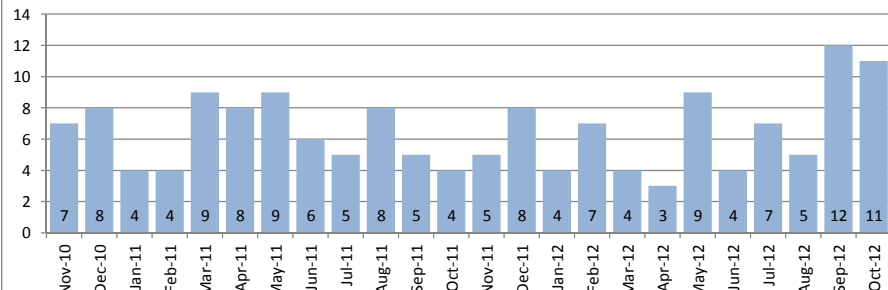


October 2012

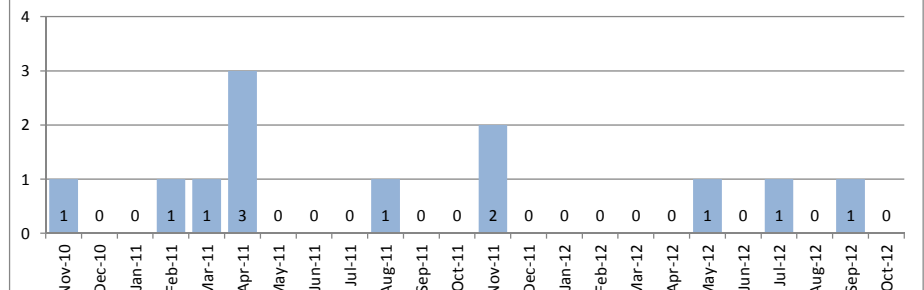
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	6	4	50%	90	98	-8%
Closed Sales	11	4	175%	67	62	8%
Median Sales Price	\$1,300,000	\$633,750	105%	\$1,011,000	\$1,250,000	-19%
Percent of Original List Price Received	93.2%	95.4%	-2%	101.3%	92.3%	10%
Median Days on Market Until Sale	47	18	161%	29	31	-6%
Inventory of Homes for Sale	37	41	-10%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	1	1	0%	6	7	-14%
Closed Sales	0	0	-	3	6	-50%
Median Sales Price	\$0	\$0	-	\$510,000	\$545,000	-6%
Percent of Original List Price Received	0.0%	0.0%	-	100.0%	97.9%	2%
Median Days on Market Until Sale	0	0	-	42	20	110%
Inventory of Homes for Sale	2	1	100%	--	--	--

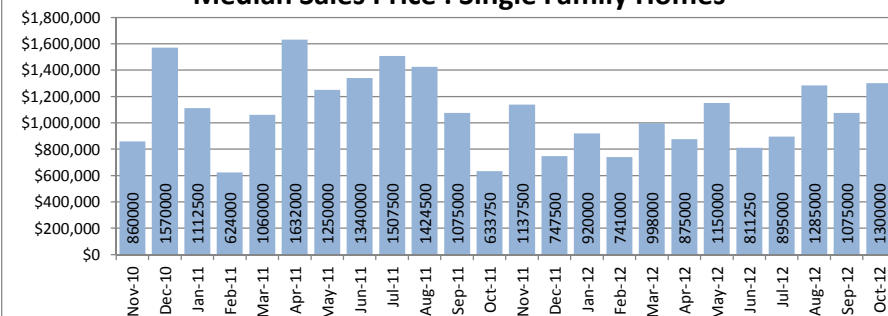
Closed Sales : Single Family Homes



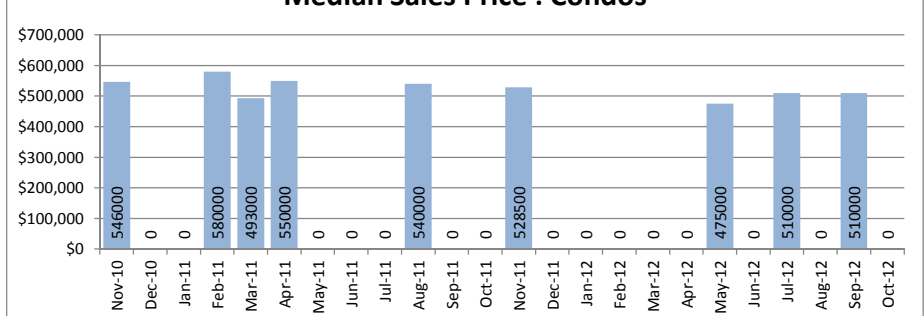
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

October 2012

Ala Moana - Kakaako

(1-2-3)

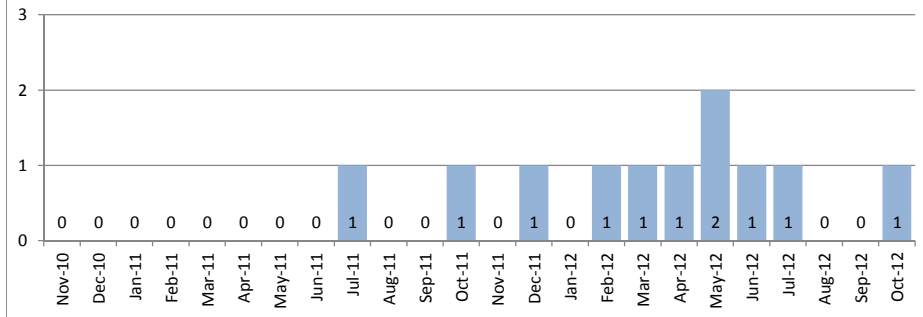


October 2012

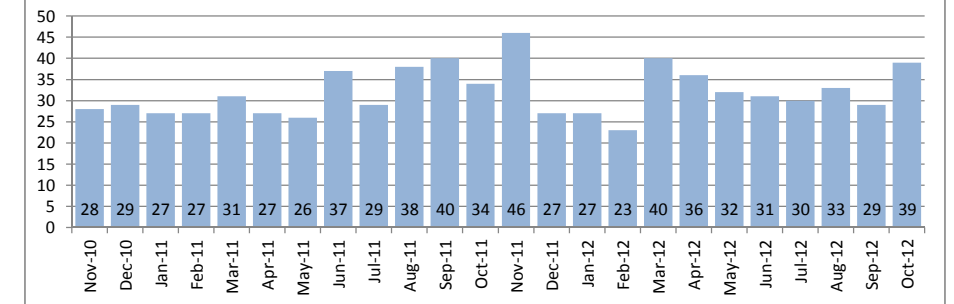
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	1	1	0%	9	7	29%
Closed Sales	1	1	0%	8	2	300%
Median Sales Price	\$455,000	\$705,000	-35%	\$792,450	\$635,500	25%
Percent of Original List Price Received	101.1%	89.2%	13%	94.5%	92.2%	2%
Median Days on Market Until Sale	15	54	-72%	34	70	-51%
Inventory of Homes for Sale	3	3	0%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	44	38	16%	366	522	-30%
Closed Sales	39	34	15%	332	319	4%
Median Sales Price	\$480,000	\$318,000	51%	\$346,250	\$347,000	0%
Percent of Original List Price Received	82.8%	96.7%	-14%	96.4%	94.8%	2%
Median Days on Market Until Sale	24	21	14%	37	42	-12%
Inventory of Homes for Sale	137	188	-27%	--	--	--

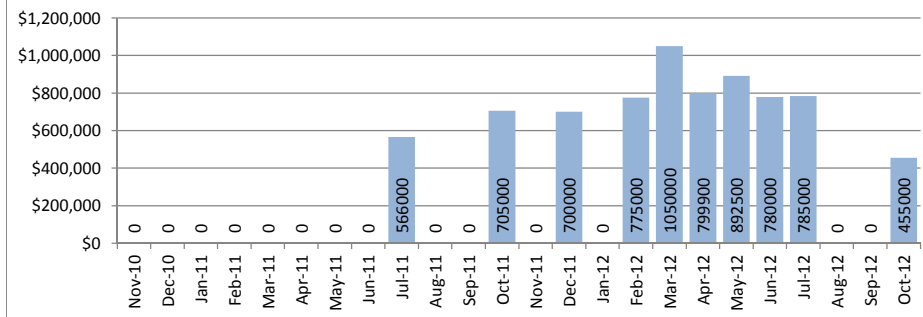
Closed Sales : Single Family Homes



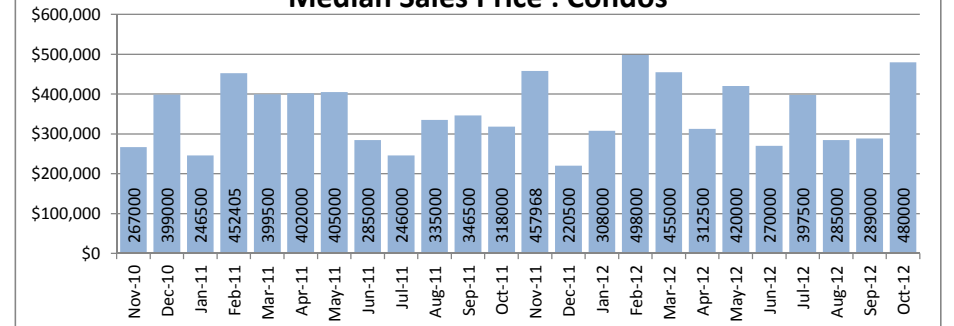
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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Local Market Update

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Downtown - Nuuanu

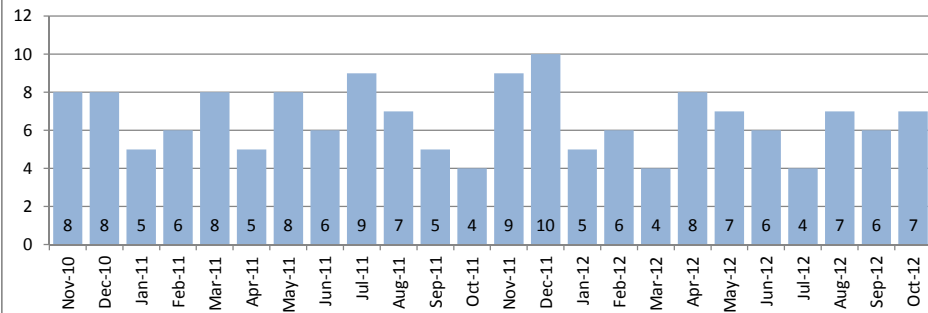
1-1-8 to 1-2-2

October 2012

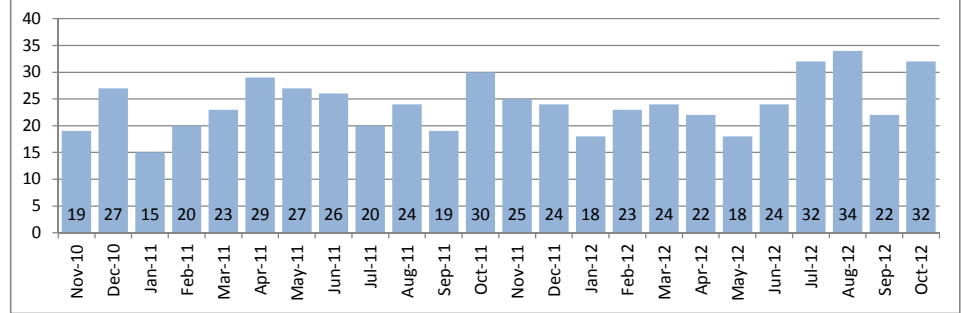
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	12	7	71%	95	120	-21%
Closed Sales	7	4	75%	63	63	0%
Median Sales Price	\$765,000	\$795,000	-4%	\$750,000	\$753,000	0%
Percent of Original List Price Received	95.7%	92.5%	3%	96.3%	93.5%	3%
Median Days on Market Until Sale	29	101	-71%	32	44	-27%
Inventory of Homes for Sale	31	43	-28%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	40	34	18%	311	428	-27%
Closed Sales	32	30	7%	256	238	8%
Median Sales Price	\$455,000	\$404,000	13%	\$383,000	\$380,000	1%
Percent of Original List Price Received	99.5%	93.3%	7%	97.7%	94.0%	4%
Median Days on Market Until Sale	16	74	-78%	33	45	-27%
Inventory of Homes for Sale	131	134	-2%	--	--	--

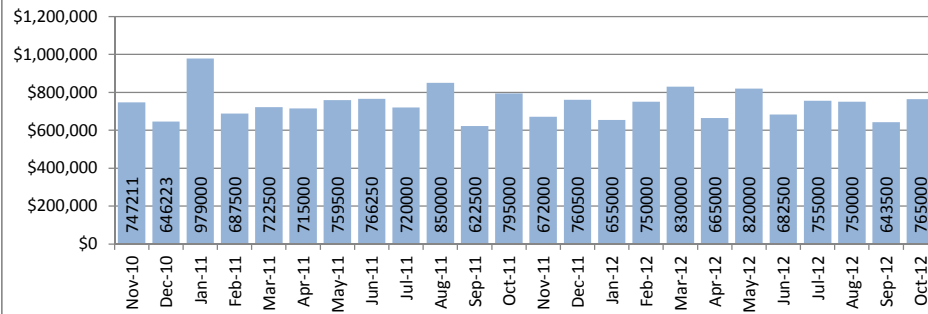
Closed Sales : Single Family Homes



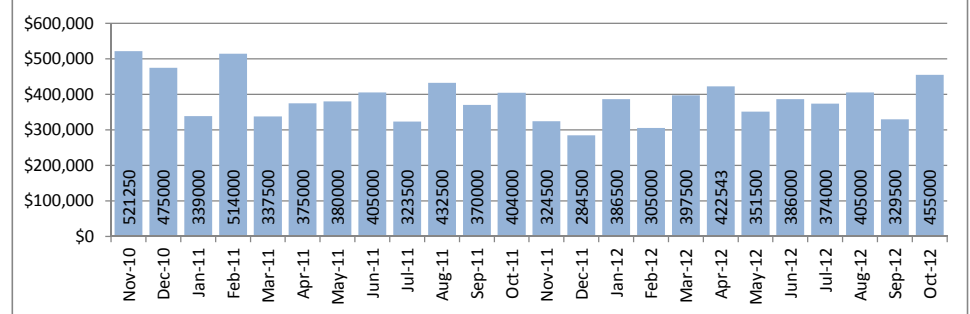
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

October 2012



Ewa Plain

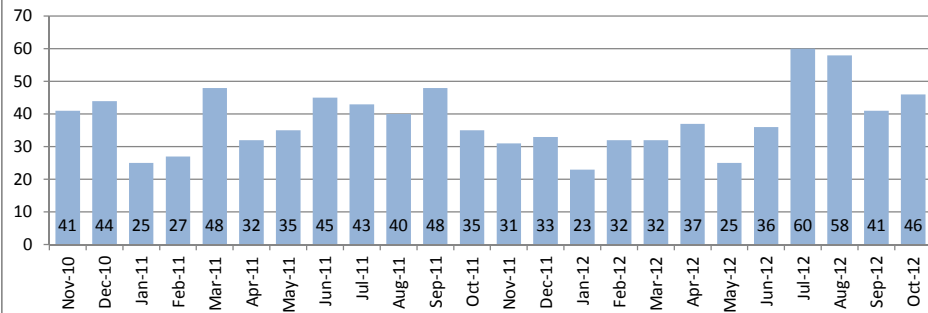
1-9-1

October 2012

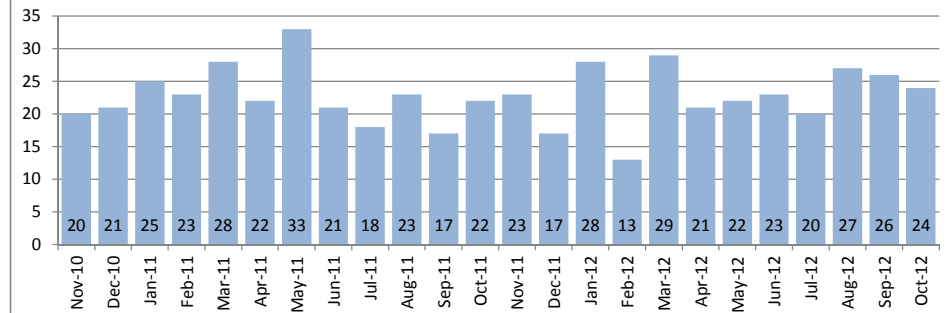
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	52	57	-9%	492	548	-10%
Closed Sales	46	35	31%	409	383	7%
Median Sales Price	\$469,000	\$490,000	-4%	\$460,000	\$440,000	5%
Percent of Original List Price Received	98.7%	97.3%	1%	96.9%	97.8%	-1%
Median Days on Market Until Sale	21	48	-56%	27	31	-13%
Inventory of Homes for Sale	116	128	-9%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	30	42	-29%	268	308	-13%
Closed Sales	24	22	9%	236	233	1%
Median Sales Price	\$320,000	\$313,750	2%	\$310,000	\$306,500	1%
Percent of Original List Price Received	99.4%	96.8%	3%	98.4%	98.4%	0%
Median Days on Market Until Sale	14	35	-60%	24	38	-37%
Inventory of Homes for Sale	72	75	-4%	--	--	--

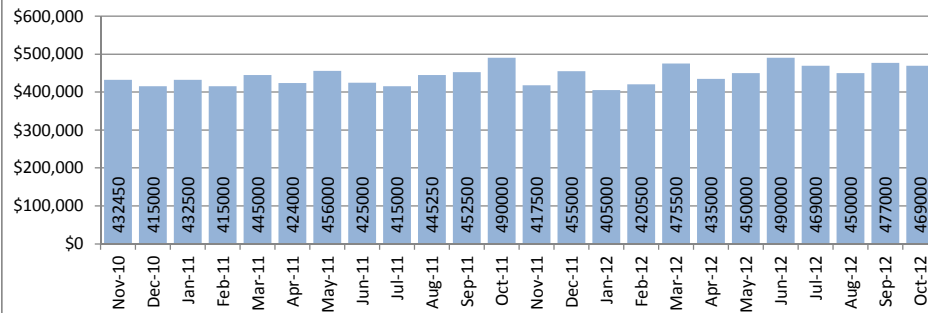
Closed Sales : Single Family Homes



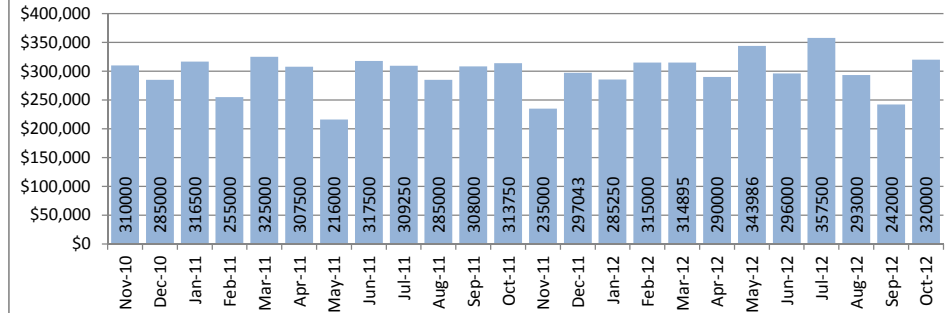
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2012

Hawaii Kai

1-3-9

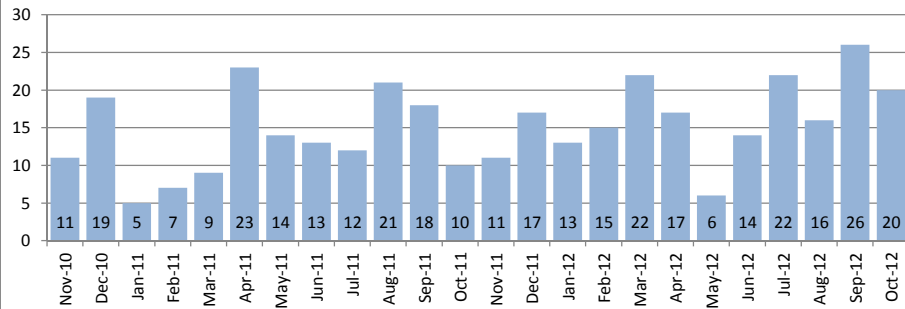


October 2012

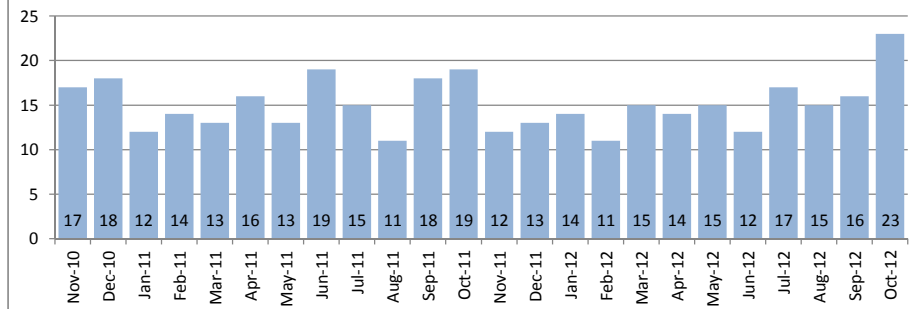
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	12	22	-45%	199	271	-27%
Closed Sales	20	10	100%	172	132	30%
Median Sales Price	\$899,000	\$960,000	-6%	\$880,000	\$889,000	-1%
Percent of Original List Price Received	100.0%	97.3%	3%	94.4%	96.4%	-2%
Median Days on Market Until Sale	37	55	-33%	36	23	57%
Inventory of Homes for Sale	70	93	-25%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	23	25	-8%	170	253	-33%
Closed Sales	23	19	21%	155	154	1%
Median Sales Price	\$510,000	\$495,000	3%	\$523,000	\$515,000	2%
Percent of Original List Price Received	98.1%	97.0%	1%	96.9%	96.1%	1%
Median Days on Market Until Sale	39	40	-3%	41	35	17%
Inventory of Homes for Sale	54	80	-33%	--	--	--

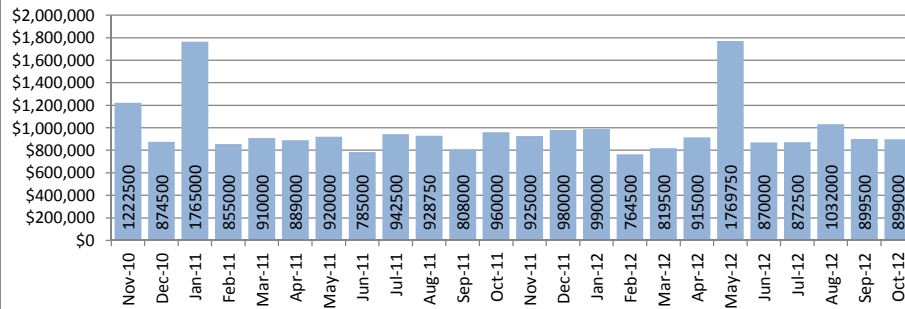
Closed Sales : Single Family Homes



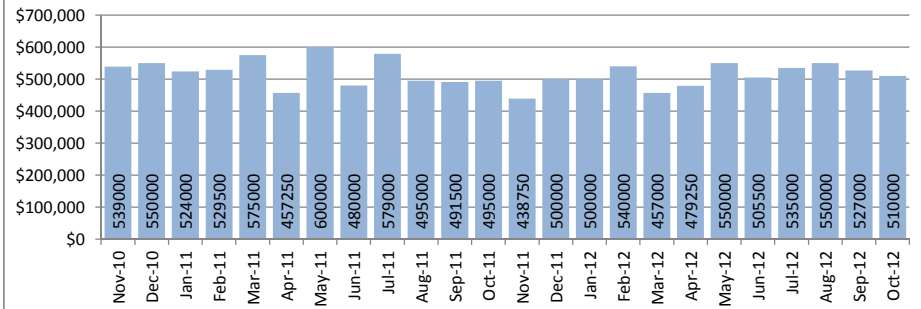
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2012

Kailua - Waimanalo

1-4-1 to Selected 1-4-4

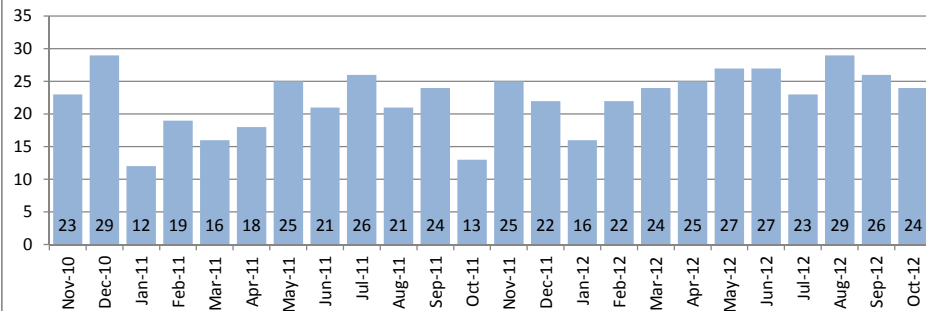


October 2012

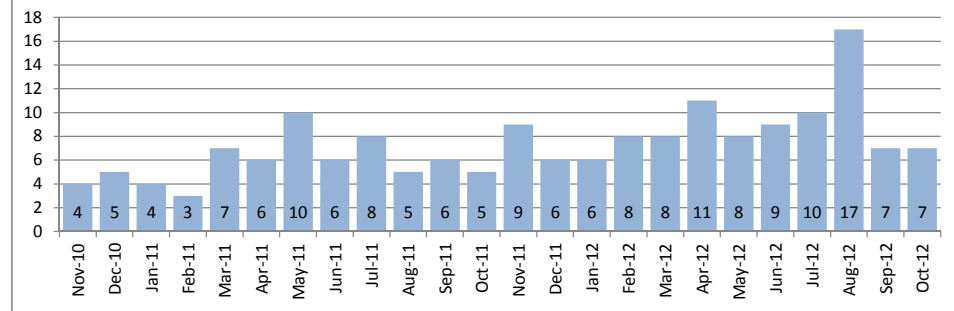
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	39	34	15%	280	372	-25%
Closed Sales	24	13	85%	243	196	24%
Median Sales Price	\$855,000	\$610,000	40%	\$800,000	\$777,500	3%
Percent of Original List Price Received	101.5%	90.3%	12%	97.0%	94.5%	3%
Median Days on Market Until Sale	35	66	-47%	31	37	-16%
Inventory of Homes for Sale	87	125	-30%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	9	7	29%	98	96	2%
Closed Sales	7	5	40%	94	61	54%
Median Sales Price	\$427,000	\$587,500	-27%	\$415,000	\$380,000	9%
Percent of Original List Price Received	100.0%	97.2%	3%	96.3%	96.5%	0%
Median Days on Market Until Sale	10	16	-38%	22	35	-37%
Inventory of Homes for Sale	13	25	-48%	--	--	--

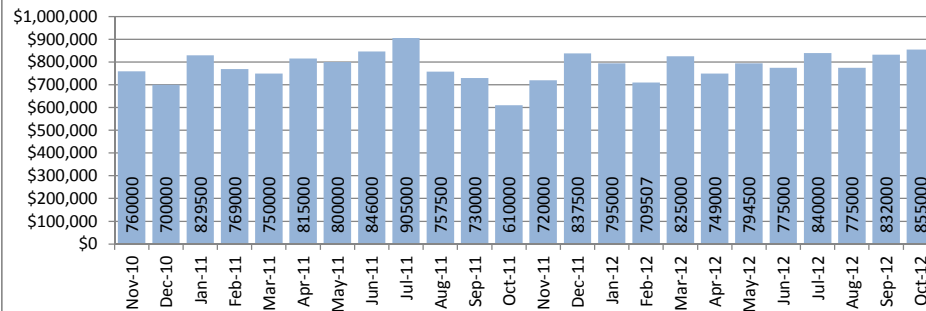
Closed Sales : Single Family Homes



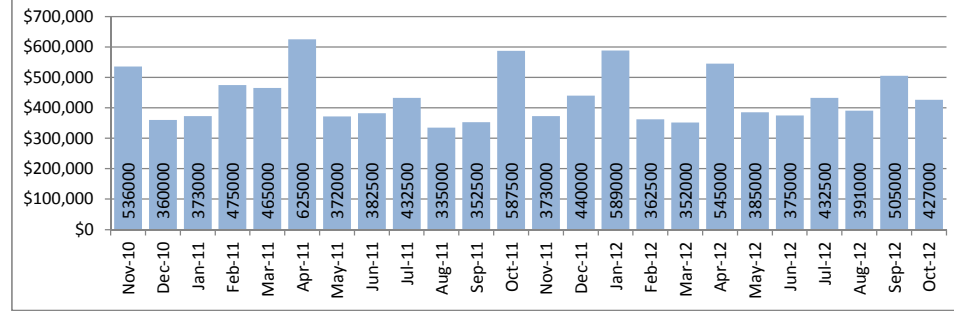
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

October 2012



Kalihi - Palama

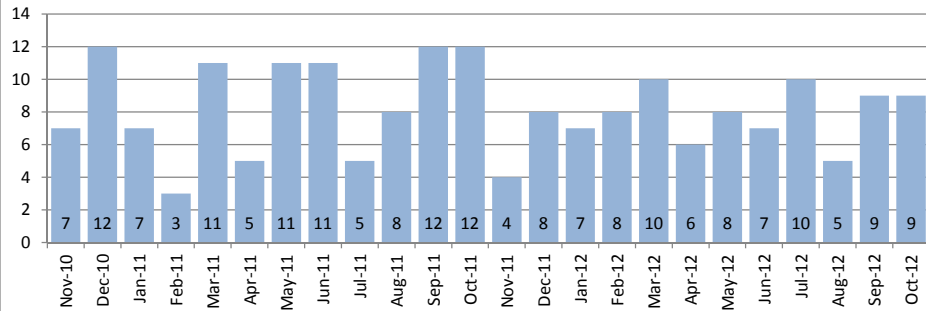
1-1-2 to 1-1-7

October 2012

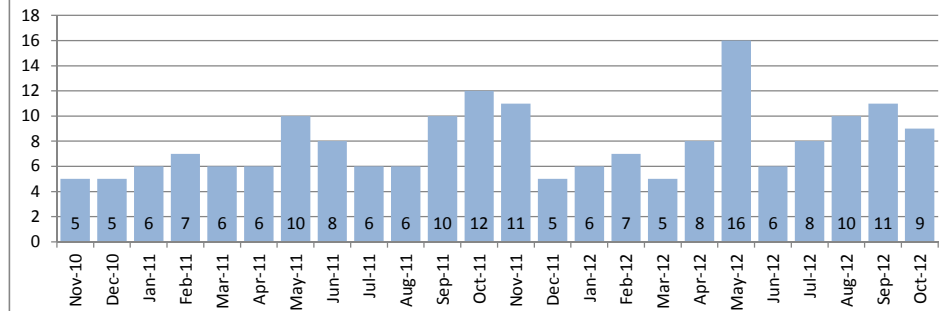
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	18	13	38%	120	159	-25%
Closed Sales	9	12	-25%	82	85	-4%
Median Sales Price	\$538,000	\$582,000	-8%	\$560,000	\$500,000	12%
Percent of Original List Price Received	102.5%	95.1%	8%	96.6%	94.7%	2%
Median Days on Market Until Sale	21	16	31%	21	32	-34%
Inventory of Homes for Sale	47	56	-16%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	14	18	-22%	100	138	-28%
Closed Sales	9	12	-25%	86	78	10%
Median Sales Price	\$355,000	\$245,000	45%	\$324,000	\$255,000	27%
Percent of Original List Price Received	100.0%	97.7%	2%	95.4%	95.0%	0%
Median Days on Market Until Sale	15	27	-44%	34	35	-3%
Inventory of Homes for Sale	29	39	-26%	--	--	--

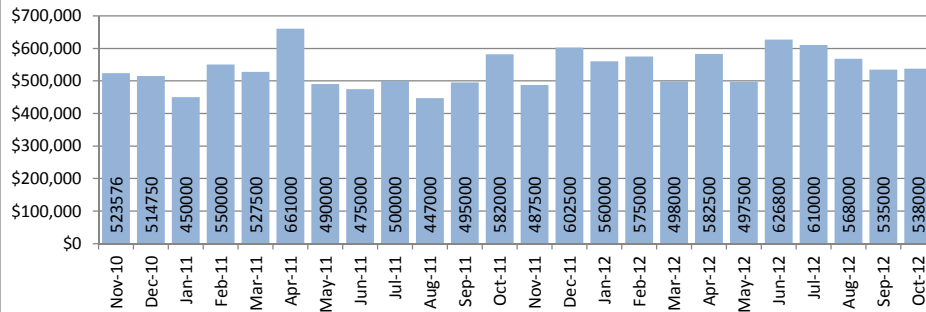
Closed Sales : Single Family Homes



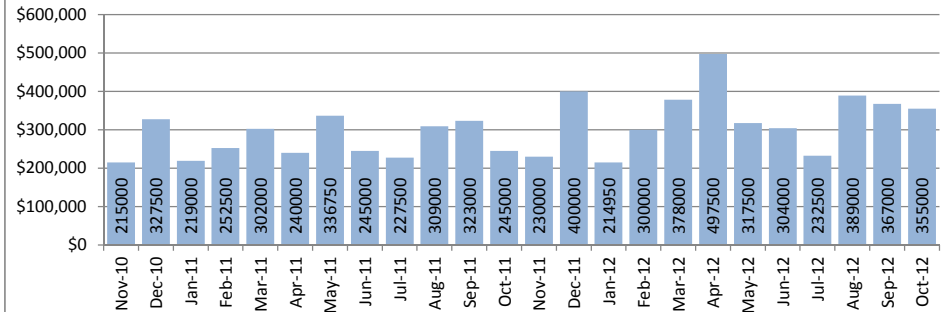
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2012



Kaneohe

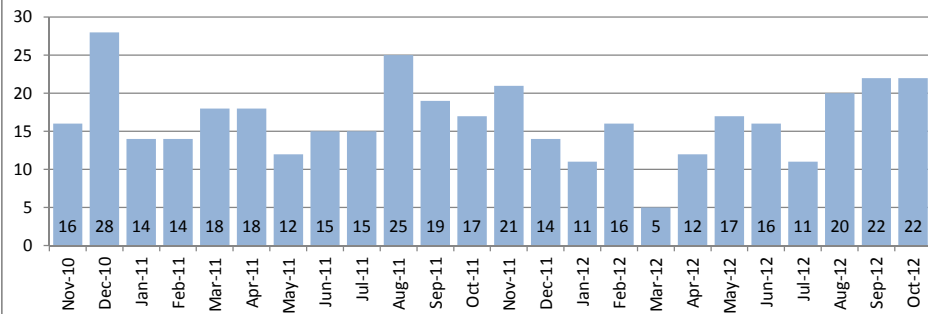
Selected 1-4-4 to 1-4-7

October 2012

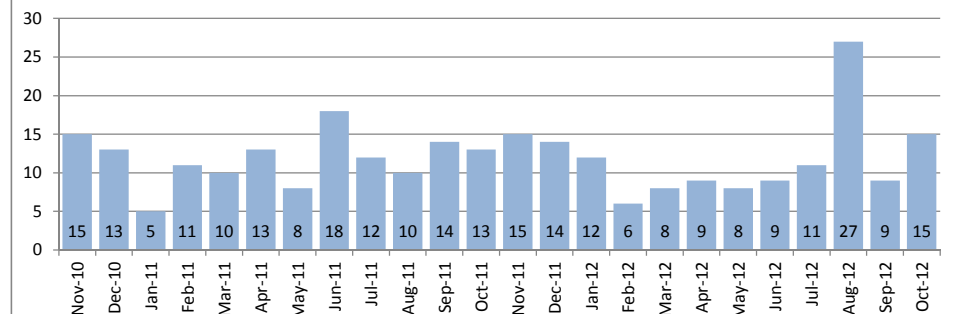
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	20	18	11%	205	300	-32%
Closed Sales	22	17	29%	155	167	-7%
Median Sales Price	\$652,000	\$610,000	7%	\$655,500	\$640,000	2%
Percent of Original List Price Received	91.6%	93.8%	-2%	97.1%	94.8%	2%
Median Days on Market Until Sale	47	42	12%	28	32	-13%
Inventory of Homes for Sale	83	110	-25%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	13	19	-32%	143	197	-27%
Closed Sales	15	13	15%	115	120	-4%
Median Sales Price	\$355,000	\$283,400	25%	\$406,000	\$367,500	10%
Percent of Original List Price Received	98.9%	95.1%	4%	99.3%	94.7%	5%
Median Days on Market Until Sale	45	21	114%	33	54	-39%
Inventory of Homes for Sale	34	60	-43%	--	--	--

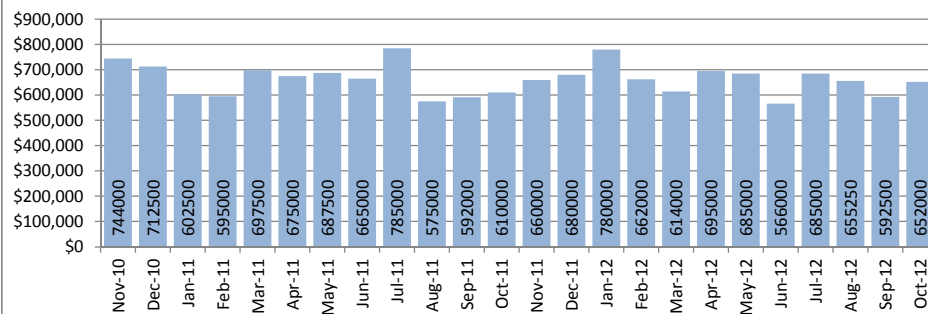
Closed Sales : Single Family Homes



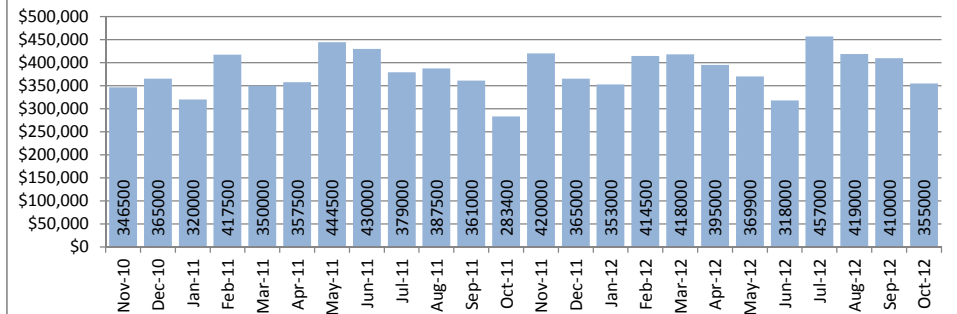
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

October 2012

Kapahulu - Diamond Head

1-3-1 to 1-3-4

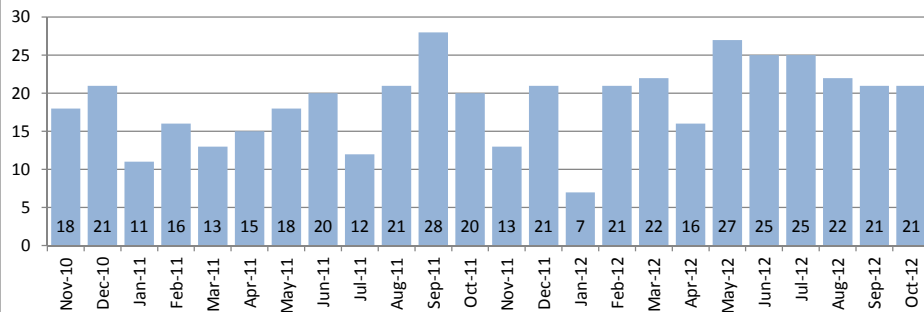


October 2012

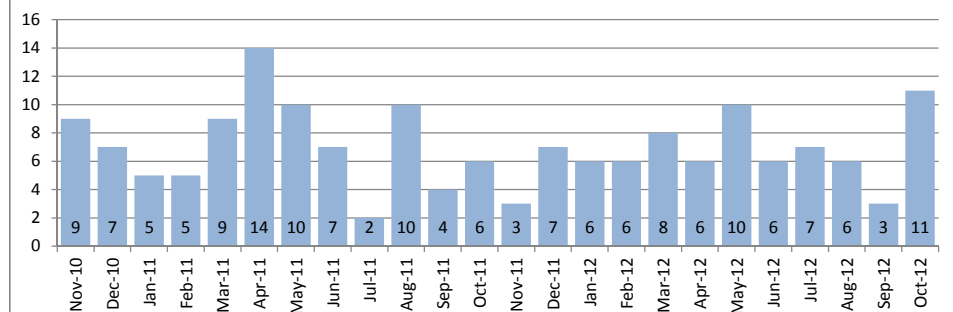
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	24	31	-23%	233	285	-18%
Closed Sales	21	20	5%	208	177	18%
Median Sales Price	\$815,000	\$700,000	16%	\$794,000	\$749,000	6%
Percent of Original List Price Received	90.7%	94.7%	-4%	96.0%	94.4%	2%
Median Days on Market Until Sale	39	27	44%	30	27	11%
Inventory of Homes for Sale	78	89	-12%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	11	9	22%	103	129	-20%
Closed Sales	11	6	83%	70	73	-4%
Median Sales Price	\$450,000	\$655,000	-31%	\$462,500	\$450,000	3%
Percent of Original List Price Received	92.8%	92.4%	0%	94.1%	94.5%	0%
Median Days on Market Until Sale	51	17	200%	39	59	-34%
Inventory of Homes for Sale	61	62	-2%	--	--	--

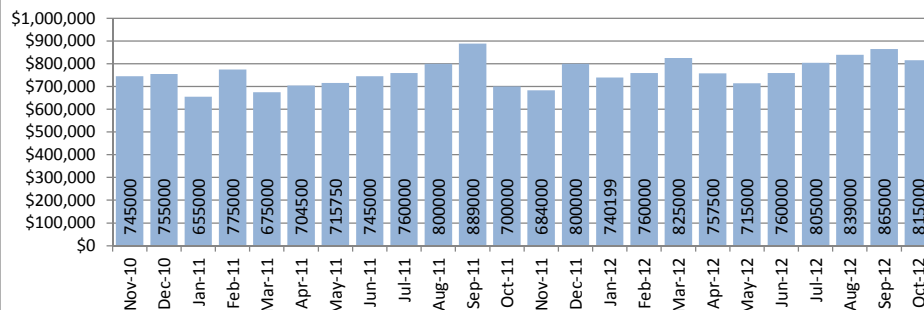
Closed Sales : Single Family Homes



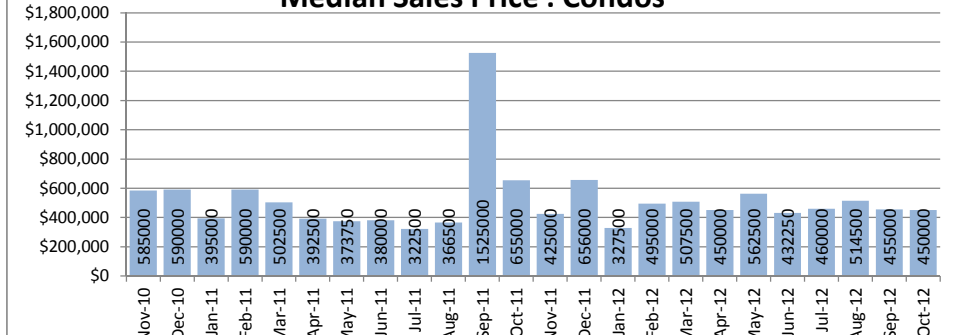
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

October 2012

Makaha - Nanakuli

1-8-1 to 1-8-9

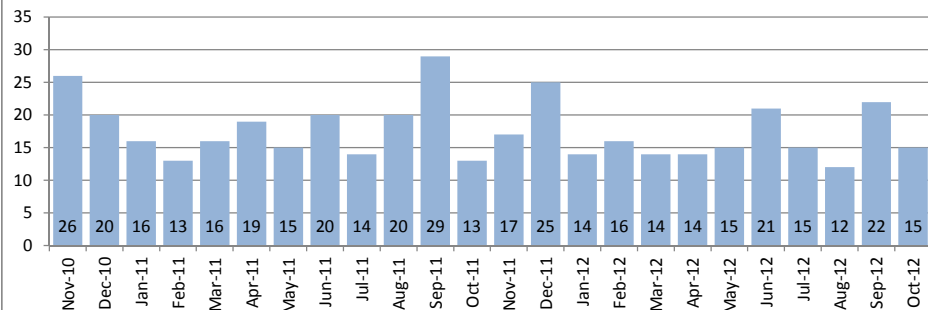


October 2012

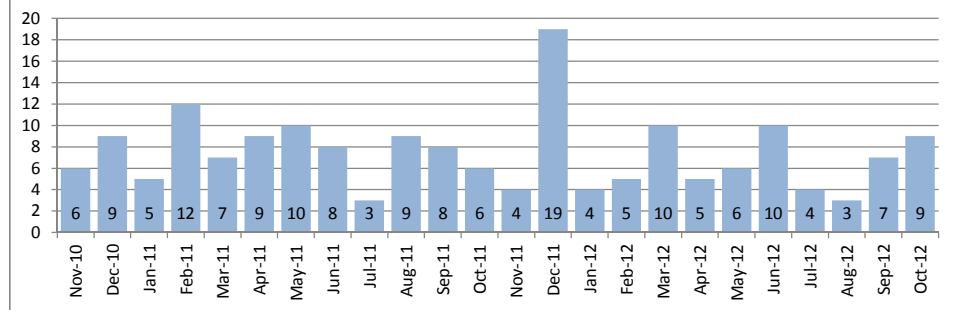
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	15	16	-6%	246	334	-26%
Closed Sales	15	13	15%	169	194	-13%
Median Sales Price	\$291,000	\$282,500	3%	\$310,000	\$279,000	11%
Percent of Original List Price Received	93.9%	96.8%	-3%	94.2%	94.5%	0%
Median Days on Market Until Sale	63	19	232%	32	29	10%
Inventory of Homes for Sale	95	114	-17%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	20	27	-26%	123	167	-26%
Closed Sales	9	6	50%	64	78	-18%
Median Sales Price	\$83,000	\$71,500	16%	\$89,500	\$88,000	2%
Percent of Original List Price Received	92.2%	92.0%	0%	90.9%	91.7%	-1%
Median Days on Market Until Sale	35	6	483%	49	32	53%
Inventory of Homes for Sale	64	50	28%	--	--	--

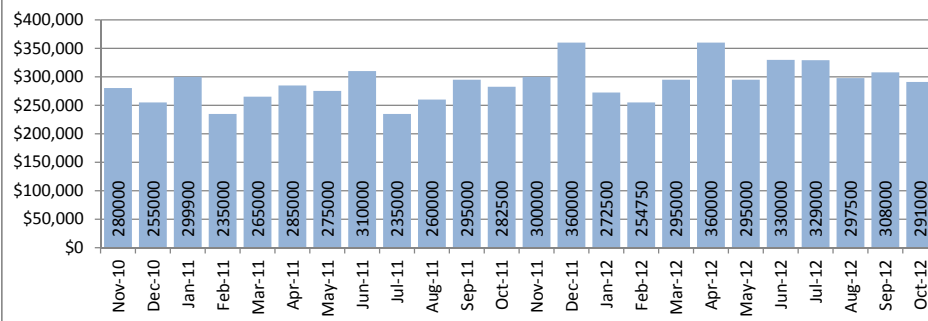
Closed Sales : Single Family Homes



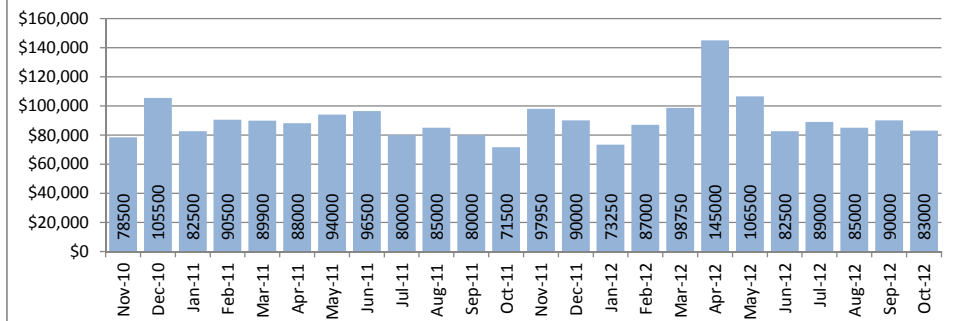
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2012

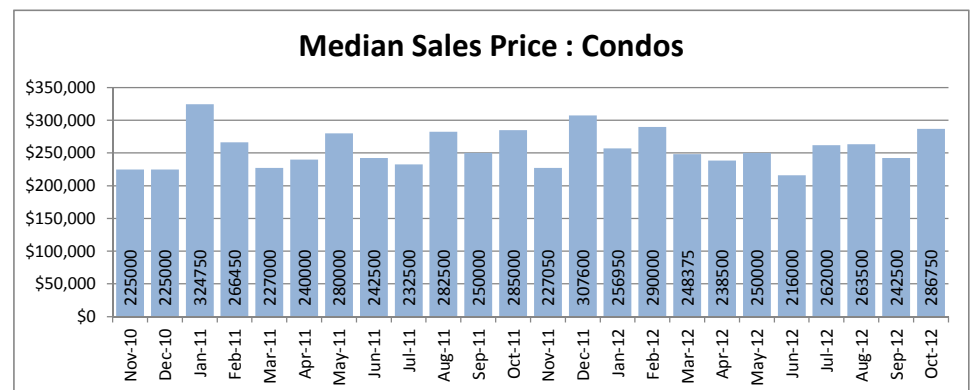
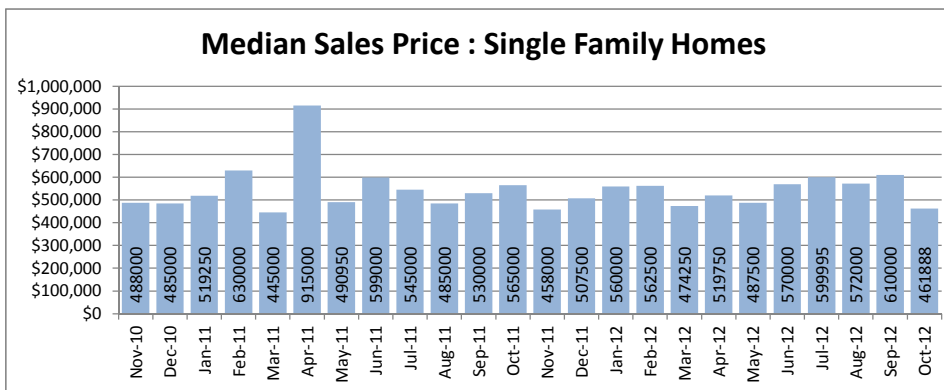
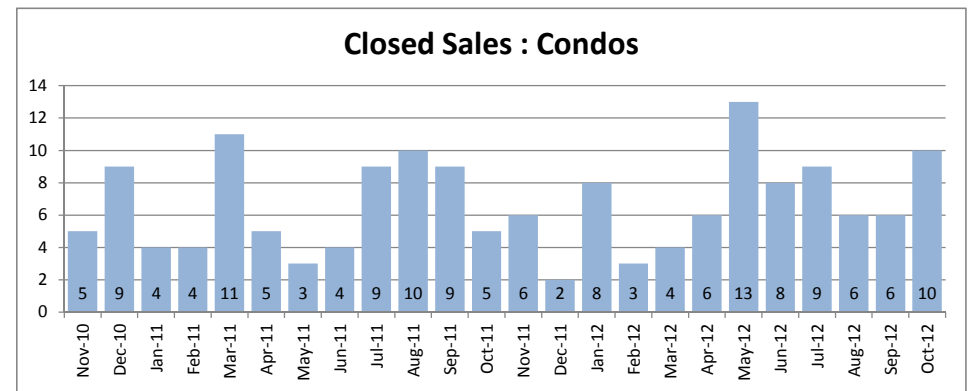
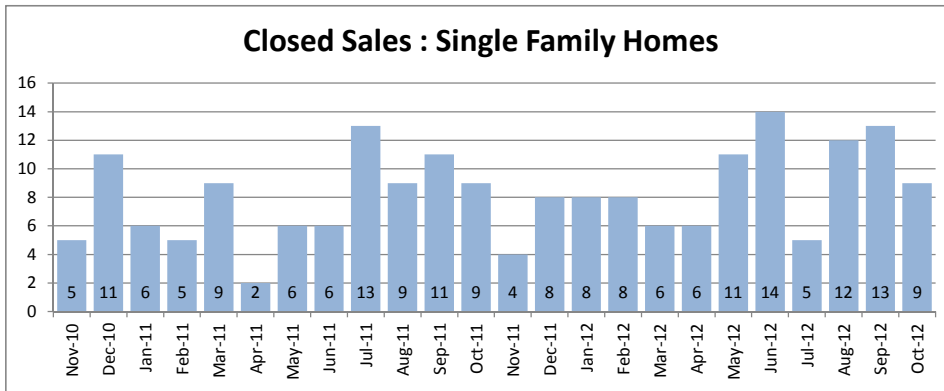


Makakilo
1-9-2 to 1-9-3

October 2012

Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	7	9	-22%	115	139	-17%
Closed Sales	9	9	0%	95	79	20%
Median Sales Price	\$461,888	\$565,000	-18%	\$570,000	\$517,000	10%
Percent of Original List Price Received	80.3%	97.0%	-17%	97.4%	96.0%	1%
Median Days on Market Until Sale	41	58	-29%	50	34	47%
Inventory of Homes for Sale	39	47	-17%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	5	8	-38%	81	91	-11%
Closed Sales	10	5	100%	74	64	16%
Median Sales Price	\$286,750	\$285,000	1%	\$256,000	\$250,000	2%
Percent of Original List Price Received	102.4%	97.4%	5%	98.7%	95.5%	3%
Median Days on Market Until Sale	14	38	-63%	18	41	-56%
Inventory of Homes for Sale	20	15	33%	--	--	--



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

October 2012



Makiki - Moiliili

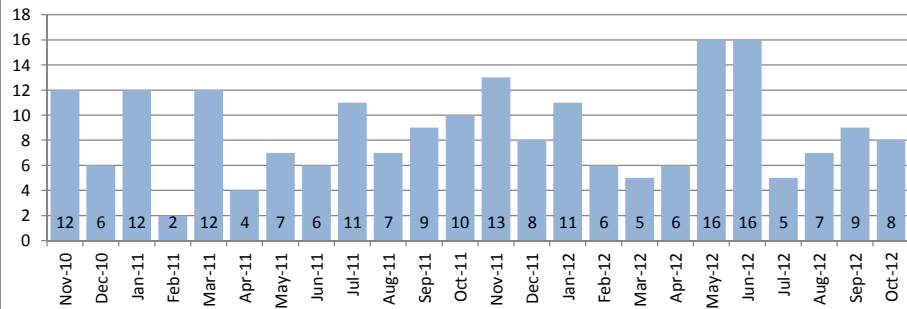
1-2-4 to 1-2-9 (except 1-2-6)

October 2012

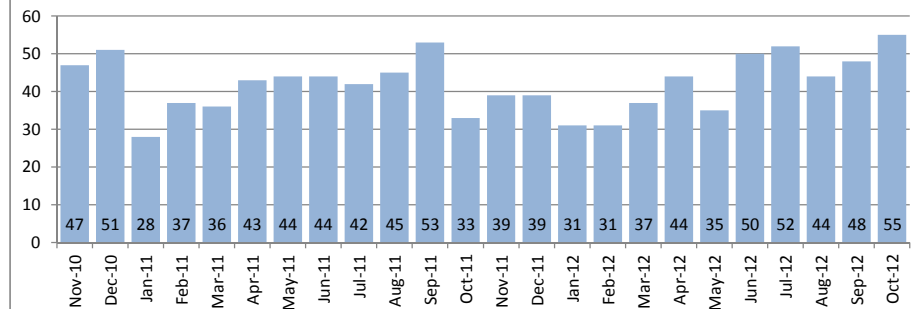
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	16	12	33%	107	154	-31%
Closed Sales	8	10	-20%	90	80	13%
Median Sales Price	\$848,250	\$808,750	5%	\$898,350	\$855,000	5%
Percent of Original List Price Received	95.6%	89.0%	7%	94.7%	92.2%	3%
Median Days on Market Until Sale	24	66	-64%	21	47	-55%
Inventory of Homes for Sale	40	47	-15%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	69	63	10%	558	772	-28%
Closed Sales	55	33	67%	439	408	8%
Median Sales Price	\$325,000	\$305,000	7%	\$312,000	\$300,000	4%
Percent of Original List Price Received	98.5%	93.5%	5%	96.0%	94.6%	1%
Median Days on Market Until Sale	31	40	-23%	30	39	-23%
Inventory of Homes for Sale	182	213	-15%	--	--	--

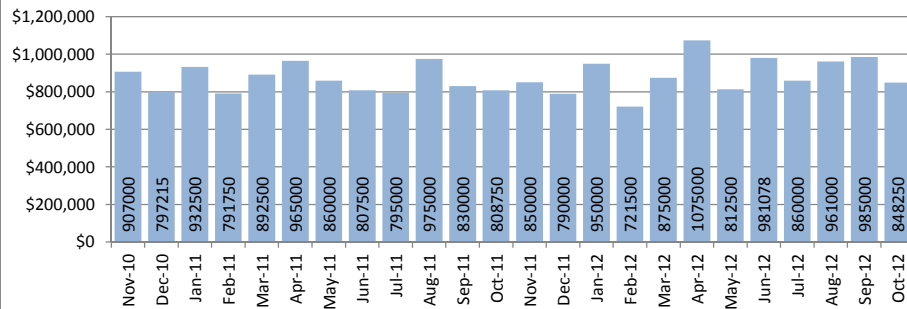
Closed Sales : Single Family Homes



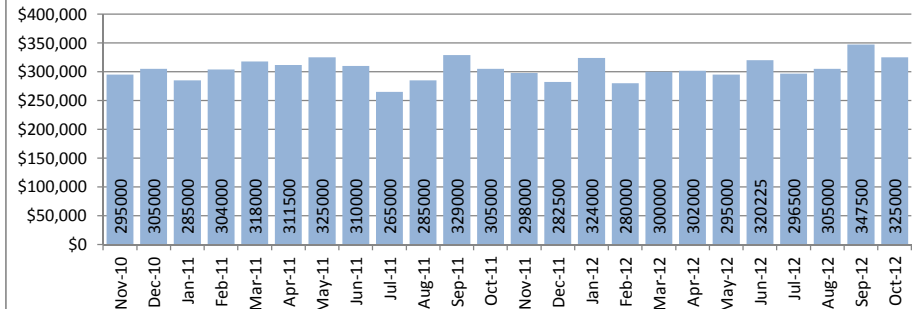
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2012



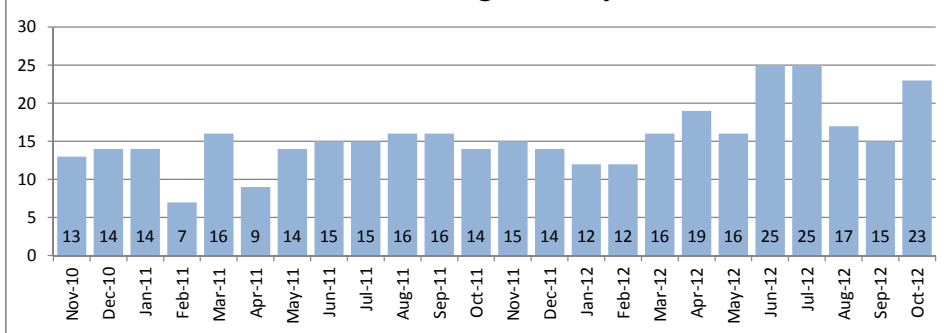
Mililani
Selected 1-9-4 to 1-9-5

October 2012

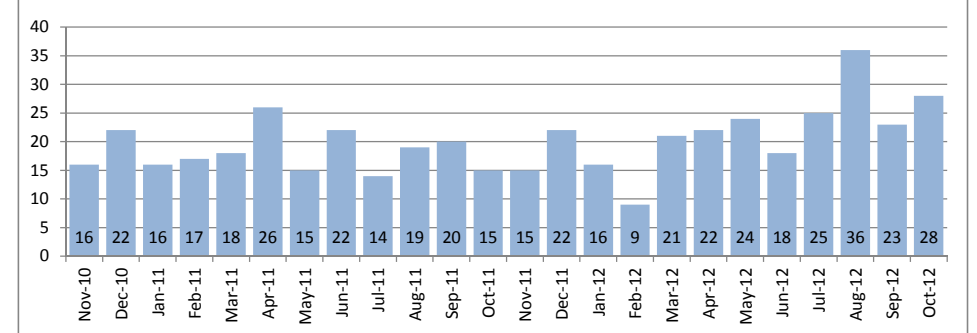
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	25	18	39%	220	227	-3%
Closed Sales	23	14	64%	202	138	46%
Median Sales Price	\$605,000	\$587,000	3%	\$594,000	\$589,500	1%
Percent of Original List Price Received	100.0%	97.0%	3%	97.8%	96.8%	1%
Median Days on Market Until Sale	47	52	-10%	33	35	-6%
Inventory of Homes for Sale	55	59	-7%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	24	19	26%	279	242	15%
Closed Sales	28	15	87%	245	187	31%
Median Sales Price	\$266,500	\$269,500	-1%	\$278,390	\$268,750	4%
Percent of Original List Price Received	98.7%	94.6%	4%	96.3%	95.2%	1%
Median Days on Market Until Sale	33	99	-67%	27	36	-25%
Inventory of Homes for Sale	71	62	15%	--	--	--

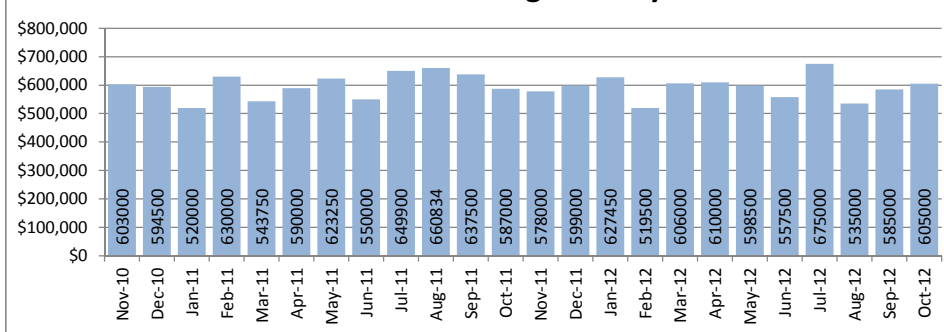
Closed Sales : Single Family Homes



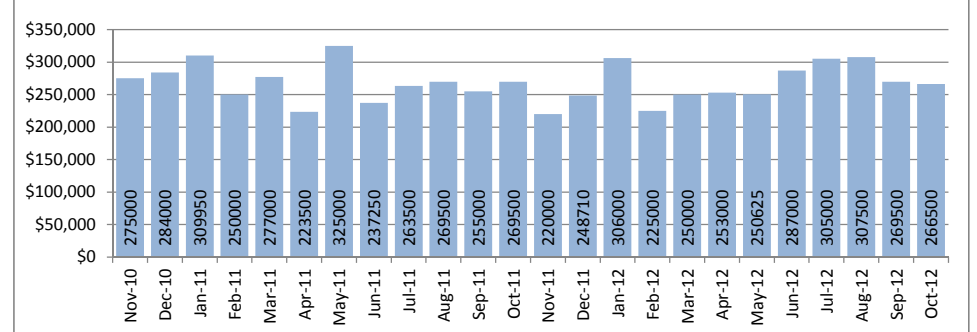
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

October 2012



Monalua - Salt Lake

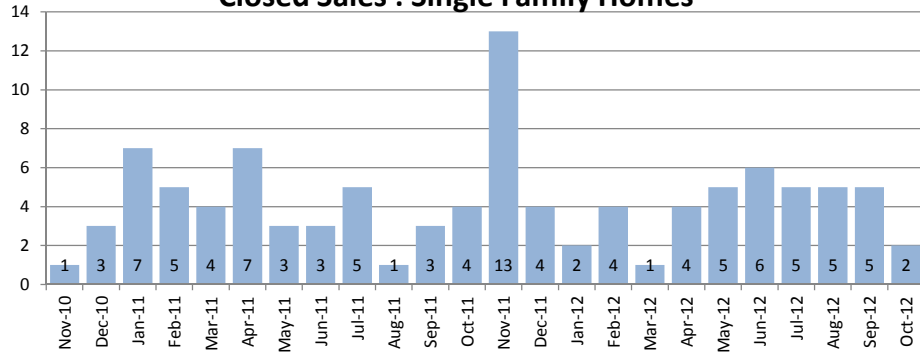
1-1-1

October 2012

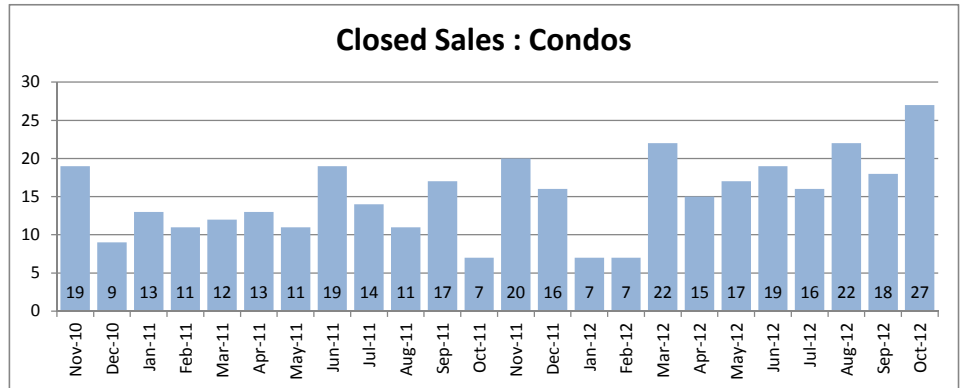
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	3	6	-50%	43	69	-38%
Closed Sales	2	4	-50%	39	42	-7%
Median Sales Price	\$542,200	\$557,000	-3%	\$700,000	\$610,000	15%
Percent of Original List Price Received	95.4%	94.1%	1%	96.6%	94.9%	2%
Median Days on Market Until Sale	11	71	-85%	20	34	-41%
Inventory of Homes for Sale	7	24	-71%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	25	16	56%	199	222	-10%
Closed Sales	27	7	286%	172	131	31%
Median Sales Price	\$272,500	\$250,000	9%	\$276,500	\$281,500	-2%
Percent of Original List Price Received	94.6%	95.1%	-1%	95.3%	95.7%	0%
Median Days on Market Until Sale	14	38	-63%	20	38	-47%
Inventory of Homes for Sale	52	58	-10%	--	--	--

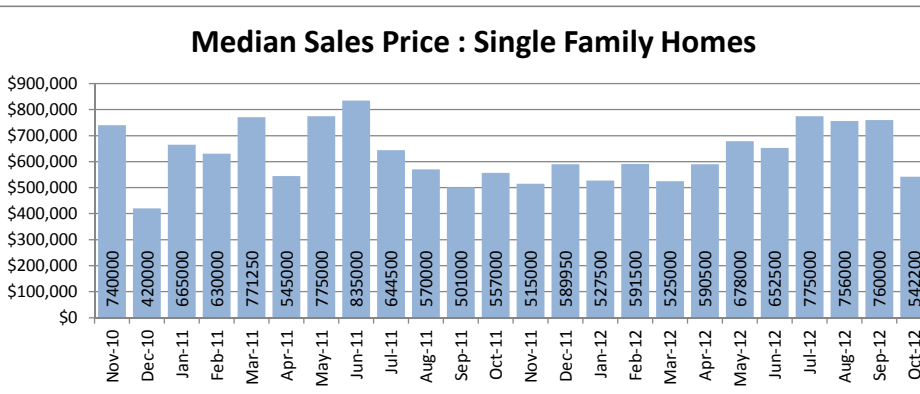
Closed Sales : Single Family Homes



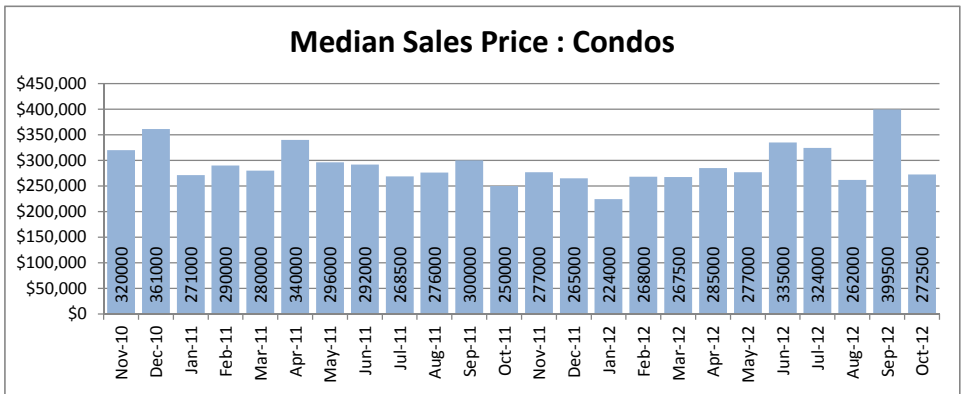
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

October 2012



North Shore

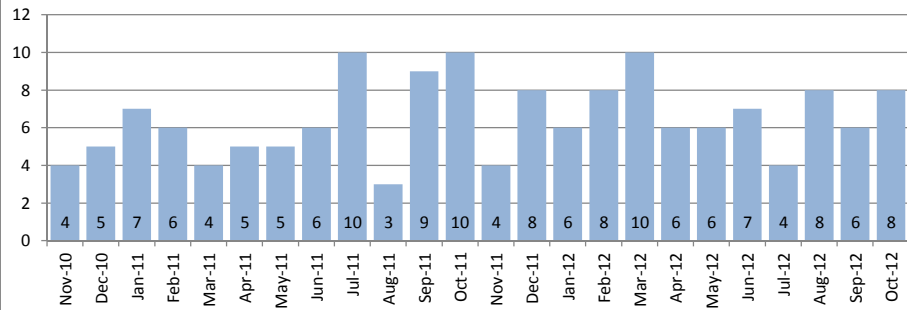
1-5-6 to 1-6-9

October 2012

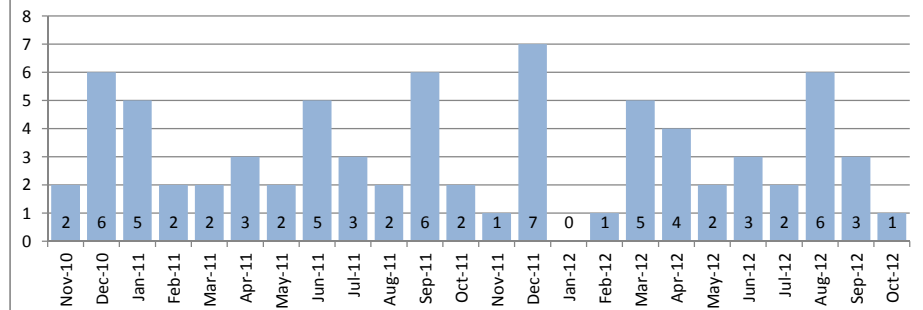
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	16	17	-6%	101	171	-41%
Closed Sales	8	10	-20%	71	68	4%
Median Sales Price	\$1,460,000	\$546,500	167%	\$689,000	\$570,000	21%
Percent of Original List Price Received	89.9%	87.0%	3%	95.0%	92.3%	3%
Median Days on Market Until Sale	44	134	-67%	51	67	-24%
Inventory of Homes for Sale	54	77	-30%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	2	5	-60%	39	61	-36%
Closed Sales	1	2	-50%	27	32	-16%
Median Sales Price	\$204,000	\$465,000	-56%	\$293,000	\$229,000	28%
Percent of Original List Price Received	90.7%	94.9%	-4%	93.0%	90.4%	3%
Median Days on Market Until Sale	56	51	10%	68	47	45%
Inventory of Homes for Sale	21	28	-25%	--	--	--

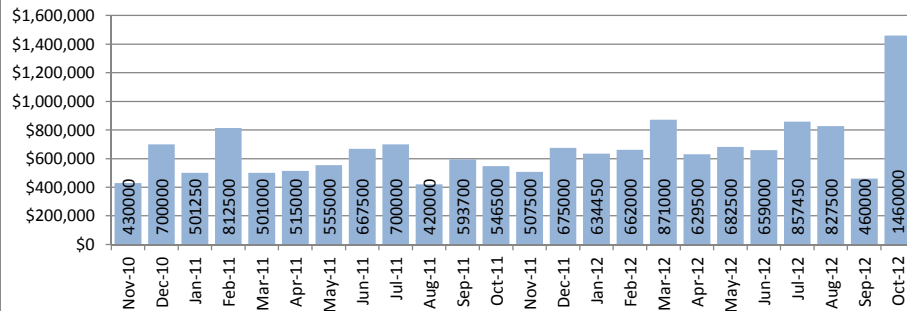
Closed Sales : Single Family Homes



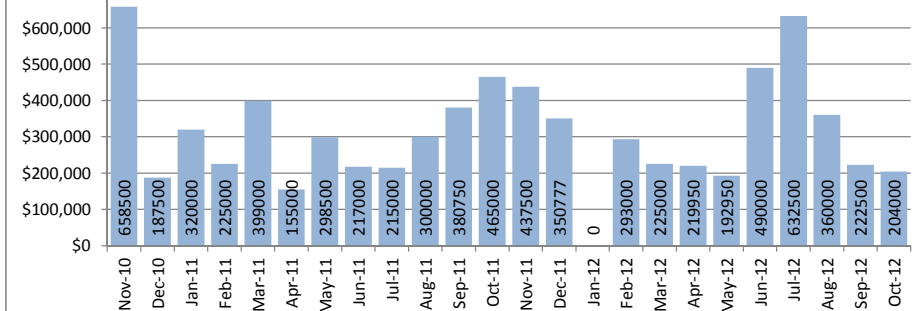
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

October 2012



Pearl City - Aiea

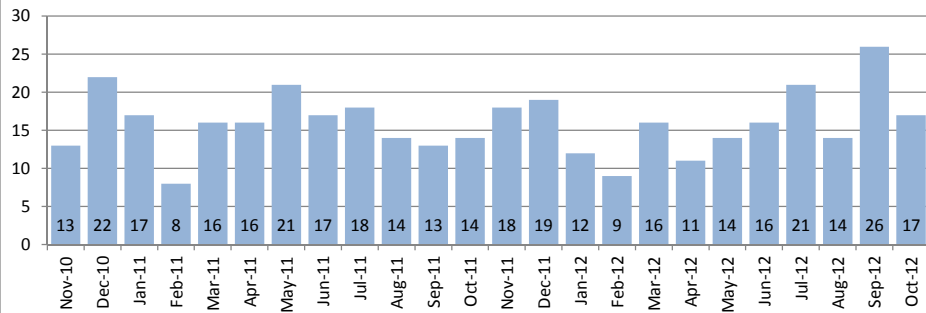
1-9-6 to 1-9-9

October 2012

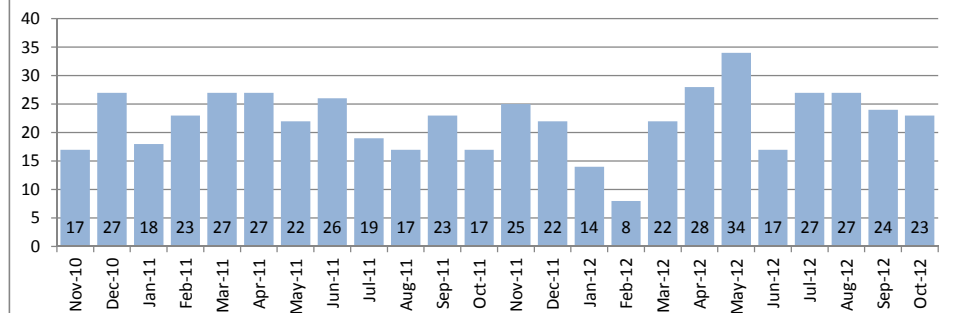
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	25	17	47%	202	247	-18%
Closed Sales	17	14	21%	158	154	3%
Median Sales Price	\$530,000	\$618,500	-14%	\$590,000	\$575,000	3%
Percent of Original List Price Received	96.5%	97.0%	-1%	95.7%	96.2%	-1%
Median Days on Market Until Sale	23	38	-39%	28	35	-20%
Inventory of Homes for Sale	56	81	-31%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	31	38	-18%	270	341	-21%
Closed Sales	23	17	35%	235	225	4%
Median Sales Price	\$245,000	\$260,000	-6%	\$267,000	\$265,000	1%
Percent of Original List Price Received	102.1%	94.1%	9%	96.0%	94.9%	1%
Median Days on Market Until Sale	52	80	-35%	41	44	-7%
Inventory of Homes for Sale	83	85	-2%	--	--	--

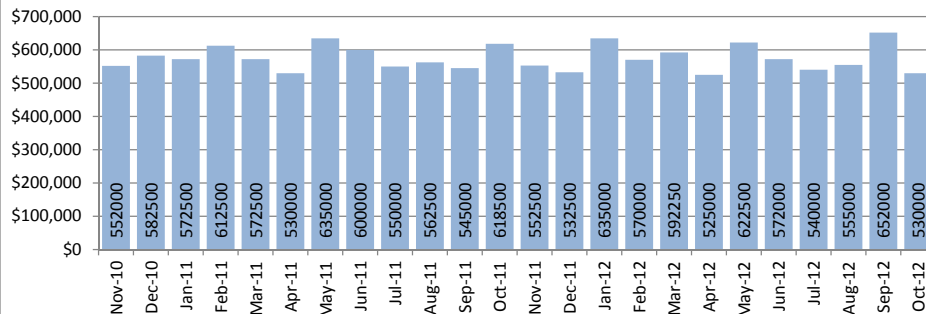
Closed Sales : Single Family Homes



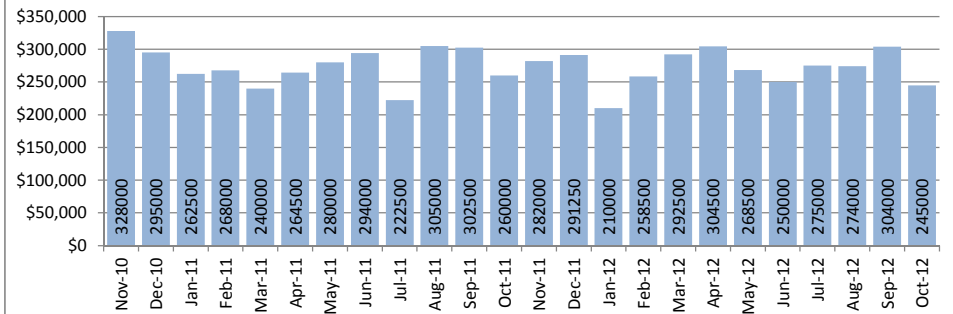
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

October 2012



Wahiawa

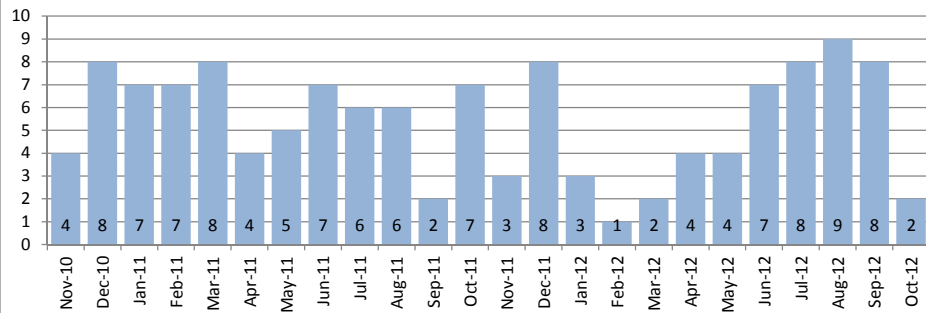
1-7-1 to 1-7-7

October 2012

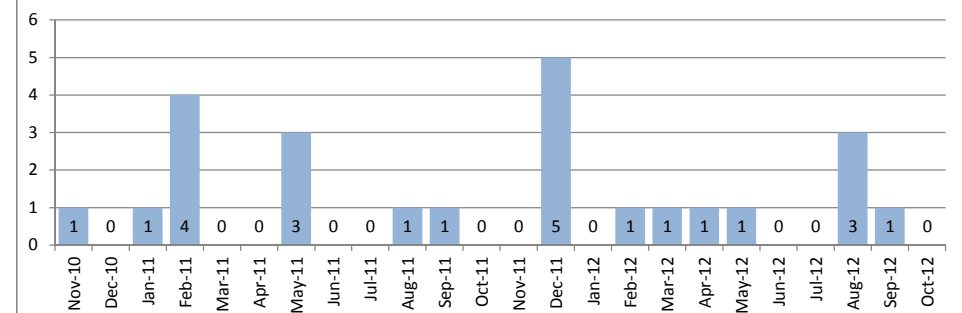
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	8	8	0%	71	81	-12%
Closed Sales	2	7	-71%	49	60	-18%
Median Sales Price	\$477,500	\$449,000	6%	\$390,000	\$391,500	0%
Percent of Original List Price Received	93.2%	94.4%	-1%	98.0%	92.4%	6%
Median Days on Market Until Sale	138	17	712%	27	62	-56%
Inventory of Homes for Sale	22	26	-15%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	4	2	100%	18	21	-14%
Closed Sales	0	0	-	9	10	-10%
Median Sales Price	\$0	\$0	-	\$110,000	\$125,000	-12%
Percent of Original List Price Received	0.0%	0.0%	-	88.0%	88.2%	0%
Median Days on Market Until Sale	0	0	-	71	93	-24%
Inventory of Homes for Sale	10	9	11%	--	--	--

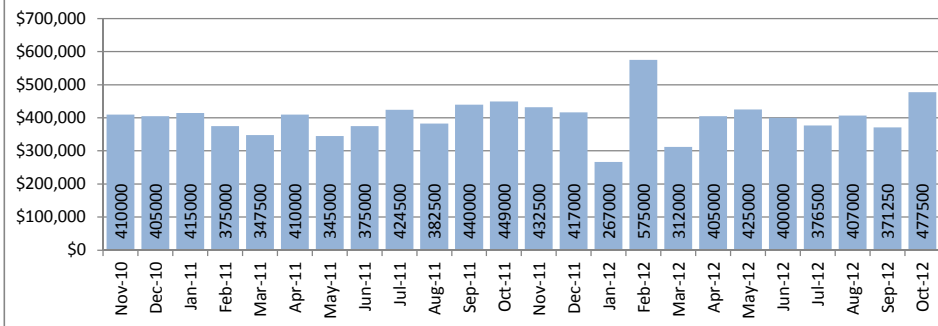
Closed Sales : Single Family Homes



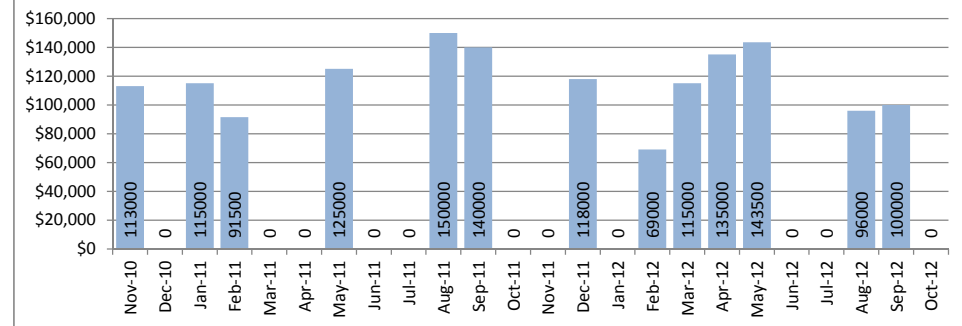
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2012



Waialae - Kahala

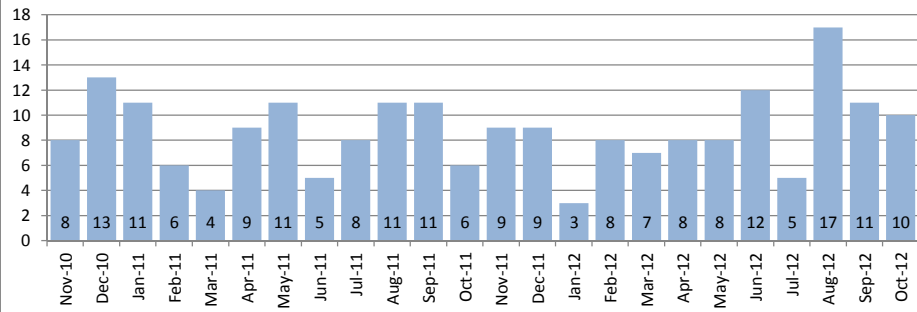
1-3-5

October 2012

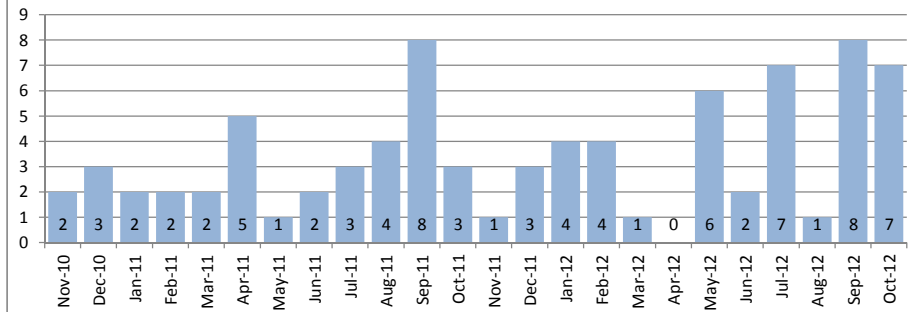
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	12	19	-37%	109	137	-20%
Closed Sales	10	6	67%	91	83	10%
Median Sales Price	\$1,342,500	\$2,000,000	-33%	\$1,450,000	\$1,320,000	10%
Percent of Original List Price Received	91.7%	90.6%	1%	96.7%	92.2%	5%
Median Days on Market Until Sale	32	108	-70%	44	45	-2%
Inventory of Homes for Sale	39	50	-22%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	7	10	-30%	49	56	-13%
Closed Sales	7	3	133%	42	34	24%
Median Sales Price	\$740,000	\$215,000	244%	\$446,000	\$437,000	2%
Percent of Original List Price Received	100.0%	82.0%	22%	98.6%	94.1%	5%
Median Days on Market Until Sale	10	89	-89%	20	22	-9%
Inventory of Homes for Sale	21	13	62%	--	--	--

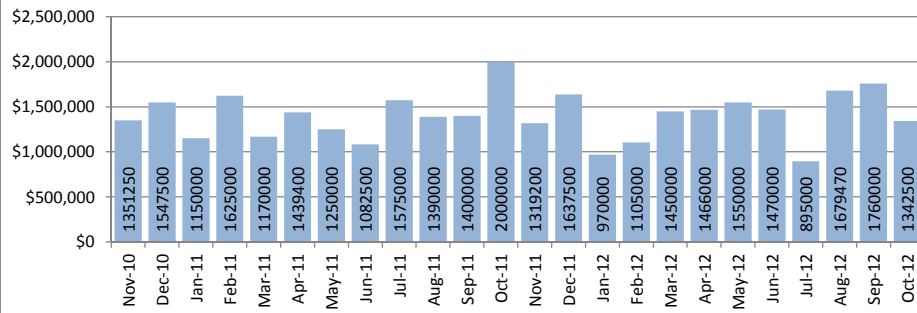
Closed Sales : Single Family Homes



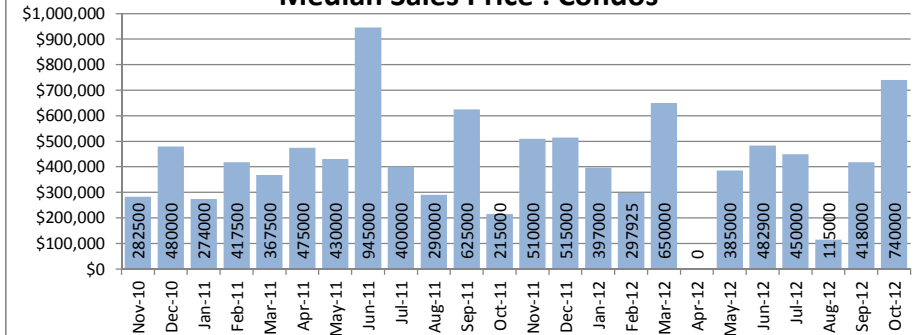
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2012



Waikiki

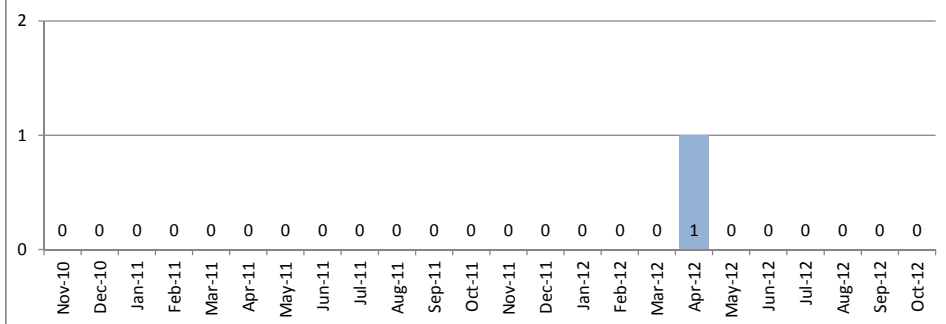
1-2-6

October 2012

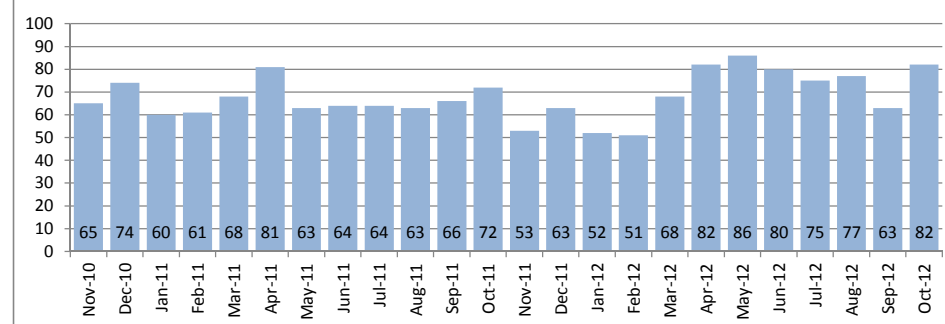
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	0	0	--	1	2	-50%
Closed Sales	0	0	--	1	0	--
Median Sales Price	\$0	\$0	--	\$835,000	\$0	--
Percent of Original List Price Received	0.0%	0.0%	--	92.9%	0.0%	--
Median Days on Market Until Sale	0	0	--	42	0	--
Inventory of Homes for Sale	0	2	--	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	115	113	2%	1046	1297	-19%
Closed Sales	82	72	14%	748	696	7%
Median Sales Price	\$358,500	\$299,950	20%	\$360,000	\$280,000	29%
Percent of Original List Price Received	95.9%	94.4%	2%	97.8%	93.3%	5%
Median Days on Market Until Sale	51	31	65%	43	42	2%
Inventory of Homes for Sale	478	510	-6%	--	--	--

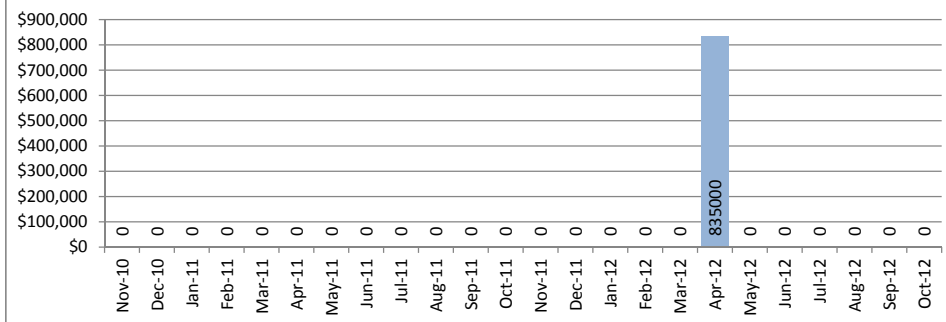
Closed Sales : Single Family Homes



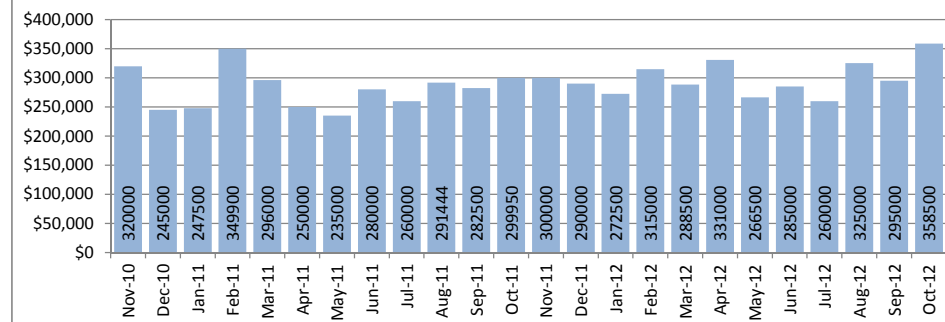
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2012



Waipahu

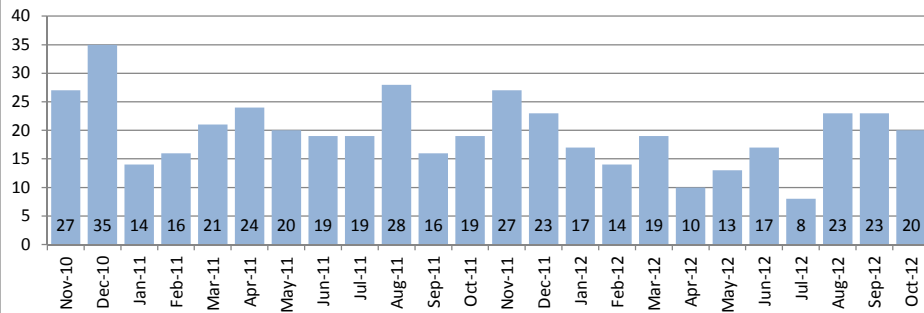
1-9-4

October 2012

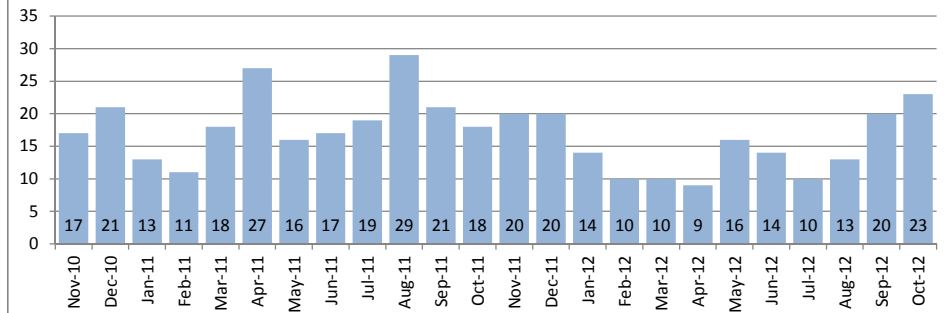
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	29	25	16%	187	325	-42%
Closed Sales	20	19	5%	153	200	-24%
Median Sales Price	\$552,500	\$529,000	4%	\$490,000	\$505,000	-3%
Percent of Original List Price Received	96.2%	96.8%	-1%	96.1%	96.3%	0%
Median Days on Market Until Sale	20	62	-68%	26	40	-35%
Inventory of Homes for Sale	66	93	-29%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	9	24	-63%	167	288	-42%
Closed Sales	23	18	28%	131	192	-32%
Median Sales Price	\$260,000	\$240,750	8%	\$260,000	\$257,500	1%
Percent of Original List Price Received	92.2%	96.3%	-4%	94.5%	95.5%	-1%
Median Days on Market Until Sale	60	48	25%	28	39	-28%
Inventory of Homes for Sale	53	75	-29%	--	--	--

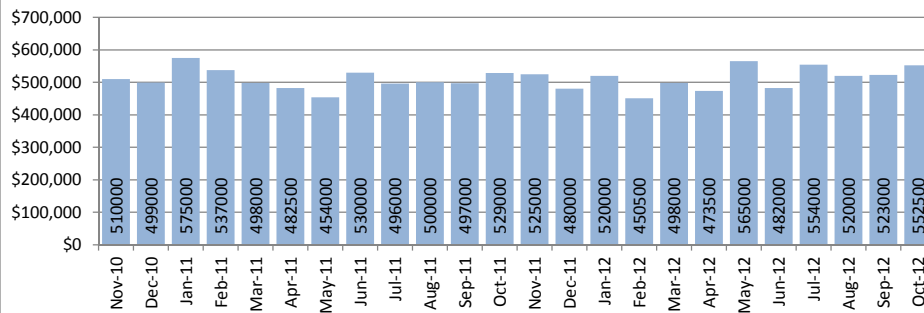
Closed Sales : Single Family Homes



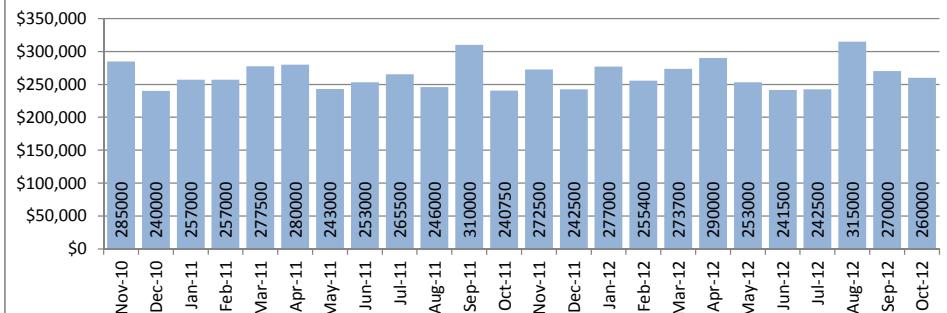
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2012



Windward Coast

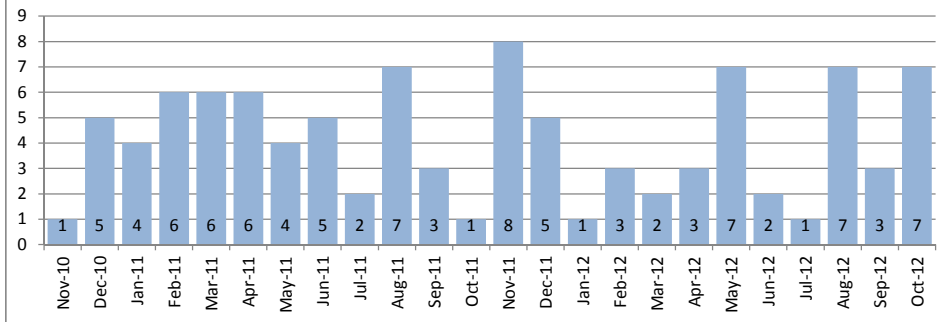
1-4-8 to 1-5-5

October 2012

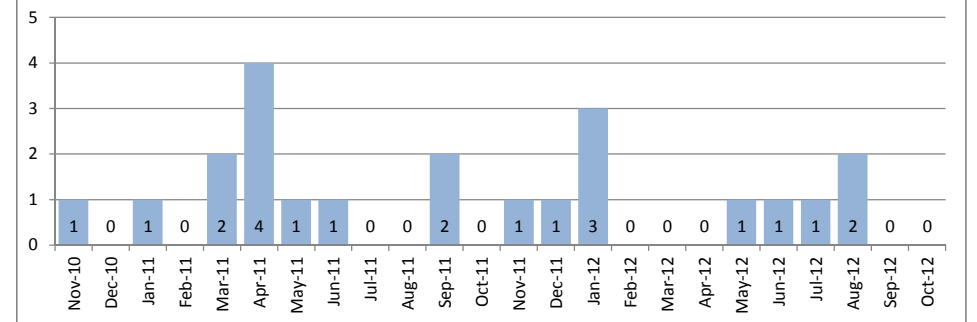
Single Family Homes	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	7	8	-13%	79	118	-33%
Closed Sales	7	1	600%	39	44	-11%
Median Sales Price	\$525,000	\$289,900	81%	\$500,000	\$520,000	-4%
Percent of Original List Price Received	95.5%	97.0%	-2%	90.9%	91.3%	0%
Median Days on Market Until Sale	107	28	282%	53	52	2%
Inventory of Homes for Sale	41	55	-25%	--	--	--

Condos	October			Year to Date		
	2012	2011	Change	2012	2011	Change
New Listings	3	2	50%	19	25	-24%
Closed Sales	0	0	--	9	11	-18%
Median Sales Price	\$0	\$0	--	\$185,000	\$203,500	-9%
Percent of Original List Price Received	0.0%	0.0%	--	100.0%	85.7%	17%
Median Days on Market Until Sale	0	0	--	56	83	-33%
Inventory of Homes for Sale	12	14	-14%	--	--	--

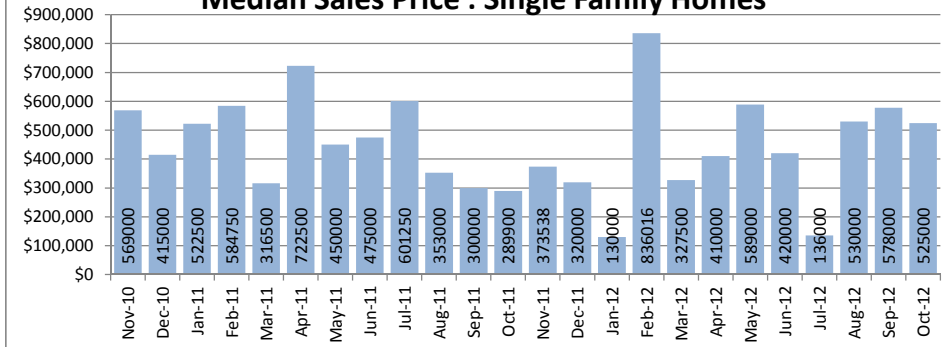
Closed Sales : Single Family Homes



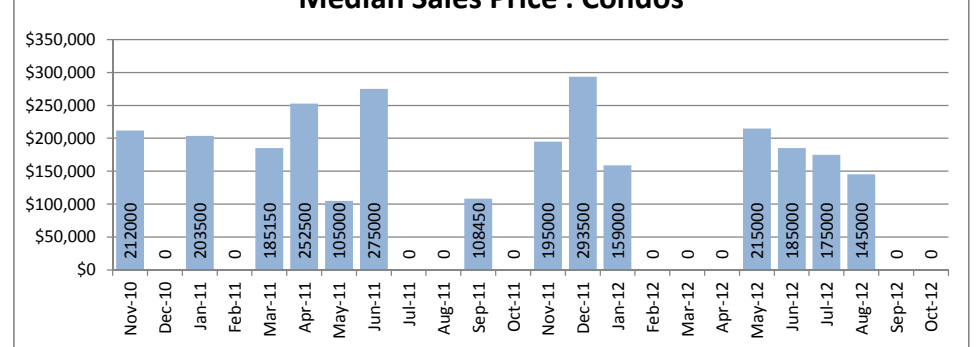
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Single Family Solds - October 2012 vs 2011 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 5

Central Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
LAUNANI VALLEY	\$ 450,000	\$ -	-100.0%	-\$450,000	1	0	-100.0%	-1
MILILANI AREA	\$ 556,000	\$ 532,000	-4.3%	-\$24,000	8	11	37.5%	3
MILILANI MAUKA	\$ 631,000	\$ 728,500	15.5%	\$97,500	7	12	71.4%	5
WAHIAWA AREA	\$ 416,000	\$ 460,000	10.6%	\$44,000	2	1	-50.0%	-1
WAHIAWA HEIGHTS	\$ 487,500	\$ 495,000	1.5%	\$7,500	4	1	-75.0%	-3
WHITMORE VILLAGE	\$ 360,000	\$ -	-100.0%	-\$360,000	1	0	-100.0%	-1
Central Region	\$ 562,000	\$ 595,000	5.9%	\$33,000	23	25	8.7%	2
Diamond Hd Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
AINA HAINA AREA	\$ -	\$ 625,000	-	\$625,000	0	1	-	1
AINA HAINA BEACH	\$ 2,000,000	\$ -	-100.0%	-\$2,000,000	1	0	-100.0%	-1
DIAMOND HEAD	\$ 2,425,000	\$ 2,250,000	-7.2%	-\$175,000	2	3	50.0%	1
HAWAII LOA RIDGE	\$ -	\$ 2,050,000	-	\$2,050,000	0	4	-	4
KAHALA AREA	\$ 2,650,000	\$ 1,710,000	-35.5%	-\$940,000	3	3	0.0%	0
KAIMUKI	\$ 793,500	\$ 1,000,000	26.0%	\$206,500	6	3	-50.0%	-3
KALANI IKI	\$ -	\$ 693,500	-	\$693,500	0	1	-	1
KAI NANI	\$ 13,850,000	\$ -	-100.0%	-\$13,850,000	1	0	-100.0%	-1
KAPAHULU	\$ 647,500	\$ 675,000	4.2%	\$27,500	4	5	25.0%	1
KULIOUOU	\$ 535,000	\$ 625,000	16.8%	\$90,000	2	3	50.0%	1
MAUNALANI HEIGHTS	\$ 1,775,000	\$ 1,525,000	-14.1%	-\$250,000	1	1	0.0%	0
NIU VALLEY	\$ 517,500	\$ 730,500	41.2%	\$213,000	1	1	0.0%	0
PALOLO	\$ 470,000	\$ 640,000	36.2%	\$170,000	1	3	200.0%	2
ST. LOUIS	\$ 825,000	\$ 867,500	5.2%	\$42,500	2	4	100.0%	2
WAIALAE IKI	\$ 930,000	\$ 1,420,000	52.7%	\$490,000	3	4	33.3%	1
WAIALAE NUI RDGE	\$ -	\$ 2,045,000	-	\$2,045,000	0	2	-	2
WAIALAE NUI LWR	\$ -	\$ 728,000	-	\$728,000	0	1	-	1
WAILUPE AREA	\$ -	\$ 1,300,000	-	\$1,300,000	0	1	-	1
WILHELMINA	\$ 675,000	\$ 792,500	17.4%	\$117,500	5	2	-60.0%	-3
Diamond Hd Region	\$ 793,500	\$ 990,000	24.8%	\$196,500	32	42	31.3%	10
Hawaii Kai Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
HAHAIONE-UPPER	\$ 840,250	\$ -	-100.0%	-\$840,250	2	0	-100.0%	-2
KALAMA VALLEY	\$ -	\$ 720,000	-	\$720,000	0	4	-	4
KAMEHAMEHA RIDGE	\$ -	\$ 1,300,000	-	\$1,300,000	0	1	-	1
KAMILO IKI	\$ -	\$ 695,000	-	\$695,000	0	1	-	1
KOKO HEAD TERRAC	\$ -	\$ 735,000	-	\$735,000	0	2	-	2
KOKO KAI	\$ 1,800,000	\$ 2,200,000	22.2%	\$400,000	1	1	0.0%	0
KOKO VILLAS	\$ 1,357,000	\$ -	-100.0%	-\$1,357,000	1	0	-100.0%	-1
LUNA KAI	\$ 715,000	\$ 1,390,000	94.4%	\$675,000	1	1	0.0%	0
MARINERS COVE	\$ 860,000	\$ 1,174,550	36.6%	\$314,550	1	2	100.0%	1
MARINERS RIDGE	\$ 1,020,000	\$ 949,000	-7.0%	-\$71,000	1	1	0.0%	0
MARINERS VALLEY	\$ -	\$ 821,000	-	\$821,000	0	1	-	1
NAPALI HAWEO	\$ -	\$ 1,885,000	-	\$1,885,000	0	1	-	1
PORTLOCK	\$ 3,200,000	\$ 9,999,995	212.5%	\$6,799,995	1	1	0.0%	0
QUEENS GATE	\$ 960,000	\$ 984,500	2.6%	\$24,500	1	2	100.0%	1
TRIANGLE	\$ 1,080,000	\$ 1,395,000	29.2%	\$315,000	1	1	0.0%	0
WEST MARINA	\$ -	\$ 700,000	-	\$700,000	0	1	-	1
Hawaii Kai Region	\$ 990,000	\$ 899,000	-9.2%	-\$91,000	10	20	100.0%	10

Single Family Solds - October 2012 vs 2011 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 5

Leeward Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
LUALUALEI	\$ 282,500	\$ -	-100.0%	-\$282,500	1	0	-100.0%	-1
MAILI	\$ 319,500	\$ 265,500	-16.9%	-\$54,000	6	4	-33.3%	-2
MALI SEA-KAIMALINO	\$ 327,000	\$ -	-100.0%	-\$327,000	1	0	-100.0%	-1
MALI SEA-MAKALAE 1	\$ 468,645	\$ 464,392	-0.9%	-\$4,253	5	2	-60.0%	-3
MALI SEA-NOHOKAI	\$ 391,120	\$ 390,000	-0.3%	-\$1,120	2	1	-50.0%	-1
MAKAHA	\$ 149,000	\$ 309,500	107.7%	\$160,500	2	2	0.0%	0
NANAKULI	\$ -	\$ 270,000	-	\$270,000	0	2	-	2
WAIANAE	\$ 280,000	\$ 99,950	-64.3%	-\$180,050	1	4	300.0%	3
Leeward Region	\$ 362,500	\$ 291,000	-19.7%	-\$71,500	18	15	-16.7%	-3

Ewa Plain Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
EWA BEACH	\$ -	\$ 417,000	-	\$417,000	0	3	-	3
EWA GEN ALII COURT	\$ -	\$ 380,000	-	\$380,000	0	1	-	1
EWA GEN ALII COVE	\$ 265,000	\$ -	-100.0%	-\$265,000	1	0	-100.0%	-1
EWA GEN CORTEBELLA	\$ 295,000	\$ 318,000	7.8%	\$23,000	1	2	100.0%	1
EWA GEN HALEAKEA	\$ -	\$ 790,500	-	\$790,500	0	1	-	1
EWA GEN KULA LEI	\$ 505,000	\$ -	-100.0%	-\$505,000	1	0	-100.0%	-1
EWA GEN LAULANI-TIDES	\$ -	\$ 434,000	-	\$434,000	0	1	-	1
EWA GEN MONTECITO/TUSCANY	\$ -	\$ 415,000	-	\$415,000	0	3	-	3
EWA GEN PRESCOTT	\$ 502,500	\$ -	-100.0%	-\$502,500	4	0	-100.0%	-4
EWA GEN SEA BREEZE	\$ -	\$ 540,000	-	\$540,000	0	1	-	1
EWA GEN SUMMERHILL	\$ 405,000	\$ 440,000	8.6%	\$35,000	1	2	100.0%	1
EWA GEN SODA CREEK	\$ 405,000	\$ -	-100.0%	-\$405,000	2	0	-100.0%	-2
EWA GEN SONOMA	\$ 510,000	\$ -	-100.0%	-\$510,000	1	0	-100.0%	-1
EWA GEN SUN TERRA	\$ 365,000	\$ 460,000	26.0%	\$95,000	1	1	0.0%	0
EWA GEN SUN TERRA ON THE PARK	\$ -	\$ 446,000	-	\$446,000	0	2	-	2
EWA GEN TERRAZZA	\$ 383,000	\$ -	-100.0%	-\$383,000	1	0	-100.0%	-1
EWA GEN TIBURON	\$ 390,000	\$ -	-100.0%	-\$390,000	1	0	-100.0%	-1
EWA GEN WOODBRIDGE	\$ 650,000	\$ -	-100.0%	-\$650,000	2	0	-100.0%	-2
EWA VILLAGES	\$ 388,000	\$ 380,000	-2.1%	-\$8,000	1	3	200.0%	2
HOAKALEI-KA MAKANA	\$ 580,000	\$ 662,000	14.1%	\$82,000	3	2	-33.3%	-1
HUELANI	\$ 494,500	\$ -	-100.0%	-\$494,500	2	0	-100.0%	-2
KAPOLEI	\$ 523,698	\$ 492,854	-5.9%	-\$30,844	2	7	250.0%	5
KAPOLEI-AELOA	\$ 612,500	\$ -	-100.0%	-\$612,500	2	0	-100.0%	-2
KAPOLEI KNOLLS	\$ 600,000	\$ -	-100.0%	-\$600,000	3	0	-100.0%	-3
KAPOLEI-IWALANI	\$ -	\$ 475,000	-	\$475,000	0	3	-	3
KAPOLEI-KEKUILANI	\$ -	\$ 462,500	-	\$462,500	0	2	-	2
OCEAN POINTE	\$ 625,199	\$ 491,250	-21.4%	-\$133,949	5	8	60.0%	3
WESTLOCH ESTATES	\$ 450,000	\$ -	-100.0%	-\$450,000	1	0	-100.0%	-1
WESTLOCH FAIRWAY	\$ 480,000	\$ 446,000	-7.1%	-\$34,000	2	4	100.0%	2
Ewa Plain Region	\$ 500,000	\$ 469,000	-6.2%	-\$31,000	37	46	24.3%	9

Makakilo Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
MAKAKILO-HIGHLANDS	\$ -	\$ 820,000	-	\$820,000	0	1	-	1
MAKAKILO-KAHIWELO	\$ -	\$ 640,000	-	\$640,000	0	1	-	1
MAKAKILO-UPPER	\$ 470,000	\$ 455,694	-3.0%	-\$14,306	3	2	-33.3%	-1
MAKAKILO-LOWER	\$ -	\$ 410,000	-	\$410,000	0	3	-	3
MAKAKILO-PALEHUA HGTS	\$ 1,175,000	\$ -	-100.0%	-\$1,175,000	1	0	-100.0%	-1
MAKAKILO-ROYAL RIDGE	\$ 573,500	\$ -	-100.0%	-\$573,500	2	0	-100.0%	-2
MAKAKILO-STARSEDGE	\$ -	\$ 670,000	-	\$670,000	0	1	-	1
MAKAKILO-WEST HILLS	\$ 652,750	\$ 580,000	-11.1%	-\$72,750	2	1	-50.0%	-1
NANAKAI GARDENS	\$ 565,000	\$ -	-100.0%	-\$565,000	1	0	-100.0%	-1
Makakilo Region	\$ 565,000	\$ 461,888	-18.2%	-\$103,112	9	9	0.0%	0

Single Family Solds - October 2012 vs 2011 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 5

Kailua Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
AIKAHI PARK	\$ 927,500	\$ 962,500	3.8%	\$35,000	2	1	-50.0%	-1
BEACHSIDE	\$ 1,450,000	\$ 1,500,000	3.4%	\$50,000	1	3	200.0%	2
COCONUT GROVE	\$ 500,000	\$ 583,000	16.6%	\$83,000	3	1	-66.7%	-2
COUNTRY CLUB KNOLL	\$ -	\$ 987,500	-	\$987,500	0	1	-	1
ENCHANTED LAKE	\$ 570,000	\$ 835,000	46.5%	\$265,000	1	3	200.0%	2
HILLCREST	\$ 1,055,000	\$ 831,500	-21.2%	-\$223,500	1	2	100.0%	1
KAILUA BLUFFS	\$ 1,050,000	\$ -	-100.0%	-\$1,050,000	1	0	-100.0%	-1
KAILUA ESTATES	\$ -	\$ 875,000	-	\$875,000	0	1	-	1
KALAEHO HILLSIDE	\$ -	\$ 790,000	-	\$790,000	0	2	-	2
KALAMA/CNUT GROV	\$ 444,873	\$ 570,000	28.1%	\$125,127	1	1	0.0%	0
KAOPA	\$ 1,500,000	\$ 728,000	-51.5%	-\$772,000	1	2	100.0%	1
KEOLU HILLS	\$ 642,500	\$ 699,000	8.8%	\$56,500	2	3	50.0%	1
LANIKAI	\$ -	\$ 1,585,000	-	\$1,585,000	0	3	-	3
MAUNAWILI	\$ -	\$ 790,000	-	\$790,000	0	1	-	1
POHAKUPU	\$ 530,000	\$ -	-100.0%	-\$530,000	1	0	-100.0%	-1
WAIMANALO	\$ 468,000	\$ -	-100.0%	-\$468,000	1	0	-100.0%	-1
Kailua Region	\$ 635,000	\$ 855,000	34.6%	\$220,000	15	24	60.0%	9

Kaneohe Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
AHUIMANU AREA	\$ 518,500	\$ 715,500	38.0%	\$197,000	1	2	100.0%	1
AHUIMANU HILLS	\$ -	\$ 732,000	-	\$732,000	0	1	-	1
ALII SHORES	\$ 709,000	\$ -	-100.0%	-\$709,000	1	0	-100.0%	-1
BAYVIEW GOLF COURSE	\$ -	\$ 1,197,500	-	\$1,197,500	0	1	-	1
CROWN TERRACE	\$ -	\$ 793,500	-	\$793,500	0	2	-	2
HALE KOU	\$ 325,000	\$ 716,000	120.3%	\$391,000	1	1	0.0%	0
HAIKU PLANTATION	\$ 1,013,000	\$ 1,110,000	9.6%	\$97,000	1	2	100.0%	1
HAIKU KNOLLS	\$ -	\$ 659,000	-	\$659,000	0	1	-	1
HALEKAUWILA	\$ -	\$ 557,000	-	\$557,000	0	3	-	3
HAUULA	\$ 289,900	\$ 423,000	45.9%	\$133,100	1	2	100.0%	1
KAAAWA	\$ -	\$ 525,000	-	\$525,000	0	3	-	3
KAALAEA	\$ 540,000	\$ -	-100.0%	-\$540,000	1	0	-100.0%	-1
KAHANAHOU	\$ -	\$ 625,000	-	\$625,000	0	1	-	1
KAMOOALII	\$ -	\$ 835,000	-	\$835,000	0	1	-	1
KANEOHE TOWN	\$ 650,000	\$ -	-100.0%	-\$650,000	1	0	-100.0%	-1
KEAPUKA	\$ 568,500	\$ -	-100.0%	-\$568,500	1	0	-100.0%	-1
LULANI OCEAN	\$ 805,000	\$ -	-100.0%	-\$805,000	2	0	-100.0%	-2
MAHALANI	\$ 610,000	\$ -	-100.0%	-\$610,000	1	0	-100.0%	-1
MAHINUI	\$ 1,529,000	\$ 465,000	-69.6%	-\$1,064,000	2	1	-50.0%	-1
PARKWAY	\$ 485,000	\$ -	-100.0%	-\$485,000	1	0	-100.0%	-1
PIKOILOA	\$ 610,000	\$ 772,500	26.6%	\$162,500	1	1	0.0%	0
PUNALUU	\$ -	\$ 875,000	-	\$875,000	0	1	-	1
PUOHALA VILLAGE	\$ -	\$ 537,500	-	\$537,500	0	2	-	2
TEMPLE VALLEY	\$ 502,000	\$ 645,000	28.5%	\$143,000	1	1	0.0%	0
VALLEY ESTATES	\$ -	\$ 439,000	-	\$439,000	0	1	-	1
WAIKALUA	\$ -	\$ 490,000	-	\$490,000	0	1	-	1
Kaneohe Region	\$ 589,250	\$ 625,000	6.1%	\$35,750	16	28	75.0%	12

Single Family Solds - October 2012 vs 2011 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 5

Pearl City Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
AIEA AREA	\$ 615,000	\$ 380,000	-38.2%	-\$235,000	1	1	0.0%	0
AIEA HEIGHTS	\$ 622,000	\$ 530,000	-14.8%	-\$92,000	3	3	0.0%	0
FOSTER VILLAGE	\$ -	\$ 657,500	-	\$657,500	0	2	-	2
HALAWA	\$ -	\$ 620,000	-	\$620,000	0	1	-	1
HALAWA HEIGHTS	\$ 830,000	\$ -	-100.0%	-\$830,000	1	0	-100.0%	-1
MOMILANI	\$ -	\$ 530,000	-	\$530,000	0	1	-	1
NEWTOWN	\$ 725,000	\$ 816,000	12.6%	\$91,000	3	1	-66.7%	-2
PACIFIC PALISADES	\$ 499,000	\$ 508,500	1.9%	\$9,500	3	4	33.3%	1
PEARL CITY-UPPER	\$ 545,000	\$ 512,400	-6.0%	-\$32,600	3	2	-33.3%	-1
PEARLRIDGE	\$ -	\$ 670,000	-	\$670,000	0	1	-	1
WAIMALU	\$ -	\$ 400,000	-	\$400,000	0	1	-	1
Pearl City Region	\$ 618,500	\$ 530,000	-14.3%	-\$88,500	14	17	21.4%	3

Metro Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 857,500	\$ 605,000	-29.4%	-\$252,500	2	1	-50.0%	-1
ALIAMANU	\$ 474,500	\$ 403,000	-15.1%	-\$71,500	2	1	-50.0%	-1
DOWSETT	\$ 925,000	\$ 855,000	-7.6%	-\$70,000	1	1	0.0%	0
KAKAAKO	\$ 705,000	\$ -	-100.0%	-\$705,000	1	0	-100.0%	-1
KALIHI-LOWER	\$ 475,000	\$ 600,000	26.3%	\$125,000	4	3	-25.0%	-1
KALIHI-UKA	\$ 390,000	\$ -	-100.0%	-\$390,000	2	0	-100.0%	-2
KALIHI-UPPER	\$ 429,000	\$ 515,000	20.0%	\$86,000	1	1	0.0%	0
KALIHI VALLEY	\$ 555,000	\$ 400,000	-27.9%	-\$155,000	2	1	-50.0%	-1
KAM HEIGHTS	\$ 653,000	\$ 620,000	-5.1%	-\$33,000	1	1	0.0%	0
KAPALAMA	\$ 637,000	\$ 494,000	-22.4%	-\$143,000	2	2	0.0%	0
LILIHA	\$ 582,000	\$ 680,000	16.8%	\$98,000	1	1	0.0%	0
MAKIKI AREA	\$ 500,000	\$ 708,500	41.7%	\$208,500	1	1	0.0%	0
MAKIKI HEIGHTS	\$ 5,250,000	\$ -	-100.0%	-\$5,250,000	2	0	-100.0%	-2
MANOA AREA	\$ 705,000	\$ 676,500	-4.0%	-\$28,500	3	2	-33.3%	-1
MANOA-UPPER	\$ 800,000	\$ 886,600	10.8%	\$86,600	1	2	100.0%	1
MANOA-WOODLAWN	\$ -	\$ 1,240,000	-	\$1,240,000	0	1	-	1
MOANALUA GARDENS	\$ -	\$ 681,400	-	\$681,400	0	1	-	1
MOANALUA VALLEY	\$ 697,500	\$ -	-100.0%	-\$697,500	2	0	-100.0%	-2
MOILIILI	\$ 837,000	\$ 905,000	8.1%	\$68,000	1	1	0.0%	0
NUUANU AREA	\$ 790,000	\$ 760,000	-3.8%	-\$30,000	1	1	0.0%	0
NUUANU-LOWER	\$ 717,000	\$ -	-100.0%	-\$717,000	1	0	-100.0%	-1
PAWAA	\$ -	\$ 455,000	-	\$0	0	1	-	1
PACIFIC HEIGHTS	\$ -	\$ 950,000	-	\$950,000	0	1	-	1
PAUOA VALLEY	\$ 599,000	\$ 785,000	31.1%	\$186,000	1	1	0.0%	0
PUUNUI	\$ -	\$ 737,500	-	\$737,500	0	2	-	2
PUNCHBOWL-AREA	\$ -	\$ 820,000	-	\$820,000	0	1	-	1
TANTALUS	\$ 1,525,000	\$ -	-100.0%	-\$1,525,000	1	0	-100.0%	-1
UNIVERSITY	\$ 817,500	\$ -	-100.0%	-\$817,500	1	0	-100.0%	-1
Metro Region	\$ 670,000	\$ 685,000	2.2%	\$15,000	34	27	-20.6%	-7

North Shore Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
HALEIWA	\$ -	\$ 449,000	-	\$449,000	0	1	-	1
KAHUKU	\$ 378,500	\$ -	-100.0%	-\$378,500	2	0	-100.0%	-2
KAWAIOLOA	\$ 3,000,000	\$ 2,500,000	-16.7%	-\$500,000	1	1	0.0%	0
LAIE	\$ -	\$ 1,200,000	-	\$1,200,000	0	1	-	1
MOKULEIA	\$ -	\$ 750,000	-	\$750,000	0	1	-	1
PAALAAKAI	\$ 524,500	\$ -	-100.0%	-\$524,500	2	0	-100.0%	-2
PUPUKEA	\$ -	\$ 800,000	-	\$800,000	0	1	-	1
SUNSET AREA	\$ -	\$ 2,200,000	-	\$2,200,000	0	1	-	1
SUNSET/VELZY	\$ 553,000	\$ 2,450,000	343.0%	\$1,897,000	1	2	100.0%	1
WAIALUA	\$ 500,000	\$ 600,000	20.0%	\$100,000	5	1	-80.0%	-4
North Shore Region	\$ 540,000	\$ 1,200,000	122.2%	\$660,000	11	9	-18.2%	-2

Single Family Solds - October 2012 vs 2011 (Based on region and neighborhood groupings as listed in MLS) - Page 5 of 5

Waipahu Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
RENAISSANCE	\$ -	\$ 699,000	-	\$699,000	0	1	-	1
ROYAL KUNIA	\$ 564,000	\$ 612,000	8.5%	\$48,000	5	4	-20.0%	-1
ROBINSON HEIGHTS	\$ -	\$ 455,000	-	\$455,000	0	1	-	1
SEAVIEW	\$ -	\$ 515,000	-	\$515,000	0	2	-	2
VILLAGE PARK	\$ 377,500	\$ 469,500	24.4%	\$92,000	2	4	100.0%	2
WAIKELE	\$ 522,500	\$ 624,500	19.5%	\$102,000	2	4	100.0%	2
WAIPAHU-TRIANGLE	\$ 550,000	\$ -	-100.0%	-\$550,000	2	0	-100.0%	-2
WAIPAHU-LOWER	\$ 415,000	\$ 491,000	18.3%	\$76,000	3	3	0.0%	0
WAIPIO GENTRY	\$ 537,000	\$ 604,000	12.5%	\$67,000	3	1	-66.7%	-2
Waipahu Region	\$ 529,000	\$ 552,500	4.4%	\$23,500	17	20	17.6%	3

Condo Solds - October 2012 vs 2011 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
LAUNANI VALLEY	\$ -	\$ 249,000	-	\$249,000	0	4	-	4
MILILANI AREA	\$ 310,000	\$ 260,000	-16.1%	-\$50,000	7	7	0.0%	0
MILILANI MAUKA	\$ 269,500	\$ 307,000	13.9%	\$37,500	5	15	200.0%	10
WAIPIO ACRES/WAIKALANI WOOD	\$ 145,000	\$ 245,000	69.0%	\$100,000	7	2	-71.4%	-5

Central Region	\$ 272,000	\$ 266,500	-2.0%	-\$5,500	19	28	47.4%	9
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Diamond Hd Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
DIAMOND HEAD	\$ 967,500	\$ 450,000	-53.5%	-\$517,500	4	9	125.0%	5
KAHALA AREA	\$ -	\$ 1,345,000	-	\$1,345,000	0	2	-	2
KALANI IKI	\$ -	\$ 754,500	-	\$754,500	0	2	-	2
KAPAHULU	\$ -	\$ 217,000	-	\$217,000	0	1	-	1
PALOLO	\$ -	\$ 578,000	-	\$578,000	0	1	-	1
ST. LOUIS	\$ 320,000	\$ -	-100.0%	-\$320,000	2	0	-100.0%	-2
WAIALAE G/C	\$ 182,500	\$ -	-100.0%	-\$182,500	2	0	-100.0%	-2
WAIALAE NUI VLY	\$ 480,000	\$ 470,000	-2.1%	-\$10,000	1	3	200.0%	2

Diamond Hd Region	\$ 480,000	\$ 568,500	18.4%	\$88,500	9	18	100.0%	9
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Ewa Plain Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
AG/INDL/NAVY	\$ 219,000	\$ 192,250	-12.2%	-\$26,750	1	2	100.0%	1
EWA	\$ 207,750	\$ 235,250	13.2%	\$27,500	4	6	50.0%	2
EWA GEN SODA CREEK	\$ 192,000	\$ 212,000	10.4%	\$20,000	2	1	-50.0%	-1
EWA GEN SUN TERRA ON THE PARK	\$ -	\$ 175,000	-	\$175,000	0	1	-	1
HOAKALEI-KA MAKANA	\$ -	\$ 423,000	-	\$423,000	0	1	-	1
KAPOLEI	\$ 225,500	\$ 349,500	55.0%	\$124,000	2	2	0.0%	0
KO OLINA	\$ 542,500	\$ 495,000	-8.8%	-\$47,500	6	3	-50.0%	-3
OCEAN POINTE	\$ 325,000	\$ 332,500	2.3%	\$7,500	7	8	14.3%	1

Ewa Plain Region	\$ 313,750	\$ 320,000	2.0%	\$6,250	22	24	9.1%	2
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Hawaii Kai Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
HAAHAIONE-LOWER	\$ 495,000	\$ 392,500	-20.7%	-\$102,500	2	4	100.0%	2
MARINERS VALLEY	\$ 469,000	\$ -	-100.0%	-\$469,000	3	0	-100.0%	-3
WEST MARINA	\$ 532,500	\$ 551,000	3.5%	\$18,500	14	19	35.7%	5

Hawaii Kai Region	\$ 495,000	\$ 510,000	3.0%	\$15,000	19	23	21.1%	4
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Kailua Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
AIKAHI PARK	\$ 417,000	\$ -	-100.0%	-\$417,000	1	0	-100.0%	-1
BLUESTONE	\$ 650,000	\$ 740,000	13.8%	\$90,000	1	1	0.0%	0
ENCHANTED LAKE	\$ -	\$ 565,000	-	\$565,000	0	1	-	1
KAILUA TOWN	\$ 580,000	\$ 398,000	-31.4%	-\$182,000	3	5	66.7%	2
KUKILAKILA	\$ 595,000	\$ -	-100.0%	-\$595,000	1	0	-100.0%	-1

Kailua Region	\$ 587,500	\$ 427,000	-27.3%	-\$160,500	6	7	16.7%	1
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Kaneohe Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
COUNTRY CLUB	\$ -	\$ 566,000	-	\$566,000	0	1	-	1
HAIKU VILLAGE	\$ 365,250	\$ -	-100.0%	-\$365,250	2	0	-100.0%	-2
HALE KOU	\$ 239,000	\$ -	-100.0%	-\$239,000	1	0	-100.0%	-1
LILIPUNA	\$ 283,400	\$ 460,000	62.3%	\$176,600	1	2	100.0%	1
PUUALII	\$ 195,250	\$ 325,000	66.5%	\$129,750	2	3	50.0%	1
TEMPLE VALLEY	\$ 438,000	\$ 428,750	-2.1%	-\$9,250	3	2	-33.3%	-1
WINDWARD ESTATES	\$ 217,000	\$ 287,500	32.5%	\$70,500	4	7	75.0%	3

Kaneohe Region	\$ 283,400	\$ 355,000	25.3%	\$71,600	13	15	15.4%	2
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Condo Solds - October 2012 vs 2011 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
MAILI	\$ -	\$ 35,000	-	\$35,000	0	1	-	1
WAIANAE	\$ 68,000	\$ -	-100.0%	-\$68,000	3	0	-100.0%	-3
MAKAHA	\$ 80,000	\$ 84,000	5.0%	\$4,000	3	8	166.7%	5
Leeward Region	\$ 71,500	\$ 83,000	16.1%	\$11,500	6	9	50.0%	3

Makakilo Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 285,000	\$ 286,750	0.6%	\$1,750	5	10	100.0%	5
Makakilo Region	\$ 285,000	\$ 286,750	0.6%	\$1,750	5	10	100.0%	5

Metro Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
ALA MOANA	\$ 111,525	\$ 162,000	45.3%	\$50,475	10	8	-20.0%	-2
ALIAMANU	\$ -	\$ 239,000	-	\$239,000	0	1	-	1
CHINATOWN	\$ 454,000	\$ 448,000	-1.3%	-\$6,000	2	5	150.0%	3
DOWNTOWN	\$ 280,199	\$ 325,000	16.0%	\$44,801	11	13	18.2%	2
HOLIDAY MART	\$ 266,500	\$ 182,500	-31.5%	-\$84,000	4	6	50.0%	2
KAKAAKO	\$ 720,000	\$ 605,000	-16.0%	-\$115,000	19	29	52.6%	10
KALIHI AREA	\$ 242,000	\$ 250,000	3.3%	\$8,000	2	1	-50.0%	-1
KALIHI-LOWER	\$ 160,000	\$ 189,000	18.1%	\$29,000	1	1	0.0%	0
KAPAHULU	\$ 555,000	\$ -	-100.0%	-\$555,000	1	0	-100.0%	-1
KAPALAMA	\$ 245,000	\$ -	-100.0%	-\$245,000	4	0	-100.0%	-4
KAPIO/KINAU/WARD	\$ 408,000	\$ 1,010,000	147.5%	\$602,000	3	1	-66.7%	-2
KAPIOLANI	\$ 392,500	\$ 369,000	-6.0%	-\$23,500	4	15	275.0%	11
KUAKINI	\$ -	\$ 295,000	-	\$295,000	0	1	-	1
LILIHA	\$ 310,000	\$ 265,000	-14.5%	-\$45,000	1	1	0.0%	0
MAKIKI	\$ 392,500	\$ 265,000	-32.5%	-\$127,500	1	3	200.0%	2
MAKIKI AREA	\$ 233,000	\$ 325,000	39.5%	\$92,000	15	17	13.3%	2
MCCULLY	\$ 135,000	\$ 347,500	157.4%	\$212,500	1	1	0.0%	0
MANOA LOWER	\$ -	\$ 242,500	-	\$242,500	0	1	-	1
MOANALUA VALLEY	\$ -	\$ 550,000	-	\$550,000	0	2	-	2
MOILIILI	\$ 299,000	\$ 294,000	-1.7%	-\$5,000	11	12	9.1%	1
NUUANU-LOWER	\$ 305,000	\$ 560,000	83.6%	\$255,000	1	5	400.0%	4
PALAMA	\$ 190,000	\$ -	-100.0%	-\$190,000	1	0	-100.0%	-1
PAWAA	\$ 164,000	\$ 328,000	100.0%	\$164,000	4	4	0.0%	0
PUNAHOU	\$ 595,000	\$ 370,000	-37.8%	-\$225,000	1	4	300.0%	3
PUNCHBOWL AREA	\$ 515,000	\$ 295,000	-42.7%	-\$220,000	7	3	-57.1%	-4
PUNCHBOWL-LOWER	\$ 258,000	\$ 285,000	10.5%	\$27,000	7	3	-57.1%	-4
SALT LAKE	\$ 250,000	\$ 266,250	6.5%	\$16,250	7	24	242.9%	17
UNIVERSITY	\$ -	\$ 290,000	-	\$290,000	0	1	-	1
WAIKIKI	\$ 299,900	\$ 358,500	19.5%	\$58,600	73	82	12.3%	9
Metro Region	\$ 299,900	\$ 334,950	11.7%	\$35,050	191	244	27.7%	53

North Shore Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
WAIALUA	\$ 465,000	\$ 204,000	-56.1%	-\$261,000	2	1	-50.0%	-1
North Shore Region	\$ 465,000	\$ 204,000	-56.1%	-\$261,000	2	1	-50.0%	-1

Pearl City Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
AIEA HEIGHTS	\$ 479,000	\$ -	-100.0%	-\$479,000	1	0	-100.0%	-1
HALAWA	\$ 364,000	\$ 205,000	-43.7%	-\$159,000	2	1	-50.0%	-1
MANANA	\$ 180,000	\$ 142,000	-21.1%	-\$38,000	1	1	0.0%	0
NAVY/FEDERAL	\$ -	\$ 94,500	-	\$94,500	0	1	-	1
PEARLRIDGE	\$ 254,500	\$ 250,000	-1.8%	-\$4,500	12	15	25.0%	3
WAIUA	\$ -	\$ 262,000	-	\$262,000	0	4	-	4
WAIMALU	\$ 182,000	\$ 178,000	-2.2%	-\$4,000	1	1	0.0%	0
Pearl City Region	\$ 260,000	\$ 245,000	-5.8%	-\$15,000	17	23	35.3%	6

Condo Solds - October 2012 vs 2011 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	2011 Median	2012 Median	+/-	+/-	2011 Sold	2012 Sold	+/-	+/-
WAIKELE	\$ 327,500	\$ 316,000	-3.5%	-\$11,500	4	11	175.0%	7
ROYAL KUNIA	\$ 241,500	\$ 228,500	-5.4%	-\$13,000	1	2	100.0%	1
WAIPAHU-LOWER	\$ 193,500	\$ 200,750	3.7%	\$7,250	5	2	-60.0%	-3
WAIPIO GENTRY	\$ 235,000	\$ 242,000	3.0%	\$7,000	5	8	60.0%	3
Waipahu Region	\$ 237,500	\$ 260,000	9.5%	\$22,500	15	23	53.3%	8